

## PRESS RELEASE FOR IMMEDIATE RELEASE

October 19, 2022

## EAGLE BANCORP, INC. CONTACT:

David G. Danielson 240.552.9534

# EAGLE BANCORP, INC. ANNOUNCES NET INCOME FOR THIRD QUARTER 2022 OF \$37.3 MILLION OR \$1.16 PER DILUTED SHARE

**BETHESDA, MD,** Eagle Bancorp, Inc. (the "Company") (NASDAQ: EGBN), the parent company of EagleBank (the "Bank"), today announced net income of \$37.3 million for the third quarter 2022, compared to net income of \$15.7 million for the prior quarter and \$43.6 million for the year-ago quarter. Net income (basic and diluted) was \$1.16 per share for the third quarter 2022, compared to \$0.49 per share for the prior quarter and \$1.36 per share for the year-ago quarter.

The increase in earnings of \$21.6 million from the second quarter of 2022 (the "prior quarter") was primarily attributable to the prior quarter having one-time noninterest expense accruals of \$22.9 million related to the previously disclosed settlement agreements with the Securities and Exchange Commission ("SEC") and the Board of Governors of the Federal Reserve System ("FRB"). Partially offsetting this increase in earnings from the second quarter of 2022 was the increase in the provision for credit losses by \$2.5 million in the third quarter.

Earnings per share (diluted) of \$1.16 for the third quarter of 2022 reflects a decrease of \$0.04 per share as compared to adjusted earnings per share (diluted) for the prior quarter of \$1.20, which is adjusted to remove the one-time noninterest expense accruals described above.

Year-to-date earnings per share (diluted)<sup>2</sup> of \$3.07, reflects a decrease of \$1.15 per share compared to prior year-to-date earnings per share (diluted) of \$4.22. If adjusted to remove the one-time noninterest expense accruals described above, year-to-date adjusted earnings per share (diluted) of \$3.78<sup>1</sup>, reflects a decrease of \$0.44 per share, compared to prior year-to-date earnings per share (diluted) of \$4.22.

#### **Third Quarter 2022 Highlights**

- Loans increased by \$149.8 million from the prior quarter-end. This was the fourth consecutive quarterly increase. Loans were up 2.1% from the prior quarter and 6.6% from the year-ago quarter.
- The provision for credit losses was \$3.0 million for the quarter, up from \$0.5 million the prior quarter. This increased the allowance for credit losses on loans to 1.04%, up from 1.02% a quarter ago and down from 1.21% a year ago.
- Deposits decreased by \$408.3 million from the prior quarter end, and average deposits for the quarter decreased by \$277.4 million. This decrease, coupled with the increase in loans, raised the quarter-end loans-to-deposits ratio to 83%, up from 78% a quarter ago and 71% a year ago.

<sup>&</sup>lt;sup>1</sup> A reconciliation between this non-GAAP financial measure and the nearest GAAP measure is provided in the tables that accompany this document.

<sup>&</sup>lt;sup>2</sup> Year-to-date is for the nine months ended September 30, 2022. Prior year-to-date is for the nine months ended September 30, 2021.

- The increase in the overall interest rate environment continued to create unrealized losses in securities available-for-sale ("AFS"), which are recorded in accumulated other comprehensive income (loss). As a result, shareholders' equity, book value per share and tangible book value per share all declined from the prior quarter end.
- During the quarter, the Company declared a quarterly dividend of \$0.45 per share.
- At quarter end, the Company closed its Merrifield, Virginia branch as the lease was expiring.

(Dollars in thousands, except per share)	As Of or For the Three Me					s Ended	Percent Change			
		. /		June 30,		Sept. 30,	Q3-22	Q3-22		
	_	2022		2022		2021	vs. Q2-22	vs. Q3-21		
Income Statement										
Net income	\$	37,297	\$		\$	43,609	137.6 %	(14.5)%		
Net income per diluted share	\$	1.16	\$	0.49	\$	1.36	136.7 %	(14.7)%		
Dividend per common share	\$	0.45	\$	0.45	\$	0.40	— %	12.5 %		
Selected Ratios										
Return on Average Assets		1.29 %		0.54 %		1.46 %				
Return on Average Common Equity		11.64 %		4.91 %		13.00 %				
Return on Average Tangible Common Equity <sup>3</sup>		12.67 %		5.35 %		14.11 %				
Net interest margin		3.02 %		2.94 %		2.73 %				
Efficiency Ratio <sup>3</sup>		40.6 %		66.6 %		41.7 %				
<b>Balance Sheet</b>										
Assets	<b>¢</b> 1	10,713,044	Φ.	10,941,655	<b>C</b> -	11,585,317	(2.1)%	(7.5)0/		
Loans		7,304,498		7,154,686		6,850,863	2.1 %	(7.5)% 6.6 %		
								7.6 %		
Loans (excluding PPP loans) <sup>4</sup>		7,297,257		7,145,709		6,783,552	2.1 %			
Deposits  Total Grant Life in Land Life in L	2	8,763,350	2	9,171,618	<b>D</b>	9,668,488	(4.5)%	(9.4)%		
Total Capital (to risk weighted assets)		16.10 %		15.70 %		16.59 %				
Per Share										
Book value per share	\$	38.02	\$	39.05	\$	41.68	(2.6)%	(8.8)%		
Tangible book value per share	\$	34.77	\$	35.80	\$	38.39	(2.9)%	(9.4)%		
Asset quality										
Allowance for credit losses to total loans		1.04 %		1.02 %		1.21 %				
Nonperforming assets ("NPAs") to total assets		0.09 %		0.19 %		0.31 %				
Net (recovery) charge-off ratio to avg. loans (annualized)		0.00 %		(0.04)%		0.08 %				
(amuanzed)		0.00 70		(0.04)70		0.00 70				

### **CEO Commentary**

Susan G. Riel, President and Chief Executive Officer of Eagle Bancorp, Inc. commented, "The results for the third quarter are encouraging as loan balances increased for a fourth consecutive quarter and asset quality metrics remained strong."

<sup>&</sup>lt;sup>3</sup> A reconciliation between this non-GAAP financial measure and the nearest GAAP measure is provided in the tables that accompany this document.

<sup>&</sup>lt;sup>4</sup> A reconciliation between this non-GAAP financial measure and the nearest GAAP measure is provided in the table under the subsection, "Total Loans."

"Additionally, both our CRE and C&I teams had their best quarter of the year so far, and pipelines remain strong. As we close out 2022, our lending teams continue to be active and successful in their calling efforts. And on construction lending, even with the successful completion of projects, our unfunded commitments were up slightly to \$2.4 billion at quarter-end. As more opportunities arise, even with a more difficult economy, our total risk-based capital of 16.10% gives us ample room to continue to grow the loan portfolio, and with equity of more than \$1.2 billion, the ability to close on credits of substantial size."

"For our shareholders, we remain focused on returning cash through dividends. At the end of the quarter, our board declared a dividend of \$0.45 per share."

"We once again thank all of our employees for their commitment in serving the needs of our clients and communities. Additionally, we remain committed to a culture of respect, diversity and inclusion in both the workplace and the communities we serve."

#### **Income Statement**

- **Net interest income** was \$83.9 million for the third quarter 2022, compared to \$82.9 million for the prior quarter and \$79.0 million for the year-ago quarter. The increase in net interest income from the prior quarter was driven by higher average loans for the quarter, higher yield on loans as the overall rate environment increased, and higher rates on short-term investments and investment securities; offset by the impact of fewer earning assets. The combination of these factors outpaced the increase in interest expense on a smaller deposit base. Deposits declined during the third quarter as a result of disintermediation in the current ongoing higher interest rate environment.
- Net interest margin was 3.02% for the third quarter 2022, compared to 2.94% for the prior quarter and 2.73% for the year-ago quarter. The increase in margin from the prior quarter was limited to 8 basis points. The relatively slow rate of NIM growth was primarily due to an increase in the cost of funds resulting from ongoing market volatility and the high interest rate environment, which substantially offset the increase in yield on interest earning assets. For the third quarter, our increased yield on interest earning assets was only slightly more than the increase in the cost of funds.
  - The yield on interest earning assets, which is inclusive of the yields on loans and securities, was 4.01% for the third quarter 2022 compared to 3.39% for the prior quarter and 3.08% for the year-ago quarter. The increase of 62 basis points from the prior quarter was from variable rate loans adjusting upward, higher rates on newly originated loans and higher rates on short-term investments.
  - The yield on the loan portfolio was 5.10% for the third quarter 2022, compared to 4.51% for the prior quarter and 4.59% for the year-ago quarter. The increase of 59 basis points from the prior quarter was from variable rate loans adjusting upward and from higher rates on newly originated loans.
  - The cost of funds was 0.99% for third quarter 2022, compared to 0.45% for the prior quarter and 0.35% for the year-ago quarter. The increase of 54 basis points from the prior quarter was primarily due to higher deposit rates paid on savings and money market accounts during the third quarter and utilizing short-term investments and short-term borrowings to satisfy deposit outflows resulting from the reduction of interest-bearing deposits with the Bank during the third quarter.

• **Pre-provision net revenue** ("PPNR"),<sup>5</sup> a non-GAAP measure, was \$53.0 million for the third quarter 2022, compared to \$29.5 million for the prior quarter and \$51.0 million for the year-ago quarter. As a percent of average assets, PPNR for the third quarter 2022 was 1.85%, compared to 1.01% for the prior quarter and 1.72% for the year-ago quarter. This increase in both PPNR and PPNR as a percent of average assets from the prior quarter was primarily attributable to the prior quarter having a one-time accrual of \$22.9 million in noninterest expense in connection with the settlement agreements with the SEC and FRB.

(Dollars in thousands)		T	hree	<b>Months End</b>		Percent Change			
		Sept 30, 2022	June 30, 2022			Sept 30, 2021	Q3-22 vs. Q2-22	Q3-22 vs. Q3-21	
Net interest income	\$	83,897	\$	82,918	\$	79,045	1.2 %	6.1 %	
Noninterest income		5,308		5,564		8,299	(4.6)%	(36.0)%	
Less: Noninterest expense		(36,206)		(58,962)		(36,375)	(38.6)%	(0.5)%	
PPNR	\$	52,999	\$	29,520	\$	50,969	79.5 %	4.0 %	
Average Assets	\$1	1,431,110	\$11	1,701,679	\$1	1,826,326	(2.3)%	(3.3)%	
PPNR to Avg. Assets (non-GAAP)		1.85 %		1.01 %		1.72 %			

- Provision for credit losses on loans was \$3.0 million for the third quarter 2022, compared to a provision of \$0.5 million for the prior quarter and a reversal of \$8.2 million for the year-ago quarter. The increase in the third quarter 2022 provision over the prior quarter was primarily driven by higher period-end loan balances, higher reserves on one individually evaluated loan, and a modest weakening in the unemployment forecast coupled with an increase in the localization factor based on the national unemployment forecast. These factors were partially mitigated by improvements observed in a number of Q&E factors, including improved risk ratings on hotel loans which were greater than the increased management overlay on office property loans in the Washington DC area.
- **Noninterest income** was \$5.3 million for the third quarter 2022, as compared to \$5.6 million for the prior quarter and \$8.3 million for the year-ago quarter. The primary driver for the decrease from the prior quarter and the year ago quarter is higher rates on mortgage loans leading to fewer mortgage originations.

Residential mortgage loan locked commitments were \$57.5 million, down from \$92.0 million the prior quarter and down from \$279.8 million for the year-ago quarter. As interest rates continued to rise in the second quarter, refinance activity continued to slow resulting in fewer locked loans.

- **Noninterest expense** was \$36.2 million for the third quarter 2022 compared to \$59.0 million for the prior quarter and \$36.4 million for the year-ago quarter. The notable changes from the prior quarter were as follows:
  - Other expenses in the prior quarter included one-time accruals of \$22.9 million in non-tax deductible expenses related to the settlement agreements with the SEC and FRB.
  - Salaries and employee benefits were \$21.5 million, down \$267 thousand from the prior quarter. The decrease was primarily due to lower incentive bonus accruals.

<sup>&</sup>lt;sup>5</sup> A reconciliation between this non-GAAP financial measure and the nearest GAAP measure is provided in the table below. An explanation of the reconciliations and the reasons why the Company believes this non-GAAP financial measure to be important for investors is included with the reconciliation tables accompanying this document.

- Data processing expenses were \$3.4 million, up \$716 thousand from the prior quarter. The increase was primarily attributable to expenses associated with network upgrades.
- Legal, accounting and professional fees were \$2.3 million, up \$195 thousand from the prior quarter.

At the end of the quarter, the Merrifield, Virginia branch was closed, reducing the number of banking locations to sixteen. Estimated annual cost savings on rent, common area maintenance and taxes are \$275 thousand. All branch employees were repositioned to fill open positions at other locations, and deposits were transferred to our Fairfax, Virginia branch. There were no notable unamortized expenses as the lease is set to expire on October 31, 2022.

- **Efficiency ratio**<sup>6</sup> was 40.6% for the third quarter 2022 compared to 66.6% for the prior quarter and 41.7% for the year-ago quarter. The improvement in the efficiency ratio this quarter was primarily driven by the inclusion of one-time expenses related to the settlement agreements with the SEC and FRB in the prior quarter.
- Effective income tax rate for the third quarter 2022 was 24.2%, compared to 44.9% for the prior quarter and 25.4% for the year-ago quarter. The decrease in the effective tax rate this quarter was primarily driven by the inclusion of one-time non-deductible expenses related to the settlement agreements with the SEC and FRB in the prior quarter.

### **Balance Sheet**

- **Total assets** at September 30, 2022 were \$10.7 billion, down 2.1% from a quarter ago and down 7.5% from a year ago. The decrease from the prior quarter-end was primarily driven by the utilization of interest-bearing deposits with banks and other short-term investments along with short-term borrowings to satisfy deposit outflows; and decreases in the value of our investment securities AFS as interest rates rose during the quarter.
- Investment securities AFS and Held-to-Maturity ("HTM") had an aggregate balance of \$2.8 billion at September 30, 2022, down 4.7% from a quarter ago and up 54.7% from a year ago. The decrease from the prior quarter-end was primarily from lower carrying values on AFS securities and principal paydowns. If the overall interest rate environment continues to rise, carrying values will continue to decrease for securities in the AFS portfolio. Investments purchased during the third quarter of 2022 were primarily agency mortgage backed securities and agency bonds.
- **Total loans** (excluding loans held for sale) were \$7.304 billion as of September 30, 2022, up 2.1% from a quarter ago and up 6.6% from a year ago. Excluding PPP loans, loan balances were \$7.297 billion as of September 30, 2022, up 2.1% from a quarter ago and up 7.6% from a year ago. The increase in loans, excluding PPP loans, from the prior quarter-end was driven by growth in commercial real estate ("CRE") loans and commercial & industrial loans ("C&I").

<sup>&</sup>lt;sup>6</sup> A reconciliation between this non-GAAP financial measure and the nearest GAAP measure is provided in the tables that accompany this document.

<sup>&</sup>lt;sup>7</sup> A reconciliation between this non-GAAP financial measure and the nearest GAAP measure is provided in the following table. An explanation of the reconciliations and the reasons why the Company believes this non-GAAP financial measure to be important for investors is included with the reconciliation tables accompanying this document.

							Percent	Change	
(Dollars in thousands)	Sep	September 30, 2022		June 30, 2022		ptember 30, 2021	Q3-22 vs. Q2-22	Q3-22 vs. Q3-21	
Total loans, excluding loans held for sale (GAAP)	\$	7,304,498	\$	7,154,686	\$	6,850,863	2.1 %	6.6 %	
Less: PPP loans (non-GAAP)		(7,241)		(8,977)		(67,311)			
Total loans, excluding loans held for sale and PPP loans (non-GAAP)	\$	7,297,257	\$	7,145,709	\$	6,783,552	2.1 %	7.6 %	

• Allowance for credit losses was 1.04% of total loans at September 30, 2022, compared to 1.02% a quarter ago, and 1.21% a year ago. See commentary above in section "Provision for Credit Losses on Loans".

Net charge-off as a percent of average loans (excluding loans held for sale) was a net recovery of \$57 thousand, which was less than  $0.01\%^8$  for the third quarter 2022, as compared to a recovery of  $0.04\%^8$  a quarter ago, and a net charge-off of  $0.08\%^8$  for the year-ago quarter.

- Nonperforming loans and assets: Nonperforming loans decreased compared to the prior quarter and the year-ago quarter. The decrease was driven primarily by loans being paid in full or returning to accrual status due to ongoing payment performance. One note was moved from nonperforming loans to nonperforming assets. At quarter end, other real estate owned ("OREO") consisted of four properties with a value of \$2.0 million.
  - Nonperforming loans as a percent of loans were 0.10% at September 30, 2022, compared to 0.26% a quarter ago and 0.46% a year ago.
  - Nonperforming assets as a percent of assets were 0.09% at September 30, 2022, compared to 0.19% a quarter ago and 0.31% a year ago.
- Total deposits were \$8.8 billion at September 30, 2022, down 4.5% from a quarter ago and down 9.4% from a year ago. The outflow of deposits increased the ratio of loans-to-deposits to 83% from 78% the prior quarter. This decrease is primarily attributable to current market conditions and a loss of deposits through disintermediation as a result of the continued increase in the overall interest rate environment. Most of the outflows were from interest bearing accounts (savings and money market accounts) as average noninterest bearing deposits to average total deposits was 38.4% for the third quarter 2022, up from 37.9% a quarter ago and 33.9% for the year-ago quarter.
- Total shareholders' equity was \$1.2 billion at September 30, 2022, down 2.6% from a quarter ago, and down 8.4% from a year ago. The decrease in shareholders' equity from the prior quarterend was primarily due to the continued increase in the overall interest rate environment, which created increased unrealized losses in investment securities AFS, that are recorded in accumulated other comprehensive income (loss). These reductions to equity were partially offset by earnings of \$1.16 per share, less dividends declared of \$0.45 per share (retained earnings of \$0.71).
  - Book value per share was \$38.02, down \$1.03 from a quarter ago, and down \$3.66 from a year ago.
  - Tangible book value per share was \$34.77, down \$1.03 from a quarter ago, and down \$3.62 from a year ago.

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<sup>&</sup>lt;sup>8</sup> On an annualized basis.

<sup>&</sup>lt;sup>9</sup> A reconciliation of non-GAAP financial measures to the nearest GAAP measure is provided in the tables that accompany this document.

- **Dividends:** On September 20, 2022, the Board of Directors declared a quarterly cash dividend of \$0.45 per share payable on October 31, 2022 to shareholders of record on October 10, 2022.
- Capital ratios for the Company are in the table below.

	For the Company								
	September 30, 2022 <sup>10</sup>	June 30, 2022	September 30, 2021						
Regulatory Ratios									
Total Capital (to risk weighted assets)	16.10 %	15.70 %	16.59 %						
Tier 1 Capital (to risk weighted assets)	15.11 %	14.58 %	15.33 %						
Common Equity Tier 1 (to risk weighted assets)	15.11 %	14.58 %	15.33 %						
Tier 1 Capital (to average assets)	11.55 %	10.68 %	10.58 %						
<b>Common Capital Ratios</b>									
Common Equity Ratio	11.39 %	11.45 %	11.49 %						
Tangible Common Equity Ratio	10.52 %	10.60 %	10.68 %						

Additional financial information: The financial information that follows provides more detail on the Company's financial performance for the three months ended September 30, 2022 as compared to the three months ended June 30, 2022 and September 30, 2021 as well as eight quarters of trend data. Persons wishing additional information should refer to the Company's annual report on Form 10-K for the year ended December 31, 2021, quarterly report on Form 10-Q for the quarter ended June 30, 2022 and other reports filed with the SEC.

**About Eagle Bancorp:** The Company is the holding company for EagleBank, which commenced operations in 1998. The Bank is headquartered in Bethesda, Maryland, and operates through sixteen banking offices and five lending offices, located in Suburban Maryland, Washington, D.C. and Northern Virginia. The Company focuses on building relationships with businesses, professionals and individuals in its marketplace, and is committed to a culture of respect, diversity, equity and inclusion in both its workplace and the communities in which it operates.

Conference call: Eagle Bancorp will host a conference call to discuss its third quarter 2022 financial results on Thursday, October 20, 2022 at 10:00 a.m. eastern time. The public is invited to listen to this registering at the link https://register.vevent.com/register/BIb2a1705d60bc42988a46b4c716f15944 or by accessing the call on the Company's website, www.EagleBankCorp.com. A replay of the conference call will be available on the Company's website through November 3, 2022.

Forward-looking statements: This press release contains forward-looking statements within the meaning of the Securities Exchange Act of 1934, as amended, including statements of goals, intentions, and expectations as to future trends, plans, events or results of Company operations and policies and regarding general economic conditions. In some cases, forward-looking statements can be identified by use of words such as "may," "will," "can," "anticipates," "believes," "expects," "plans," "estimates," "potential," "continue," "should," "could," "strive," "feel" and similar words or phrases. These statements are based upon current and anticipated economic conditions, nationally and in the Company's market (including ongoing challenges and uncertainties relating to the evolution and continuation of the COVID-19 pandemic, including on our credit quality, asset and loan growth and broader business operations), volatility in interest rates and interest rate policy, the current high inflationary environment competitive

<sup>&</sup>lt;sup>10</sup>Capital ratios for September 30, 2022 are subject to final filings with the Federal Reserve.

factors, and other conditions which by their nature, are not susceptible to accurate forecast and are subject to significant uncertainty. Because of these uncertainties and the assumptions on which this discussion and the forward-looking statements are based, actual future operations and results in the future may differ materially from those indicated herein. For details on factors that could affect these expectations, see the risk factors and other cautionary language included in the Company's Annual Report on Form 10-K for the year ended December 31, 2021 and in other periodic and current reports filed with the SEC. Readers are cautioned against placing undue reliance on any such forward-looking statements. The Company's past results are not necessarily indicative of future performance, and nothing contained herein is meant to or should be considered and treated as earnings guidance of future quarters' performance projections. All information is as of the date of this press release. Any forward-looking statements made by or on behalf of the Company speak only as to the date they are made. Except to the extent required by applicable law or regulation, the Company undertakes no obligation to revise or update publicly any forward-looking statement for any reason.

## Eagle Bancorp, Inc. Consolidated Financial Highlights (Unaudited)

	<b>Three Months Ended</b>								
	S	eptember 30,		June 30,	S	September 30,			
		2022		2022		2021			
<b>Income Statements:</b>									
Total interest income	\$	111,527	\$	95,635	\$	89,152			
Total interest expense		27,630		12,717		10,107			
Net interest income		83,897		82,918		79,045			
Provision for (reversal of) credit losses		3,022		495		(8,203)			
Provision for unfunded commitments		774		553		716			
Net interest income after provision for credit losses		80,101		81,870		86,532			
Noninterest income (before investment gain)		5,304		5,715		6,780			
Net gain (loss) on sale of investment securities		4		(151)		1,519			
Total noninterest income		5,308		5,564		8,299			
Total noninterest expense		36,206		58,962		36,375			
Income before income tax expense		49,203		28,472		58,456			
Income tax expense		11,906		12,776		14,847			
Net income	\$	37,297	\$	15,696	\$	43,609			
Per Share Data:									
Earnings per weighted average common share, basic	\$	1.16	\$	0.49	\$	1.36			
Earnings per weighted average common share, diluted	\$	1.16	\$	0.49	\$	1.36			
Weighted average common shares outstanding, basic		32,084,464		32,080,657		31,959,357			
Weighted average common shares outstanding, diluted		32,155,678		32,142,427		32,030,527			
Actual shares outstanding at period end		32,082,321		32,081,241		31,947,458			
Book value per common share at period end	\$	38.02	\$	39.05	\$	41.68			
Tangible book value per common share at period end (1)	\$	34.77	\$	35.80	\$	38.39			
Dividend per common share	\$	0.45	\$	0.45	\$	0.40			
Performance Ratios (annualized):									
Return on average assets		1.29 %	,	0.54 %		1.46 %			
Return on average common equity		11.64 %		4.91 %		13.00 %			
Return on average tangible common equity (1)		12.67 %		5.35 %		14.11 %			
Net interest margin		3.02 %		2.94 %		2.73 %			
Efficiency ratio (2)		40.6 %		66.6 %		41.7 %			
Other Ratios:									
Allowance for credit losses to total loans (3)		1.04 %	, )	1.02 %		1.21 %			
Allowance for credit losses to total nonperforming loans		997 %	ò	386 %		265 %			
Nonperforming loans to total loans (3)		0.10 %	, )	0.26 %		0.46 %			
Nonperforming assets to total assets		0.09 %	, )	0.19 %		0.31 %			
Net (recovery) charge-off (annualized) to average total loans (3)		0.00 %	, )	(0.04)%		0.08 %			
Average noninterest bearing deposits to average deposits		38.4 %	, )	37.9 %		33.9 %			
Yield on loans <sup>(3)</sup>		5.10 %	, )	4.51 %		4.59 %			
Cost of funds		0.99 %	, )	0.45 %		0.35 %			

## Eagle Bancorp, Inc. Consolidated Financial Highlights (Continued) (Unaudited)

(Dollars in thousands)

	<b>Three Months Ended</b>								
	September 30,			June 30,	S	September 30,			
	2022			2022		2021			
Capital Ratios									
Tier 1 capital (to average assets)		11.55 %		10.68 %		10.58 %			
Total capital (to risk weighted assets)		16.10 %		15.70 %		16.59 %			
Common equity tier 1 capital (to risk weighted assets)		15.11 %		14.58 %		15.33 %			
Common equity to total assets		11.39 %	, )	11.45 %	1	11.49 %			
Tangible common equity ratio (1)		10.52 %	ò	10.60 %	ı	10.68 %			
Loan Balances - Period End:									
Commercial and Industrial	\$	1,415,998	\$	1,394,835	\$	1,289,215			
PPP loans		7,241		8,977		67,311			
Commercial real estate - income producing		3,668,720		3,606,506		3,337,303			
Commercial real estate - owner occupied		1,091,283		1,080,249		977,617			
1-4 Family mortgage		71,731		72,793		76,259			
Construction - commercial and residential		858,100		804,170		824,133			
Construction - C&I (owner occupied)		139,238		129,717		222,366			
Home equity		51,396		53,193		55,527			
Other consumer		791		4,246		1,132			
Total loans	\$	7,304,498	\$	7,154,686	\$	6,850,863			
Average Balances:									
Total assets	\$	11,431,110	\$	11,701,679	\$	11,826,326			
Total earning assets	\$	11,030,670	\$	11,300,267	\$	11,486,280			
Total loans <sup>(3)</sup>	\$	7,282,589	\$	7,104,727	\$	7,055,621			
Total deposits	\$	9,907,497	\$	10,184,886	\$	9,948,114			
Total borrowings	\$	158,001	\$	152,583	\$	448,697			
Total shareholders' equity	\$	1,271,753	\$	1,281,742	\$	1,331,022			
1 5		, ,				, ,			
Asset Quality:									
Net (recovery) charge-off	\$	(57)	\$	(674)	\$	1,328			
Nonperforming loans	\$	7,602	\$	18,842	\$	31,247			
Other real estate owned	\$	1,962	\$	1,487	\$	5,135			
Nonperforming assets	\$	9,564	\$	20,329	\$	36,382			

<sup>(1)</sup> A reconciliation of non-GAAP financial measures to the nearest non-GAAP measure is provided in the tables that accompany this document.

<sup>(2)</sup> Computed by dividing noninterest expense by the sum of net interest income and noninterest income. The efficiency ratio measures a bank's overhead as a percentage of its revenue.

<sup>(3)</sup> Excludes loans held for sale.

### **GAAP** Reconciliation (unaudited)

	S	September 30, 2022		June 30, 2022	September 30, 2021		
Common shareholders' equity	\$	1,219,771	\$	1,252,720	\$	1,331,697	
Less: Intangible assets		(104,240)		(104,257)		(105,103)	
Tangible common equity	\$	1,115,531	\$	1,148,463	\$	1,226,594	
Book value per common share	\$	38.02	\$	39.05	\$	41.68	
Less: Intangible book value per common share		(3.25)		(3.25)		(3.29)	
Tangible book value per common share	\$	34.77	\$	35.80	\$	38.39	
Total assets	\$	10,713,044	\$	10,941,655	\$	11,585,317	
Less: Intangible assets		(104,240)		(104,257)		(105,103)	
Tangible assets	\$	10,608,804	\$	10,837,398	\$	11,480,214	
Tangible common equity ratio		10.52 %	10.60 %			10.68 %	
Allowance for credit losses	\$	(75,767)	\$	(72,665)	\$	(82,906)	
Total loans, excluding loans held for sale	\$	7,304,498	\$	7,154,686	\$	6,850,863	
Less: PPP loans (non-GAAP)		(7,241)		(8,977)		(67,311)	
Total loans excluding PPP loans (non-GAAP)	\$	7,297,257	\$	7,145,709	\$	6,783,552	
Allowance for credit losses:							
As a % of total loans (GAAP)		1.04 %		1.02 %		1.21 %	
As a % of total loans excl. PPP loans (non-GAAP)		1.04 %		1.02 %	1.22 %		

	<b>Three Months Ended</b>									
	Se	eptember 30, 2022		June 30, 2022	S	eptember 30, 2021				
Average common shareholders' equity	\$	1,271,753	\$	1,281,742	\$	1,331,022				
Less: Average intangible assets		(104,253)		(104,246)		(105,126)				
Average tangible common equity	\$	1,167,500	\$	1,177,496	\$	1,225,896				
Net Income	\$	37,297	\$	15,696	\$	43,609				
Return on average tangible common equity(1)		12.67 %		5.35 %		14.11 %				
Net interest income	\$	83,897	\$	82,918	\$	79,045				
Noninterest income		5,308		5,564		8,299				
Operating revenue	\$	89,205	\$	88,482	\$	87,344				
Noninterest expense	\$	36,206	\$	58,962	\$	36,375				
Efficiency ratio	40.6 %			66.6 %	41.7 %					

<sup>(1)</sup> Periods of less than a year are annualized.

### **GAAP** Reconciliation (unaudited)

	- \-	ne Months Ended otember 30, 2022	 ree Months Ended June 30, 2022
Net income	\$	98,737	\$ 15,696
Reversal: Penalty, disgorgement & prejudgment interest		22,874	 22,874
Adjusted net income (non-GAAP)	\$	121,611	\$ 38,570
Earnings per share (diluted)	\$	3.07	\$ 0.49
Reversal: Penalty, disgorgement & prejudgment interest		0.71	0.71
Adjusted earnings per share (diluted) (non-GAAP)	\$	3.78	\$ 1.20
			,
Weighted average common shares outstanding, diluted		32,138,586	32,142,427

#### **GAAP Reconciliation (unaudited) - Continued**

Tangible common equity to tangible assets (the "tangible common equity ratio"), tangible book value per common share, and the return on average tangible common equity are non-GAAP financial measures derived from GAAP based amounts. The Company calculates the tangible common equity ratio by excluding the balance of intangible assets from common shareholders' equity and dividing by tangible assets. The Company calculates tangible book value per common share by dividing tangible common equity by common shares outstanding, as compared to book value per common share, which the Company calculates by dividing common shareholders' equity by common shares outstanding. The Company calculates the annualized return on average tangible common equity ratio by dividing net income available to common shareholders by average tangible common equity which is calculated by excluding the average balance of intangible assets from the average common shareholders' equity. The Company considers this information important to shareholders as tangible equity is a measure that is consistent with the calculation of capital for bank regulatory purposes, which excludes intangible assets from the calculation of risk based ratios and as such is useful for investors, regulators, management and others to evaluate capital adequacy and to compare against other financial institutions. The above table provides reconciliation of these financial measures defined by GAAP with non-GAAP financial measures.

Pre-provision net revenue is a non-GAAP financial measure derived from GAAP based amounts. The Company calculates PPNR by subtracting noninterest expenses from the sum of net interest income and noninterest income. PPNR to Average Assets is calculated by dividing the PPNR amount by average assets to obtain a percentage. The Company considers this information important to shareholders because it illustrates revenue excluding the impact of provisions and reversals to the allowance for credit losses on loans. The table in the "Income Statement" section of this earnings release provides a reconciliation of PPNR and PPNR to Average Assets to the nearest GAAP measure.

Total loans excluding PPP loans is a non-GAAP financial measure derived from GAAP based amounts. The Company calculates Total loans excluding PPP loans by subtracting the total amount of outstanding PPP loans from the amount of total loans, excluding loans held for sale. The Company considers this information important to shareholders because it allows investors to see changes in the Company's loan growth without the impact of the PPP loans, which were loan products specific to relief efforts in response to the COVID-19 pandemic. Excluding the impact of PPP loans also allows investors to better compare the Company's loan growth to historical periods prior to the pandemic. The table in the "Balance Sheet" section of this earnings release and the table above provides a reconciliation of total loans excluding PPP loans to the nearest GAAP measure.

Efficiency ratio is a non-GAAP measure calculated by dividing GAAP non-interest expense by the sum of GAAP net interest income and GAAP non-interest (loss) income. Management believes that reporting the non-GAAP efficiency ratio more closely measures its effectiveness of controlling operational activities. The table above shows the calculation of the efficiency ratio from these GAAP measures.

Adjusted net income and adjusted earnings per share (diluted) are non-GAAP financial measures derived from GAAP based amounts. The Company calculates adjusted net income for the second quarter of 2022 by excluding from net income the \$22.9 million accrual of non-tax deductible expenses in connection with the Company's agreements in principle with the SEC and FRB to resolve the previously disclosed investigations with respect to the Company. The Company calculates adjusted earnings per share (diluted) by dividing the same \$22.9 million accrual by the weighted average shares outstanding (diluted) in the second quarter of 2022. The Company considers this information important to shareholders because adjusted net income and adjusted earnings per share (diluted) provides investors insight into how Company earnings changed exclusive of the costs related to the agreement in principle with the SEC and FRB, and allow investors to better compare the Company's performance against historical periods. The table above provides a reconciliation of adjusted net income and adjusted earnings per share (diluted) to the nearest GAAP measure.

## Eagle Bancorp, Inc.

### **Consolidated Balance Sheets (Unaudited)**

Assets		ptember 30, 2022		June 30, 2022	Se	ptember 30, 2021
Cash and due from banks	\$	27,235	\$	13,132	\$	8,806
Federal funds sold		69,809		42,697		38,934
Interest-bearing deposits with banks and other short-term investments		47,131		369,337		2,452,744
Investment securities available-for-sale at fair value (amortized cost of $1,873,872$ , $1,897,985$ , and $1,789,416$ , net of allowance for credit losses of $18$ , $818$ and $256$ as of September 30, 2022, June 30, 2022 and September 30, 2021, respectively)		1,649,753		1,755,254		1,786,659
Investment securities held-to-maturity (fair value of \$988,199, \$1,084,706 and \$0, net of allowance for credit losses of \$802, \$826 and \$0, as of September 30, 2022, June 30, 2022 and September 30, 2021, respectively)		1,114,084		1,143,632		_
Federal Reserve and Federal Home Loan Bank stock		42,311		33,990		34,093
Loans held for sale		9,387		13,814		53,413
Loans		7,304,498		7,154,686		6,850,863
Less allowance for credit losses		(75,767)		(72,665)		(82,906)
Loans, net		7,228,731	_	7,082,021	_	6,767,957
Premises and equipment, net		13,684		13,643		15,293
Operating lease right-of-use assets		26,022		27,548		30,080
Deferred income taxes		112,904		92,167		44,733
Bank-owned life insurance		110,678		110,047		108,158
Goodwill and other intangible assets, net		104,240		104,257		105,103
Other real estate owned		1,962		1,487		5,135
Other assets		155,113		138,629		134,209
Total assets	\$	10,713,044	\$	10,941,655	\$	11,585,317
Liabilities and Shareholders' Equity	Ψ	10,713,011	=	10,5 11,055	<u>Ψ</u>	11,505,517
Deposits:						
Noninterest-bearing demand	\$	2,928,774	\$	2,831,934	\$	2,836,418
Interest-bearing transaction	_	964,567	-	985,431	•	812,410
Savings and money market		4,220,768		4,741,180		5,268,157
Time		649,241		613,073		751,503
Total deposits		8,763,350	_	9,171,618		9,668,488
Customer repurchase agreements		21,465		26,539		29,401
Other short-term borrowings		515,000		280,000		300,000
Long-term borrowings		69,763		69,732		69,639
Operating lease liabilities		30,837		32,414		34,345
Reserve for unfunded commitments		5,696		4,921		5,011
Other liabilities		87,162		103,711		146,736
Total liabilities		9,493,273	_	9,688,935		10,253,620
Shareholders' Equity		, ,		, ,		, ,
Common stock, par value \$.01 per share; shares authorized 100,000,000, shares issued and outstanding 32,082,321, 32,081,241, and 31,947,458 respectively		318		318		316
Additional paid-in capital		442,880		440,418		432,479
Retained earnings		987,212		964,353		901,218
				(152,369)		(2,316)
Accumulated other comprehensive loss		(210,639)		(132,309)		(2,310)
Accumulated other comprehensive loss  Total Shareholders' Equity		1,219,771	_	1,252,720	_	1,331,697

## Eagle Bancorp, Inc. Consolidated Statements of Income (Unaudited)

(Donars in thousands,	Three Months Ended					Nine Months Ended			
	Sept 30, June 30, Sept 30,					Sept 30, Sept 30,			
	2022		2022		2021	2022	2021		
Interest Income									
Interest and fees on loans	\$ 93,744	\$	80,142	\$	82,182	\$ 249,716	\$ 260,124		
Interest and dividends on investment securities	13,463		12,997		5,877	37,890	15,878		
Interest on balances with other banks and short-term invest.	4,100		2,451		1,083	7,608	2,239		
Interest on federal funds sold	220		45		10	269	25		
Total interest income	111,527		95,635		89,152	295,483	278,266		
Interest Expense									
Interest on deposits	26,125		11,538		6,590	44,022	21,288		
Interest on customer repurchase agreements	55		22		14	90	34		
Interest on other short-term borrowings	412		120		506	992	1,502		
Interest on long-term borrowings	1,038		1,037		2,997	3,112	9,114		
Total interest expense	27,630		12,717		10,107	48,216	31,938		
Net Interest Income	83,897		82,918		79,045	247,267	246,328		
Provision for (Reversal of) Credit Losses	3,022		495		(8,203)	730	(14,409)		
Provision for (Reversal of) Unfunded Commitments	774		553		716	1,316	(487)		
Net Interest Income After Provision For Credit Losses	80,101		81,870		86,532	245,221	261,224		
Noninterest Income									
Service charges on deposits	1,339		1,345		1,204	3,970	3,303		
Gain on sale of loans	821		855		3,332	3,168	11,988		
Net gain (loss) on sale of investment securities	4		(151)		1,519	(172)	2,058		
Incr. in the cash surrender value of bank-owned life insurance	631		632		642	1,889	1,429		
Other income	2,513		2,883		1,602	9,470	11,033		
Total noninterest income	5,308		5,564		8,299	18,325	29,811		
Noninterest Expense									
Salaries and employee benefits	21,538		21,805		22,145	60,362	63,790		
Premises and equipment expenses	3,275		3,523		3,859	9,926	11,121		
Marketing and advertising	1,181		1,186		1,013	3,431	2,879		
Data processing	3,445		2,729		2,886	9,054	8,451		
Legal, accounting and professional fees	2,332		2,137		2,021	6,030	8,523		
FDIC insurance	1,287		906		1,549	3,251	5,586		
Other expenses	3,148		26,676		2,902	34,126	9,506		
Total noninterest expense	36,206		58,962		36,375	126,180	109,856		
Income Before Income Tax Expense	49,203		28,472		58,456	137,366	181,179		
Income Tax Expense	11,906		12,776		14,847	38,629	46,108		
Net Income	\$ 37,297	\$	15,696	\$	43,609	\$ 98,737	\$ 135,071		
Earnings Per Common Share									
Basic	\$ 1.16	\$	0.49	\$	1.36	\$ 3.08	\$ 4.23		
Diluted	\$ 1.16	\$	0.49	\$	1.36	\$ 3.07	\$ 4.22		

## Eagle Bancorp, Inc. Consolidated Average Balances, Interest Yields And Rates vs. Prior Quarter (Unaudited)

(Dollars in thousands)

	Three Months Ended											
	Septe	mber 30, 20	22	Ju	ne 30, 2022							
	Average Balance	Interest	Average Yield/ Rate	Average Balance	Interest	Average Yield/ Rate						
ASSETS												
Interest earning assets:												
Interest bearing deposits with other banks and other short-term investments	\$ 771,063	\$ 4,100	2.11 %	\$ 1,193,253	\$ 2,451	0.82 %						
Loans held for sale (1)	11,586	150	5.18 %	16,342	179	4.38 %						
Loans (1)(2)	7,282,589	93,594	5.10 %	7,104,727	79,963	4.51 %						
Investment securities available-for-sale (2)	1,782,859	7,587	1.69 %	1,793,047	7,022	1.57 %						
Investment securities held-to-maturity (2)	1,128,943	5,876	2.06 %	1,157,308	5,975	2.07 %						
Federal funds sold	53,630	220	1.63 %	35,590	45	0.51 %						
Total interest earning assets	11,030,670	\$111,527	4.01 %	11,300,267	\$ 95,635	3.39 %						
Total noninterest earning assets	475,581			474,336								
Less: allowance for credit losses	75,141			72,924								
Total noninterest earning assets	400,440			401,412								
TOTAL ASSETS	\$ 11,431,110			\$ 11,701,679								
LIABILITIES AND SHAREHOLDERS' EQUITY												
Interest bearing liabilities:												
Interest bearing transaction	\$ 960,970	\$ 1,891	0.78 %	\$ 856,388	\$ 630	0.30 %						
Savings and money market	4,504,216	21,711	1.91 %	4,810,047	8,772	0.73 %						
Time deposits	633,241	2,523	1.58 %	657,220	2,136	1.30 %						
Total interest bearing deposits	6,098,427	26,125	1.70 %	6,323,655	11,538	0.73 %						
Customer repurchase agreements	26,546	55	0.82 %	25,112	22	0.35 %						
Other short-term borrowings	61,703	412	2.67 %	57,750	120	0.83 %						
Long-term borrowings	69,752	1,038	5.95 %	69,721	1,037	5.95 %						
Total interest bearing liabilities	6,256,428	\$ 27,630	1.75 %	6,476,238	\$ 12,717	0.79 %						
Noninterest bearing liabilities:												
Noninterest bearing demand	3,809,070			3,861,231								
Other liabilities	93,859			82,468								
Total noninterest bearing liabilities	3,902,929			3,943,699								
Shareholders' equity	1,271,753			1,281,742								
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 11,431,110			\$ 11,701,679								
Net interest income		\$ 83,897			\$ 82,918							
Net interest spread			2.26 %			2.60 %						
Net interest margin			3.02 %			2.94 %						

<sup>(1)</sup> Loans placed on nonaccrual status are included in average balances. Net loan fees and late charges included in interest income on loans totaled \$3.4 million and \$4.3 million for the three months ended September 30, 2022 and June 30, 2022, respectively.

0.99 %

0.45 %

Cost of funds

<sup>(2)</sup> Interest and fees on loans and investments exclude tax equivalent adjustments.

### Eagle Bancorp, Inc.

### Consolidated Average Balances, Interest Yields And Rates vs. Year Ago Quarter (Unaudited)

(Dollars in thousands)

Three Months	Ended	Septem	ber 30,
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	Three Months Ended September 30,										
		2022		2021							
	Average Balance	Interest	Average Yield/ Rate	Average Balance	Interest	Average Yield/ Rate					
ASSETS											
Interest earning assets:											
Interest bearing deposits with other banks and other short-term investments	\$ 771,063	\$ 4,100	2.11 %	\$ 2,668,265	\$ 1,083	0.16 %					
Loans held for sale (1)	11,586	150	5.18 %	56,866	642	4.52 %					
Loans (1) (2)	7,282,589	93,594	5.10 %	7,055,621	81,540	4.59 %					
Investment securities available-for-sale (2)	1,782,859	7,587	1.69 %	1,670,723	5,877	1.40 %					
Investment securities held-to-maturity (2)	1,128,943	5,876	2.06 %	_	_	<u> </u>					
Federal funds sold	53,630	220	1.63 %	34,805	10	0.11 %					
Total interest earning assets	11,030,670	\$111,527	4.01 %	11,486,280	\$ 89,152	3.08 %					
Total noninterest earning assets	475,581			432,215							
Less: allowance for credit losses	75,141			92,169							
Total noninterest earning assets	400,440			340,046							
TOTAL ASSETS	\$ 11,431,110			\$ 11,826,326							
LIABILITIES AND SHAREHOLDERS' EQUITY											
Interest bearing liabilities:											
Interest bearing transaction	\$ 960,970	\$ 1,891	0.78 %	\$ 842,086	\$ 402	0.19 %					
Savings and money market	4,504,216	21,711	1.91 %	4,971,866	3,645	0.29 %					
Time deposits	633,241	2,523	1.58 %	763,513	2,543	1.32 %					
Total interest bearing deposits	6,098,427	26,125	1.70 %	6,577,465	6,590	0.40 %					
Customer repurchase agreements	26,546	55	0.82 %	27,348	14	0.20 %					
Other short-term borrowings	61,703	412	2.67 %	300,003	506	0.67 %					
Long-term borrowings	69,752	1,038	5.95 %	121,346	2,997	9.88 %					
Total interest bearing liabilities	6,256,428	\$ 27,630	1.75 %	7,026,162	\$ 10,107	0.57 %					
Noninterest bearing liabilities:											
Noninterest bearing demand	3,809,070			3,370,649							
Other liabilities	93,859			98,493							
Total noninterest bearing liabilities	3,902,929			3,469,142							
Shareholders' equity	1,271,753			1,331,022							
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 11,431,110			\$ 11,826,326							
Net interest income		\$ 83,897			\$ 79,045						
Net interest spread			2.26 %			2.51 %					
Net interest spread Net interest margin			3.02 %			2.73 %					
Cost of funds			0.99 %			0.35 %					
Cost of fullus			0.99 /0			0.33 70					

<sup>(1)</sup> Loans placed on nonaccrual status are included in average balances. Net loan fees and late charges included in interest income on loans totaled \$3.4 million and \$6.3 million for the three months ended September 30, 2022 and September 30, 2021, respectively.

<sup>(2)</sup> Interest and fees on loans and investments exclude tax equivalent adjustments.

### Eagle Bancorp, Inc. Statements of Income and Highlights Quarterly Trends (Unaudited)

	Three Months Ended															
	S	September 30,		June 30,		March 31,		December 31,	5	September 30,		June 30,		March 31,	D	ecember 31,
Income Statements:		2022		2022		2022		2021		2021		2021		2021		2020
Total interest income	\$	111,527	\$	95,635	\$	88,321	\$	86,230	\$	89,152	\$	94,920	\$	94,194	\$	94,680
Total interest expense		27,630		12,717		7,869		8,044		10.107		10,288		11,543		13,262
Net interest income		83,897		82,918		80,452		78,186		79,045		84,632		82,651		81,418
Provision for (reversal of) credit losses		3,022		495		(2,787)		(6,412)		(8,203)		(3,856)		(2,350)		4,917
Provision for (reversal of) unfunded commitments		774		553		(11)		(632)		716		(761)		(442)		406
Net interest income after provision for credit losses		80.101		81,870		83.250		85.230		86,532		89.249		85,443		76,095
Noninterest income before investment gain (loss)		5.304		5,715	-	7,478		9,668	_	6,780		10,607	_	10,366		9,722
e , ,		3,304		(151)		(25)		9,008		1.519		318		221		165
Net gain (loss) on sale of investment securities					-			10.574	_	8,299				10,587		
Total noninterest income		5,308		5,564		7,453						10,925				9,887
Salaries and employee benefits		21,538		21,805		17,019		24,608		22,145		19,876		21,769		20,151
Premises and equipment		3,275		3,523		3,128		3,755		3,859		3,644		3,618		3,301
Marketing and advertising		1,181		1,186		1,064		1,286		1,013		980		886		1,161
Other expenses		10,212	land.	32,448		9,801		9,660		9,358		10,994		11,714		10,396
Total noninterest expense		36,206		58,962		31,012		39,309		36,375		35,494		37,987		35,009
Income before income tax expense		49,203		28,472		59,691		56,495		58,456		64,680		58,043		50,973
Income tax expense		11,906		12,776		13,947		14,875		14,847		16,687		14,574		12,081
Net income	\$	37,297	\$	15,696	\$	45,744	\$	41,620	\$	43,609	\$	47,993	\$	43,469	\$	38,892
Per Share Data:		,	_			,		,		,						
Earnings per weighted average common share, basic	\$	1.16	\$	0.49	\$	1.43	\$	1.30	\$	1.36	\$	1.50	\$	1.36	\$	1.21
Earnings per weighted average common share, diluted	\$	1.16	\$	0.49	\$	1.42	\$	1.30	\$	1.36	\$	1.50	\$	1.36	\$	1.21
Weighted average common shares outstanding, basic	Ψ	32,084,464	Ψ	32,080,657	Ψ	32,033,280	Ψ	31,950,320	Ψ	31.959.357	Ψ	31,962,819	Ψ	31,869,655	Ψ	32,037,099
Weighted average common shares outstanding, diluted		32,155,678		32,142,427		32,110,099		32,030,998		32.030.527		32,025,110		31,922,940		32,075,175
Actual shares outstanding at period end		32,082,321		32,081,241		32,079,474		31,950,092		31,947,458		31,961,573		31,960,379		31,779,663
Book value per common share at period end	\$	38.02	\$	39.05	\$	39.89	\$	42.28	\$	41.68	\$	40.87	\$	39.45	\$	39.05
Tangible book value per common share at period end (1)	\$	34.77	\$	35.80	\$	36.64	\$	38.97	\$	38.39	\$	37.58	\$	36.16	\$	35.74
Dividend per common share	\$	0.45	\$	0.45	\$	0.40	\$	0.40	\$	0.40	\$	0.35	\$	0.25	\$	0.22
Performance Ratios (annualized):	Ψ	0.43	Ψ	0.43	Ψ	0.40	Ψ	0.40	Ψ	0.40	Ψ	0.55	Ψ	0.23	Ψ	0.22
Return on average assets		1.29 %		0.54 %		1.46 %		1.32 %		1.46 %		1.68 %		1.53 %		1.39 %
Return on average common equity		11.64 %		4.91 %		13.83 %		12.30 %		13.00 %		14.92 %		14.05 %		12.53 %
Return on average tangible common equity <sup>(1)</sup>		12.67 %		5.35 %		14.99 %		13.35 %		14.11 %		16.25 %		15.33 %		13.69 %
Net interest margin		3.02 %		2.94 %		2.65 %		2.55 %		2.73 %		3.04 %		2.98 %		2.98 %
Efficiency ratio (2)		40.59 %		66.6 %		35.3 %		44.3 %		41.7 %		37.1 %		40.7 %		38.3 %
Other Ratios:		40.59 /0		00.0 70		33.3 /0		77.5 /0		41.7 70		37.1 /0		40.7 70		36.3 /(
Allowance for credit losses to total loans (3)		1.04 %		1.02 %		1.01 %		1.06 %		1.21 %		1.28 %		1.36 %		1.41 %
Allowance for credit losses to total nonperforming loans		997 %		386 %		301 %		257 %		265 %		187 %		195 %		180 %
Nonperforming loans to total loans (3)		0.10 %		0.26 %		0.33 %		0.41 %		0.46 %		0.68 %		0.69 %		0.79 %
Nonperforming assets to total assets		0.10 %		0.19 %		0.23 %		0.41 %		0.40 %		0.50 %		0.51 %		0.59 %
Net (recovery) charge-off (annualized) to average total loans (3)		0.00 %		(0.04)%		0.03 %		0.20 %		0.08 %		0.30 %		0.27 %		0.28 %
Tier 1 capital (to average assets)		11.55 %		10.68 %		9.93 %		10.19 %		10.58 %		10.65 %		10.28 %		10.31 %
Total capital (to risk weighted assets)		16.10 %		15.70 %		15.86 %		16.15 %		16.59 %		17.98 %		17.86 %		17.04 %
Common equity tier 1 capital (to risk weighted assets)		15.11 %		14.58 %		14.74 %		15.02 %		15.33 %		14.67 %		14.42 %		13.49 %
Tangible common equity ratio (1)		10.52 %		10.60 %		10.57 %		10.60 %		10.68 %		11.07 %		10.48 %		10.31 %
Average Balances (in thousands):		10.32 70		10.00 70		10.57 70		10.00 70		10.06 76		11.07 70		10.40 70		10.31 70
Total assets	S	11,431,110	\$	11,701,679	\$	12,701,152	\$	12,538,596	\$	11,826,326	\$	11,453,080	\$	11,517,836	\$	11,141,826
Total earning assets	\$	11,431,110	\$	11,300,267	\$	12,701,152	\$	12,338,396	\$	11,486,280	\$	11,152,933	\$	11,517,836	\$	10,872,259
Total loans <sup>(3)</sup>	\$	7,282,589	\$	7,104,727	\$	7,053,701	\$	6,890,414	\$	7,055,621	\$	7,382,238	\$	7,726,716	\$	7,896,324
Total deposits	\$	, ,			-		\$	, ,		, ,	\$	7,382,238 9,530,909	-	, ,	\$	, ,
Total borrowings	\$	9,907,497 158.001	\$ \$	10,184,886 152,583	\$ \$	10,874,976 371,987	\$	10,670,206 402,393	\$ \$	9,948,114 448,697	\$	9,530,909 536,926	\$ \$	9,601,249 573,750	\$	9,227,733 596,307
Total shareholders' equity	\$	1,271,753	\$	1,281,742	\$ \$	1,341,785	\$	1,342,525	\$ \$	1,331,022	\$ \$	1,290,029	\$	1,254,780	\$	1,235,174
Total shareholders equity	Ф	1,2/1,/33	Э	1,281,742	Э	1,341,785	Þ	1,342,323	Э	1,331,022	Э	1,290,029	Э	1,234,780	Þ	1,233,174

<sup>(1)</sup> See footnote (1) for Consolidated Financial Highlights.

<sup>(2)</sup> Computed by dividing noninterest expense by the sum of net interest income and noninterest income. (3) Excludes loans held for sale.