

# PRESS RELEASE FOR IMMEDIATE RELEASE

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# EAGLE BANCORP, INC CONTACT:

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# EAGLE BANCORP, INC. ANNOUNCES NET INCOME FOR FOURTH QUARTER 2021 OF \$41.6 MILLION OR \$1.30 PER SHARE AND FULL YEAR 2021 EARNINGS OF \$176.7 MILLION OR \$5.53 PER SHARE

**BETHESDA, MD,** Eagle Bancorp, Inc. (the "Company") (NASDAQ: EGBN), the parent company of EagleBank (the "Bank"), today announced net income of \$41.6 million for the fourth quarter of 2021, compared to net income of \$38.9 million for the fourth quarter of 2020, a 7.0% increase. Net income per basic and diluted common share was \$1.30 for the fourth quarter of 2021, compared to \$1.21 for the fourth quarter of 2020.

The increase in earnings is largely due to the release of reserves from the allowance for credit losses and higher level of earning assets, and to a lesser degree from higher FHA fee income and a reduction in FDIC expenses. These improvements were partially offset by higher accruals for salary and benefits, lower gain on sale of loans and lower net interest income. Earnings for the fourth quarter of 2021 included a net reversal of \$7.0 million from the allowance for credit losses on loans and the reserve for unfunded commitments, as compared to the fourth quarter of 2020, which included a net provision of \$5.3 million.

Net income for the year ended December 31, 2021, was \$176.7 million, compared to \$132.2 million for the year ended December 31, 2020, a 33.6% increase. Net income per basic and diluted common share for the year ended December 31, 2021 was \$5.53 and \$5.52, respectively, compared to \$4.09 for both basic and diluted common shares, for the year ended December 31, 2020.

## **Fourth Quarter 2021 Highlights**

#### • Income Statement

- Net income of \$41.6 million
- Net reversal of \$7.0 million (which includes a reversal to the reserve for unfunded commitments of \$632 thousand)
- Net interest margin of 2.55%
- Return on average assets ("ROAA") of 1.32%
- Return on average common equity ("ROACE") of 12.30%
- Return on average tangible common equity ("ROATCE") of 13.35%<sup>1</sup>
- Efficiency ratio of 44.3%

<sup>&</sup>lt;sup>1</sup> A reconciliation between this non-GAAP financial measure and the nearest GAAP measure is provided in the tables that accompany this document.

#### Balance Sheet

- Total assets of \$11.8 billion
- Total loans (excluding loans held for sale) were \$7.1 billion, up 3.1% from the prior quarter end
- Loans (excluding PPP of \$51.1 million) were \$7.0 billion, up 3.4% from the prior quarter end<sup>2</sup>
- Book value per share of \$42.28, up 8.3% from a year ago
- Tangible book value per share of \$38.97, up 9.0% from a year ago<sup>3</sup>
- Total risk based capital ratio of 16.15%
- Annualized net charge-off ratio to average loans of 0.07%
- Nonperforming assets ("NPAs") to total assets of 0.26%
- Allowance for credit losses to total loans of 1.06%

#### Other events

- Announced a cash dividend of \$0.40 per share
- Repurchased a total of 13,175 in 2021 at an average price of \$51.75 per share

#### **CEO Commentary**

Susan G. Riel, President and Chief Executive Officer of Eagle Bancorp, Inc. commented, "We ended the year strong with record full year earnings, meaningful loan growth during the fourth quarter and a level of asset quality and improving economic factors, that led to another reversal from the allowance for credit losses. Earnings for the year were \$176.7 million or \$5.52 per diluted share. Loans, on a linked quarter basis, were up \$215 million or 3.1%. In regards to asset quality, NPAs were 0.26% of assets at quarter end and annualized net charge offs for the quarter were 0.07%."

"The loan growth during the quarter was encouraging, even as payoffs and paydowns remained high. We saw significant contributions from both our CRE and C&I teams, particularly in December. The largest net increase was in owner occupied CRE loans, followed by commercial loans and income producing CRE. Construction loans also increased, but was mostly offset by completed projects."

"Our other lending teams also did well. The FHA team ended the year strong with a fourth quarter that resulted in trade premiums, origination fees and mortgage servicing rights income of \$2.5 million. The mortgage team also did well with locked loans in the fourth quarter of \$163 million."

"With unfunded commitments of \$2 billion at year end, as more opportunities arise, our total risk-based capital of 16.15%, gives us room to continue to grow the loan portfolio."

Ms. Riel continued, "We continue to be a leader among our peers with an efficiency ratio of 44.3%, a key component of which, is our branch light strategy. This year we closed three branches, all of which had expiring leases and clients who can be served from other northern Virginia branches and through digital channels. The most recent closure was of our Reston location in December, reducing our branch count to 17 and raising our average deposits per branch to \$587 million.

<sup>&</sup>lt;sup>2</sup> A reconciliation between this non-GAAP financial measure and the nearest GAAP measure is provided in the table under the subsection, "Total Loans."

<sup>&</sup>lt;sup>3</sup> A reconciliation between this non-GAAP financial measure and the nearest GAAP measure is provided in the tables that accompany this document.

"For our shareholders, we remain focused on increasing value and returning cash through dividends and share repurchases. At the end of the quarter, our board declared a dividend of \$0.40 per share, bringing our total dividends for the year to \$1.40 per share, or \$38.9 million. Additionally, in December, our board approved the adoption of a new share repurchase program for 2022."

"We once again thank all of our employees for their commitment in serving the needs of our clients and communities. Additionally, we remain committed to a culture of respect, diversity and inclusion in both the workplace and the communities we serve."

#### **Income Statement**

• Net interest income was \$78.2 million for the fourth quarter of 2021, down from \$81.4 million for the fourth quarter of 2020. The decline in net interest income was driven by the decline in loans (versus the same period in the prior year) and a lower rate environment, partially offset by a 12.04% increase in average earning assets.

Net interest income was \$324.5 million for the year ended December 31, 2021, up from \$321.6 million for the year ended December 31, 2020.

• **Net interest margin** was 2.55% for the fourth quarter of 2021, as compared to 2.98% for the fourth quarter of 2020. The decrease in margin from a year ago primarily reflects a lower rate environment as well as significantly higher cash balances from strong deposit inflows which led to higher average earning assets. In the fourth quarter of 2021, a concerted effort was made to deploy more cash into the investment portfolio (as discussed in the Balance Sheet section).

Net interest margin was 2.81% for the year ended December 31, 2021, as compared to 3.19% for the year ended December 31, 2020.

(Dollars in thousands)	Three Mon Decem	 	Year Ended December 31,						
	2021	2020		2021		2020			
Net interest margin, adjusted:									
Net interest income (GAAP)	\$ 78,186	\$ 81,417	\$	324,514	\$	321,562			
Less: PPP accelerated net deferred fees and costs from sale (non-GAAP)	_	_		(4,667)		_			
Add: Accelerated interest expense on redemption of sub-debt (non-GAAP)	_	_		1,313					
Adjusted net interest income (non-GAAP)	\$ 78,186	\$ 81,417	\$	321,160	\$	321,562			
Average interest earning assets (GAAP)	\$ 12,180,872	\$ 10,872,259	\$	11,516,495	\$	10,872,239			
Net interest margin (GAAP)	2.55 %	2.98 %		2.81 %		3.19 %			
Adjusted Net interest margin (non-GAAP)	2.55 %	2.98 %	2.79 %			3.19 %			

• Adjusted pre-provision net revenue ("Adjusted PPNR"),<sup>4</sup> a non-GAAP measure, was \$49.5 million for the fourth quarter of 2021, compared to \$56.3 million the fourth quarter of 2020. As a percent of average assets, adjusted PPNR for the fourth quarter of 2021 was 1.56%, down from 2.01% for the fourth quarter of 2020. This decline in Adjusted PPNR to average assets was primarily a result of higher noninterest expenses and higher average assets.

<sup>&</sup>lt;sup>4</sup> A reconciliation between this non-GAAP financial measure and the nearest GAAP measure is provided in the table below.

Adjusted pre-provision net revenue was \$212.4 million for the year ended December 31, 2021, compared to \$223.1 million for the year ended December 31, 2020.

(Dollars in thousands)	Three Mon Decem		Year Ended December 31,					
	2021	2020		2021		2020		
Adjusted net interest income (non-GAAP)	\$ 78,186	\$ 81,417	\$	321,160	\$	321,562		
Noninterest income (GAAP)	10,574	9,887		40,385		45,696		
Noninterest expense (GAAP)	 (39,309)	 (35,008)		(149,165)		(144,162)		
Adjusted PPNR (non-GAAP)	\$ 49,451	\$ 56,296	\$	212,380	\$	223,096		
Average Assets (GAAP)	\$ 12,538,597	\$ 11,141,826	\$	11,836,735	\$	10,349,963		
Adjusted PPNR to Average Assets (non-GAAP)	1.56 %	2.01 %		1.79 %	)	2.16 %		

• **Provision for credit losses on loans** was a reversal of \$6.4 million for the fourth quarter of 2021, compared to a provision of \$4.9 million for the fourth quarter of 2020. The reversal was primarily driven by improvements in the economic environment and related adjustments to the quantitative components of the CECL model, as well as, improvements in asset quality.

Provision for credit losses was a reversal of \$20.8 million for the year ended December 31, 2021, as compared to a provision of \$45.6 million for the year ended December 31, 2020.

• **Provision for unfunded commitments** was a reversal of \$632 thousand for the fourth quarter of 2021, compared to a provision of \$406 thousand for the fourth quarter of 2020. The reversal was primarily driven by the funding of available credit, reducing unfunded commitments in the fourth quarter of 2021.

Provision for unfunded commitments was a reversal of \$1.1 million for the year ended December 31, 2021, compared to a provision of \$1.4 million for the year ended December 31, 2020.

• Noninterest income was \$10.6 million for the fourth quarter of 2021, as compared to \$9.9 million for the fourth quarter 2020, a 6.9% increase. The increase was driven by FHA multi-family income associated with trade premiums, origination fees and mortgage servicing rights of \$2.5 million and gains on sale of investment securities of \$906 thousand, which more than offset the lower gain on sale of loans. Residential mortgage loan locked commitments were \$163.0 million for the fourth quarter of 2021, compared to \$427.5 million for the fourth quarter of 2020.

Noninterest income was \$40.4 million for the year ended December 31, 2021, compared to \$45.7 million for the year ended December 31, 2020.

- **Noninterest expenses** were \$39.3 million for the fourth quarter 2021 compared to \$35.0 million for the fourth quarter of 2020. The major changes between the fourth quarter of 2021 and the fourth quarter of 2020 were as follows:
  - Salaries and employee benefits were \$24.6 million, up \$4.5 million, as a result of higher incentive bonus accruals based on the Company performance and increases in share based compensation.
  - FDIC insurance expenses were \$311 thousand, down \$2.1 million. In the fourth quarter of 2021, with assets remaining over \$10 billion for four consecutive quarters, the bank

- qualified as a large institution resulting in a lower FDIC assessment. Our assessments under the large bank methodology are about one-third of small bank methodology.
- Legal, accounting and professional fees were \$3.0 million, up \$645 thousand.

Noninterest expenses were \$149.2 million for the year ended December 31, 2021, compared to \$144.2 million for the year ended December 31, 2020.

• Efficiency ratio<sup>5</sup> was 44.3% for the fourth quarter of 2021 compared to 38.3% for the fourth quarter of 2020. The efficiency ratio increase was driven by lower net interest income and higher noninterest expenses (see Noninterest Expense section) in the fourth quarter of 2021 in comparison to the fourth quarter of 2020.

The efficiency ratio was 40.9% for the year ended December 31, 2021, compared to 39.3% for the year ended December 31, 2020.

• Effective income tax rate for the fourth quarter ended 2021 was 26.3%, compared to 23.7% in the fourth quarter of 2020. This change is the result of the provision to tax return true-up process which took place in the fourth quarter each year.

Effective income tax rate for the year ended December 31, 2021 and 2020 was 25.7% and 24.9%, respectively.

#### **Balance Sheet**

- Total assets at December 31, 2021 were \$11.8 billion, up 6.6% from a year ago. The increase in assets from a year ago was primarily driven by increases to cash and investments as a result of large deposit inflows in the third and fourth quarters of 2021.
- **Investment portfolio** had a balance of \$2.6 billion at December 31, 2021, up 128% from a year ago. More than half of the increase came in the fourth quarter of 2021 as investments increased by \$836.7 million over the third quarter of 2021. Investments made during the fourth quarter of 2021 were primarily agency mortgage backed securities and agency bonds.
- **Total loans** (excluding loans held for sale) were \$7.1 billion as of December 31, 2021, a decrease of 9.0% from a year ago. A portion of the decrease was driven by PPP loan forgiveness and, in the second quarter of 2021, the sale of PPP loans. Excluding PPP loans, loans were \$7.0 billion at December 31, 2021, a decrease of 4.0% from the prior year-end.<sup>6</sup>

(Dollars in thousands)	De	December 31, 2021		ptember 30, 2021	Jı	ine 30, 2021	December 31, 2020		
Total loans, excluding loans held for sale (GAAP)	\$	7,065,598	\$	6,850,863	\$	7,259,558	\$	7,760,212	
Less: PPP loans (non-GAAP)		(51,105)		(67,311)		(238,041)		(454,771)	
Total loans, excluding loans held for sale and PPP loans (non-GAAP)	\$	7,014,493	\$	6,783,552	\$	7,021,517	\$	7,305,441	

<sup>&</sup>lt;sup>5</sup> Noninterest expense divided by the sum of net interest income and noninterest income.

<sup>&</sup>lt;sup>6</sup> A reconciliation between these non-GAAP financial measures and the nearest GAAP measures is provided in the table below.

On a linked quarter basis, total loans (excluding loans held for sale and PPP loans) at December 31, 2021, increased by \$230.9 million, or 3.4%, from the prior quarter end as originations and advances exceeded payoffs and paydowns<sup>7</sup>.

The yield on the loan portfolio was 4.45% for the fourth quarter of 2021 as compared to 4.50% for the fourth quarter of 2020. The adjusted loan yield, which excludes PPP, was 4.46% for the fourth quarter of 2020, down from 4.62%, for the fourth quarter of 2020 as higher yielding loans repriced, paid-off or paid-down, and the yield on recent originations and advances reflect current market rates.<sup>8</sup>

The yield on the loan portfolio was 4.62% for the year ended December 31, 2021 as compared to 4.66% for the year ended December 31, 2020.

	Three Months Ended December 31,										
(Dollars in thousands)		2021			2020						
	Average Balance	Interest	Average Yield/ Rate	Average Balance	Interest	Average Yield/ Rate					
Loan Yields, Adjusted											
Loan yield (GAAP)	\$ 6,890,414	\$ 77,283	4.45 %	\$ 7,896,324	\$ 89,356	4.50 %					
Less: PPP interest income (non-GAAP) <sup>9</sup>	(56,298)	(430)	3.03 %	(456,415)	(2,931)	2.55 %					
Adjusted loan yield (non-GAAP)	\$ 6,834,116	\$ 76,853	4.46 %	\$ 7,439,909	\$ 86,425	4.62 %					
(Dollars in thousands)		2021	ear Ended l	December 31,	2020						
	Average Balance	Interest	Average Yield/ Rate	Average Balance	Interest	Average Yield/ Rate					
Loan Yields, Adjusted											
Loan yield (GAAP)	\$ 7,260,886	\$335,471	4.62 %	\$ 7,868,523	\$366,729	4.66 %					
Less: PPP interest income (non-GAAP) <sup>9</sup>	(280,563)	(17,004)	6.06 %	(311,323)	(8,076)	2.59 %					
Adjusted loan yield (non-GAAP)	\$ 6,980,323	\$318,467	4.56 %	\$ 7,557,200	\$358,653	4.75 %					

• Allowance for credit losses was 1.06% of total loans at December 31, 2021, and 1.41% a year ago. Adjusted to exclude PPP loans, which are fully government guaranteed, the allowance for credit losses was 1.07%, compared to 1.50% a year ago. The reduction in the allowance for credit losses as a percent of total loans for the year ended December 31, 2021 is due to a provision reversal of \$20.8 million and net charge-offs of \$13.3 million, which had a greater impact on the ratio than the decline in loans.

Net charge-offs for the fourth quarter of 2021 were \$1.2 million as compared to \$5.5 million for fourth quarter of 2020. On an annualized basis, this was 0.07% of average loans (excluding loans held for sale) for the fourth quarter of 2021, as compared to 0.28% for the fourth quarter of 2020.

Net charge-offs for 2021 were \$13.3 million, which represented 0.18% of average loans, and for 2020 were \$20.1 million, which represented 0.26% of average loans.

<sup>&</sup>lt;sup>7</sup> A reconciliation between these non-GAAP financial measures and the nearest GAAP measures is provided in the table above.

<sup>&</sup>lt;sup>8</sup> A reconciliation between these non-GAAP financial measures and the nearest GAAP measures is provided in the table below.

<sup>&</sup>lt;sup>9</sup> Includes interest on PPP loans, accelerated net deferred fees and costs from PPP loan sale and accelerated interest income from forgiveness of PPP loans.

<sup>&</sup>lt;sup>10</sup> A reconciliation between these non-GAAP financial measures and the nearest GAAP measures is provided in the table below.

(Dollars in thousands)	Dece	December 31, 2021		ember 30, 2021	<b>December 31, 2020</b>		
Allowance for credit losses, adjusted						_	
Allowance for credit losses (GAAP)	\$	74,965	\$	82,906	\$	109,579	
Total loans, excluding loans held for sale (GAAP)	\$	7,065,598	\$	6,850,863	\$	7,760,212	
Less: PPP loans (non-GAAP)		(51,105)		(67,311)		(454,771)	
Total loans excluding PPP loans (non-GAAP)	\$	7,014,493	\$	6,783,552		7,305,441	
Allowance for credit losses to total loans (GAAP)		1.06 %		1.21 %		1.41 %	
Allowance for credit losses to total loans excluding PPP loans (non-GAAP)		1.07 %		1.22 %	1.50 %		

• Total deposits were \$10.0 billion at December 31, 2021, up 8.6% from a year ago. Most of the increase was in the second half of the year.

While deposits are up significantly, the deposit mix and cost of funds remains favorable.

- Average noninterest bearing deposits to average total deposits was 36.3% for the fourth quarter of 2021, as compared to 32.7% for the fourth quarter of 2020.
- The cost of funds was 0.26% in the fourth quarter of 2021, as compared to 0.48% in the fourth quarter of 2020. A portion of the favorable decline is attributable to the redemption of \$150 million of subordinated debt with a 5% rate on August 2, 2021.
- **Total shareholders' equity** was \$1.35 billion at December 31, 2021, up 8.9% from a year ago. For the year ended December 31, 2021, increases in shareholders' equity from earnings were partially offset by common dividends declared of \$38.9 million and stock repurchases of \$682 thousand.
  - Book value per share was \$42.28, up 8.3% from a year ago.
  - Tangible book value per share was \$38.97<sup>11</sup>, up 9.0% from a year ago.
- Capital ratios for the Company remain strong and substantially in excess of regulatory minimum requirements. Regulatory ratios based on risk-based capital ratios continue to remain high, supported by earnings. Capital ratios did experience some decline in the fourth quarter of 2021 as non-risk weighted cash was moved into risk-weighted securities and loans.

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<sup>&</sup>lt;sup>11</sup> A reconciliation of non-GAAP financial measures to the nearest non-GAAP measure is provided in the tables that accompany this document.

For the Company										
December 31, 2021	September 30, 2021	December 31, 2020	Well Capitalized Minimum							
16.15 %	16.59 %	17.04 %	10.00 %							
15.02 %	15.33 %	13.49 %	8.00 %							
15.02 %	15.33 %	13.49 %	6.50 %							
10.19 %	10.58 %	10.31 %	5.00 %							
11.40 %	11.49 %	11.16 %	<u> </u>							
10.60 %	10.68 %	10.31 %	— %							
	16.15 % 15.02 % 15.02 % 10.19 %	December 31, 2021     September 30, 2021       16.15 %     16.59 %       15.02 %     15.33 %       10.19 %     10.58 %       11.40 %     11.49 %	2021     2021     2020       16.15 %     16.59 %     17.04 %       15.02 %     15.33 %     13.49 %       15.02 %     15.33 %     13.49 %       10.19 %     10.58 %     10.31 %       11.40 %     11.49 %     11.16 %							

For the Company

#### **Additional Commentary**

- Cost savings initiatives: The Bank continues to pursue its "branch light" strategy to improve efficiency while putting more emphasis on relationships and technology. After continued analysis of our branch structure, the Bank closed its Reston Branch in December 2021, as its lease is set to expire shortly. The annual cost savings in rent, common area maintenance and taxes is about \$287 thousand.
- Paycheck protection program: At December 31, 2021, the Bank had an outstanding balance of PPP loans of \$51.1 million, down from \$67.3 million at the prior quarter end. The remaining PPP loans were mostly originated in mid-2020.
- COVID-19 and watch-rated loans: Beginning in the third quarter of 2020, all loans that received a second COVID-19 deferral or payment modification were downgraded to a watch-rating if not already rated as such. This was done to raise the visibility of these loans within the loan portfolio. After these COVID-19 deferred or modified loans demonstrate six months of payments and sustained performance, they may be considered for removal as a watch-rated loan. Watch-rated loans at December 31, 2021 were \$351 million (down from \$509 million the prior quarter-end), of which \$261 million (down from \$415 million the prior quarter end) were loans that received a COVID-19 deferral or payment modification (includes loans that were upgraded to watch-rated).
- Nonperforming loans and assets: Both nonperforming loans and assets decreased on a linked quarter basis and year over year.
  - Nonperforming loans were \$29.2 million, or 0.41%, of total loans at December 31, 2021, down from \$31.2 million, or 0.46%, at the prior quarter end, and down from \$60.9 million, or 0.79%, of total loans a year ago.
  - Nonperforming assets were \$30.8 million, or 0.26%, of total assets at December 31, 2021, down from \$36.4 million, or 0.31%, at the prior quarter end, and down from \$65.9 million, or 0.59%, of total assets a year ago. At December 31, 2021, other real estate owned ("OREO") was \$1.6 million.
  - In November 2021, the bank sold one of its four OREO properties for a gain on \$1.1 million. At December 31, 2021, the OREO properties had a carrying value of \$1.6 million (comprising three properties), down from \$5.1 million at the prior quarter end and down from \$5.0 million a year ago.

- **Dividend:** On November 17, 2021, the Board of Directors declared a quarterly cash dividend of \$0.40 per common share payable on January 31, 2022 to shareholders of record on January 19, 2022.
- **Stock repurchase plan:** The 2021 stock repurchase plan expired on December 31, 2021. Under this plan, the Company:
  - In the fourth quarter of 2021, repurchased 100 shares for \$5,353 at an average cost of \$53.53 per share.
  - In full-year 2021, repurchased 13,175 shares for \$682,254 at an average cost of \$51.78 per share

In December 2021, the Board of Directors approved a new stock repurchase plan for 2022 of up to 1,600,000 shares, or approximately 5% of shares outstanding.

Additional financial information: The financial information that follows provides more detail on the Company's financial performance for the three months and year ended December 31, 2021 as compared to the three months and year ended December 31, 2020, as well as eight quarters of trend data. Persons wishing additional information should refer to the Company's annual report on Form 10-K for the year ended December 31, 2020, quarterly reports on Form 10-Q for the quarters ended March 31, 2021, June 30, 2021 and September 30, 2021 and other reports filed with the Securities and Exchange Commission (the "SEC").

**About Eagle Bancorp:** The Company is the holding company for EagleBank, which commenced operations in 1998. The Bank is headquartered in Bethesda, Maryland, and operates through seventeen branch offices, located in Suburban Maryland, Washington, D.C. and Northern Virginia. The Company focuses on building relationships with businesses, professionals and individuals in its marketplace, and is committed to a culture of respect, diversity, equity and inclusion in both its workplace and the communities in which it operates.

Conference call: Eagle Bancorp will host a conference call to discuss its fourth quarter 2021 financial results on Thursday, January 20, 2022 at 10:00 a.m. eastern time. The public is invited to listen to this conference call by dialing 1.877.303.6220, conference ID Code: 7254649, or by accessing the call on the Company's website, www.EagleBankCorp.com. A replay of the conference call will be available on the Company's website through February 3, 2022.

Forward-looking statements: This press release contains forward-looking statements within the meaning of the Securities Exchange Act of 1934, as amended, including statements of goals, intentions, and expectations as to future trends, plans, events or results of Company operations and policies and regarding general economic conditions. In some cases, forward-looking statements can be identified by use of words such as "may," "will," "can," "anticipates," "believes," "expects," "plans," "estimates," "potential," "continue," "should," "could," "strive," "feel" and similar words or phrases. These statements are based upon current and anticipated economic conditions, nationally and in the Company's market (including the macroeconomic and other challenges and uncertainties resulting from the COVID-19 pandemic, including on our credit quality, asset and loan growth and broader business operations), interest rates and interest rate policy, competitive factors, and other conditions which by their nature, are not susceptible to accurate forecast and are subject to significant uncertainty. Because of these uncertainties and the assumptions on which this discussion and the forward-looking statements are based, actual future operations and results in the future may differ materially from those indicated herein. For details on factors that could affect these

expectations, see the risk factors and other cautionary language included in the Company's Annual Report on Form 10-K for the year ended December 31, 2020, the Company's Quarterly Report on Form 10-Q for the quarters ended March 31, 2021, June 30, 2021 and September 30, 2021, the Company's upcoming Quarterly Report on Form 10-K for the year ended December 31, 2021, and in other periodic and current reports filed with the SEC. Readers are cautioned against placing undue reliance on any such forward-looking statements. The Company's past results are not necessarily indicative of future performance, and nothing contained herein is meant to or should be considered and treated as earnings guidance of future quarters' performance projections. All information is as of the date of this press release. Any forward-looking statements made by or on behalf of the Company speak only as to the date they are made. Except to the extent required by applicable law or regulation, the Company undertakes no obligation to revise or update publicly any forward-looking statement for any reason.

# Eagle Bancorp, Inc. Consolidated Financial Highlights (Unaudited)

(Dollars in thousands, except per share data)

	Three Months Ended December 31,				Year Ended December 31,			
		2021		2020		2021		2020
<b>Income Statements:</b>								
Total interest income	\$	86,230	\$	94,680	\$	364,496	\$	389,986
Total interest expense		8,044		13,263		39,982		68,424
Net interest income		78,186		81,417		324,514		321,562
Provision for credit losses		(6,412)		4,917		(20,821)		45,571
Provision for Unfunded Commitments		(632)		406		(1,119)		1,380
Net interest income after provision for credit losses		85,230		76,094		346,454		274,611
Noninterest income (before investment gain)		9,668		9,722		37,421		43,881
Gain (loss) on sale of investment securities		906		165		2,964		1,815
Total noninterest income		10,574		9,887		40,385		45,696
Total noninterest expense		39,309		35,008		149,165		144,162
Income before income tax expense		56,495		50,973		237,674		176,145
Income tax expense		14,875		12,081		60,983		43,928
Net income	\$	41,620	\$	38,892	\$	176,691	\$	132,217
Per Share Data:								
Earnings per weighted average common share, basic	\$	1.30	\$	1.21	\$	5.53	\$	4.09
Earnings per weighted average common share, diluted	\$	1.30	\$	1.21	\$	5.52	\$	4.09
Weighted average common shares outstanding, basic	31	1,950,320	32	2,037,099	3	1,935,824	32	2,334,201
Weighted average common shares outstanding, diluted	32	2,030,998	32	2,075,175	3	2,003,090	32	2,383,021
Actual shares outstanding at period end	31	1,950,092	3	1,779,663	3	1,950,092	3	1,779,663
Book value per common share at period end	\$	42.28	\$	39.05	\$	42.28	\$	39.05
Tangible book value per common share at period end (1)	\$	38.97	\$	35.74	\$	38.97	\$	35.74
Dividend per common share	\$	0.40	\$	0.22	\$	1.40	\$	0.88
Performance Ratios (annualized):								
Return on average assets		1.32 %		1.39 %		1.49 %		1.28 %
Return on average common equity		12.30 %		12.53 %		13.54 %		10.98 %
Return on average tangible common equity		13.35 %		13.69 %		14.73 %		12.03 %
Net interest margin		2.55 %		2.98 %		2.81 %		3.19 %
Efficiency ratio (2)		44.29 %		38.34 %		40.88 %		39.25 %
Other Ratios:								
Allowance for credit losses to total loans (3)		1.06 %		1.41 %		1.06 %		1.41 %
Allowance for credit losses to total nonperforming loans		256.66 %		179.80 %		256.66 %		179.80 %
Nonperforming loans to total loans (3)		0.41 %		0.79 %		0.41 %		0.79 %
Nonperforming assets to total assets		0.26 %		0.59 %		0.26 %		0.59 %
Net charge-offs (annualized) to average loans (3)		0.20 %		0.28 %		0.18 %		0.26 %
Common equity to total assets		11.40 %		11.16 %		11.40 %		11.16 %
Tier 1 capital (to average assets)		10.19 %		10.31 %		10.19 %		10.31 %
Total capital (to risk weighted assets)		16.15 %		17.04 %		16.15 %		17.04 %
Common equity tier 1 capital (to risk weighted assets)		15.02 %		13.48 %		15.02 %		13.48 %
Tangible common equity ratio (1)		10.60 %						
rangiole common equity ratio (7)		10.00 %		10.31 %		10.60 %		10.31 %

#### (continued)

		onths Ended nber 31,	Year Ended December 31,		
	2021	2020	2021	2020	
<b>Loan Balances - Period End (in thousands):</b>					
Commercial and Industrial	\$ 1,354,317	\$ 1,437,433	\$ 1,354,317	\$ 1,437,433	
PPP loans	\$ 51,105	\$ 454,771	\$ 51,105	\$ 454,771	
Commercial real estate - income producing	\$ 3,385,299	\$ 3,687,000	\$ 3,385,299	\$ 3,687,000	
Commercial real estate - owner occupied	\$ 1,087,776	\$ 997,694	\$ 1,087,776	\$ 997,694	
1-4 Family mortgage	\$ 73,966	\$ 76,592	\$ 73,966	\$ 76,592	
Construction - commercial and residential	\$ 896,319	\$ 873,261	\$ 896,319	\$ 873,261	
Construction - C&I (owner occupied)	\$ 159,579	\$ 158,905	\$ 159,579	\$ 158,905	
Home equity	\$ 55,811	\$ 73,167	\$ 55,811	\$ 73,167	
Other consumer	\$ 1,428	\$ 1,389	\$ 1,428	\$ 1,389	
Average Balances (in thousands):					
Total assets	\$12,538,596	\$11,141,826	\$11,836,735	\$10,349,963	
Total earning assets	\$12,180,872	\$10,872,259	\$11,516,495	\$10,080,239	
Total loans	\$ 6,890,414	\$ 7,896,324	\$ 7,260,886	\$ 7,868,523	
Total deposits	\$10,670,205	\$ 9,227,733	\$ 9,940,577	\$ 8,502,022	
Total borrowings	\$ 402,393	\$ 596,307	\$ 489,857	\$ 569,446	
Total shareholders' equity	\$ 1,342,525	\$ 1,235,174	\$ 1,304,902	\$ 1,204,341	

<sup>(1)</sup> Tangible common equity to tangible assets (the "tangible common equity ratio"), tangible book value per common share, and the annualized return on average tangible common equity are non-GAAP financial measures derived from GAAP based amounts. The Company calculates the tangible common equity ratio by excluding the balance of intangible assets from common shareholders' equity and dividing by tangible assets. The Company calculates tangible book value per common share by dividing tangible common equity by common shares outstanding, as compared to book value per common share, which the Company calculates by dividing common shareholders' equity by common shares outstanding. The Company calculates the annualized return on average tangible common equity ratio by dividing net income available to common shareholders by average tangible common equity which is calculated by excluding the average balance of intangible assets from the average common shareholders' equity. The Company considers this information important to shareholders as tangible equity is a measure that is consistent with the calculation of capital for bank regulatory purposes, which excludes intangible assets from the calculation of risk based ratios and as such is useful for investors, regulators, management and others to evaluate capital adequacy and to compare against other financial institutions. The table below provides reconciliation of financial measures defined by GAAP with non-GAAP financial measures.

<sup>(2)</sup> Computed by dividing noninterest expense by the sum of net interest income and noninterest income. The efficiency ratio measures a bank's overhead as a percentage of its revenue.

<sup>(3)</sup> Excludes loans held for sale.

## **GAAP Reconciliation (Unaudited)**

(Dollars in thousands except per share data)

	Three Mon Decem		Year Decem			
	2021	2020		2021		2020
Common shareholders' equity			\$	1,350,775	\$	1,240,892
Less: Intangible assets				(105,793)		(105,114)
Tangible common equity			\$	1,244,982	\$	1,135,778
Book value per common share			\$	42.28	\$	39.05
Less: Intangible book value per common share				(3.31)		(3.31)
Tangible book value per common share			\$	38.97	\$	35.74
Total assets			\$	11,847,310	\$	11,117,802
Less: Intangible assets				(105,793)		(105,114)
Tangible assets			\$	11,741,517	\$	11,012,688
Tangible common equity ratio				10.60 %		10.31 %
Average common shareholders' equity	\$ 1,342,525	\$ 1,235,173	\$	1,304,902	\$	1,204,341
Less: Average intangible assets	(105,565)	(105,131)		(105,256)		(104,903)
Average tangible common equity	\$ 1,236,960	\$ 1,130,042	\$	1,199,646	\$	1,099,438
Net Income Available to Common Shareholders	\$ 41,620	\$ 38,892	\$	176,691	\$	132,217
<b>Annualized Return on Average Tangible Common Equity</b>	13.35 %	13.69 %		14.73 %		12.03 %
Net interest income (GAAP)	\$ 78,186	\$ 81,417	\$	324,514	\$	321,562
Less: PPP accelerated net deferred fees and costs from sale (non-GAAP)	_	_		(4,667)		_
Add: Accelerated interest expense on redemption of sub-debt (non-GAAP)				1,313		_
Adjusted net interest income (non-GAAP)	\$ 78,186	\$ 81,417	\$	321,160	\$	321,562
Noninterest income (GAAP)	\$ 10,574	\$ 9,887	\$	40,385	\$	45,696
Adjusted operating revenue (non-GAAP)	\$ 88,760	\$ 91,304	\$	361,545		367,258
Noninterest expense (GAAP)	\$ 39,309	\$ 35,008	\$	149,165	\$	144,162
Adjusted efficiency ratio (non-GAAP)	44.29 %	38.34 %		41.26 %		39.25 %

## Eagle Bancorp, Inc.

Consolidated Balance Sheets (Unaudited) (Dollars in thousands, except per share data)

Assets	Do	ecember 31, 2021	Se	ptember 30, 2021	Do	ecember 31, 2020
Cash and due from banks	\$	12,886	\$	8,806	\$	8,435
Federal funds sold		20,391		38,934		28,200
Interest bearing deposits with banks and other short-term investments		1,680,945		2,452,744		1,752,420
Investment securities available for sale (amortized cost of \$2,642,665, \$1,789,416, and \$1,129,057, and allowance for credit losses of \$620, \$256 and \$167 as of December 31, 2021, September 30, 2021 and		2,623,408		1,786,659		1,151,083
December 31, 2020, respectively Federal Reserve and Federal Home Loan Bank stock		34,153		34,093		40,104
Loans held for sale		47,218		53,413		88,205
Loans  Loans		7,065,598		6,850,863		7,760,212
Less allowance for credit losses		(74,965)		(82,906)		(109,579)
Loans, net		6,990,633		6,767,957		7,650,633
Premises and equipment, net		14,557		15,293		13,553
Operating lease right-of-use assets		30,555		30,080		25,237
Deferred income taxes		43,174		44,733		38,571
Bank owned life insurance		108,789		108,158		76,729
Intangible assets, net		105,793		105,103		105,114
Other real estate owned		1,635		5,135		4,987
Other assets	Ф.	133,173	Ф	134,209	Φ.	134,531
Total Assets	\$	11,847,310	\$	11,585,317	\$	11,117,802
Liabilities and Shareholders' Equity Deposits:						
Noninterest bearing demand	\$	3,277,956	\$	2,836,418	\$	2,809,334
Interest bearing transaction		777,255		812,410		756,923
Savings and money market		5,197,247		5,268,157		4,645,186
Time, \$100,000 or more		327,651		347,937		546,173
Other time		401,431		403,566		431,587
Total deposits		9,981,540		9,668,488		9,189,203
Customer repurchase agreements		23,918		29,401		26,726
Other short-term borrowings		300,000		300,000		300,000
Long-term borrowings		69,670		69,639		268,077
Operating lease liabilities		35,501		34,345		28,022
Reserve for unfunded commitments		4,379		5,011		5,498
Other liabilities		81,527		146,736		59,384
Total liabilities		10,496,535		10,253,620		9,876,910
Shareholders' Equity						
Common stock, par value \$.01 per share; shares authorized 100,000,000, shares issued and outstanding 31,950,092, 31,947,458, and 31,779,663 respectively		316		316		315
Additional paid in capital		434,640		432,479		427,016
Retained earnings		930,061		901,218		798,061
Accumulated other comprehensive income (loss)		(14,242)		(2,316)		15,500
Total Shareholders' Equity		1,350,775		1,331,697		1,240,892
Total Liabilities and Shareholders' Equity	\$	11,847,310	\$	11,585,317	\$	11,117,802

## Eagle Bancorp, Inc.

Consolidated Statements of Income (Unaudited)

(Dollars in thousands, except per share data)

Three Months Ended

	Three Mon Decem		Year Ended December 31,				
Interest Income	2021		2020		2021		2020
Interest and fees on loans	\$ 77,625	\$	89,875	\$	337,749	\$	368,854
Interest and dividends on investment securities	7,327		4,301		23,205		18,440
Interest on balances with other banks and short-term investments	1,272		497		3,511		2,601
Interest on federal funds sold	6		7		31		91
Total interest income	86,230		94,680		364,496		389,986
Interest Expense							
Interest on deposits	6,484		9,511		27,772		53,566
Interest on customer repurchase agreements	17		36		51		293
Interest on other short-term borrowings	506		506		2,008		1,869
Interest on long-term borrowings	1,037		3,210		10,151		12,696
Total interest expense	8,044		13,263		39,982		68,424
Net Interest Income	78,186		81,417		324,514		321,562
<b>Provision for Credit Losses</b>	(6,412)		4,917		(20,821)		45,571
<b>Provision for Unfunded Commitments</b>	(632)		406		(1,119)		1,380
Net Interest Income After Provision For Credit Losses	85,230		76,094		346,454		274,611
Noninterest Income							
Service charges on deposits	1,259		988		4,562		4,416
Gain on sale of loans	2,057		5,840		14,045		22,089
Gain on sale of investment securities	906		165		2,964		1,815
Increase in the cash surrender value of bank owned life insurance	630		416		2,059		2,071
Other income	5,722		2,478		16,755		15,305
Total noninterest income	10,574		9,887		40,385		45,696
Noninterest Expense							
Salaries and employee benefits	24,608		20,151		88,398		74,440
Premises and equipment expenses	3,755		3,301		14,876		15,715
Marketing and advertising	1,286		1,161		4,165		4,278
Data processing	3,258		2,747		11,709		10,702
Legal, accounting and professional fees	2,987		2,342		11,510		16,406
FDIC insurance	311		2,385		5,897		7,941
Other expenses	3,104		2,921		12,610		14,680
Total noninterest expense	39,309		35,008		149,165		144,162
Income Before Income Tax Expense	56,495		50,973		237,674		176,145
Income Tax Expense	14,875		12,081		60,983		43,928
Net Income	\$ 41,620	\$	38,892	\$	176,691	\$	132,217
<b>Earnings Per Common Share</b>							
Basic	\$ 1.30	\$	1.21	\$	5.53	\$	4.09
Diluted	\$ 1.30	\$	1.21	\$	5.52	\$	4.08

### Eagle Bancorp, Inc.

#### Consolidated Average Balances, Interest Yields And Rates (Unaudited)

(Dollars in thousands)

**Three Months Ended December 31,** 

		2021	IVIONEIIS EIIV	aca December		
	Average Balance	Interest	Average Yield/ Rate	Average Balance	2020 Interest	Average Yield/ Rate
ASSETS						
Interest earning assets:						
Interest bearing deposits with other banks and other short-term investments	\$ 3,124,657	\$ 1,272	0.16 %	\$ 1,752,046	\$ 497	0.11 %
Loans held for sale (1)	46,647	342	2.93 %	70,945	520	2.93 %
Loans (1)(2)	6,890,414	77,283	4.45 %	7,896,324	89,355	4.50 %
Investment securities available for sale (2)	2,088,907	7,327	1.39 %	1,122,078	4,301	1.52 %
Federal funds sold	30,247	6	0.08 %	30,866	7	0.10 %
Total interest earning assets	12,180,872	86,230	2.81 %	10,872,259	94,680	3.46 %
Total noninterest earning assets	440,613			378,406		
Less: allowance for credit losses	82,889			108,839		
Total noninterest earning assets	357,724			269,567		
TOTAL ASSETS	\$ 12,538,596			\$ 11,141,826		
LIABILITIES AND SHAREHOLDERS' EQUITY						
Interest bearing liabilities:						
Interest bearing transaction	\$ 803,027	\$ 392	0.19 %	\$ 772,056	\$ 511	0.26 %
Savings and money market	5,257,520	3,688	0.28 %	4,443,676	4,652	0.42 %
Time deposits	735,254	2,404	1.30 %	998,872	4,347	1.73 %
Total interest bearing deposits	6,795,801	6,484	0.38 %	6,214,604	9,510	0.61 %
Customer repurchase agreements	32,730	17	0.21 %	28,259	36	0.51 %
Other short-term borrowings	300,003	506	0.67 %	300,003	506	0.66 %
Long-term borrowings	69,660	1,037	5.96 %	268,045	3,211	4.69 %
Total interest bearing liabilities	7,198,194	8,044	0.44 %	6,810,911	13,263	0.77 %
Noninterest bearing liabilities:						
Noninterest bearing demand	3,874,405			3,013,129		
Other liabilities	123,472			82,612		
Total noninterest bearing liabilities	3,997,877			3,095,741		
Shareholders' equity	1,342,525			1,235,174		
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 12,538,596			\$ 11,141,826		
Net interest income		\$ 78,186			\$ 81,417	
Net interest spread			2.37 %			2.69 %
Net interest margin			2.55 %			2.98 %
Cost of funds			0.26 %			0.48 %

<sup>(1)</sup> Loans placed on nonaccrual status are included in average balances. Net loan fees and late charges included in interest income on loans totaled \$4.3 million and \$6.2 million for the three months ended December 31, 2021 and 2020, respectively.

<sup>(2)</sup> Interest and fees on loans and investments exclude tax equivalent adjustments.

# Eagle Bancorp, Inc. Consolidated Average Balances, Interest Yields And Rates (Unaudited)

(Dollars in thousands)

Year Ended December 31,

	Tour Black Beeringer 51,									
		2021		2020						
	Average Balance	Interest	Average Yield/ Rate	Average Balance	Interest	Average Yield/ Rate				
ASSETS										
Interest earning assets:										
Interest bearing deposits with other banks and other short-term investments	\$ 2,499,377	\$ 3,511	0.14 %	\$ 1,181,591	\$ 2,601	0.22 %				
Loans held for sale (1)	71,043	2,278	3.21 %	67,361	2,125	3.15 %				
Loans (1)(2)	7,260,886	335,471	4.62 %	7,868,523	366,729	4.66 %				
Investment securities available for sale (2)	1,653,522	23,205	1.40 %	929,983	18,440	1.98 %				
Federal funds sold	31,667	31	0.10 %	32,781	91	0.28 %				
Total interest earning assets	11,516,495	364,496	3.16 %	10,080,239	389,986	3.87 %				
Total noninterest earning assets	416,492			371,345						
Less: allowance for credit losses	96,252			101,621						
Total noninterest earning assets	320,240			269,724						
TOTAL ASSETS	\$ 11,836,735			\$ 10,349,963						
LIABILITIES AND SHAREHOLDERS' EQUITY										
Interest bearing liabilities:										
Interest bearing transaction	\$ 814,999	\$ 1,609	0.20 %	\$ 783,568	\$ 3,190	0.41 %				
Savings and money market	4,947,198	15,000	0.30 %	3,925,413	26,271	0.67 %				
Time deposits	803,718	11,163	1.39 %	1,149,185	24,105	2.10 %				
Total interest bearing deposits	6,565,915	27,772	0.42 %	5,858,166	53,566	0.91 %				
Customer repurchase agreements	24,884	51	0.20 %	29,345	293	1.00 %				
Other short-term borrowings	300,003	2,008	0.67 %	280,126	1,870	0.66 %				
Long-term borrowings	164,970	10,151	6.15 %	259,975	12,696	4.80 %				
Total interest bearing liabilities	7,055,772	39,982	0.57 %	6,427,612	68,425	1.06 %				
Noninterest bearing liabilities:										
Noninterest bearing demand	3,374,662			2,643,856						
Other liabilities	101,399			74,154						
Total noninterest bearing liabilities	3,476,061			2,718,010						
Shareholders' equity	1,304,902			1,204,341						
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 11,836,735			\$ 10,349,963						
Net interest income		\$324,514			\$321,561					
Net interest spread			2.59 %			2.81 %				
Net interest margin			2.81 %			3.19 %				
Cost of funds			0.35 %			0.68 %				

<sup>(1)</sup> Loans placed on nonaccrual status are included in average balances. Net loan fees and late charges included in interest income on loans totaled \$30.6 million and \$22.3 million for the years ended December 31, 2021 and 2020, respectively.

<sup>(2)</sup> Interest and fees on loans and investments exclude tax equivalent adjustments.

#### Statements of Income and Highlights Quarterly Trends (Unaudited)

(Dollars in thousands, except per share data)

Three Months Ended

Income Statements:	I	December 31, 2021	S	September 30, 2021		June 30, 2021		March 31, 2021	]	December 31, 2020	S	September 30, 2020		June 30, 2020		March 31, 2020
Total interest income	\$	86,230	\$	89,152	<u>\$</u>	94.920		94.194	<u>\$</u>	94,680	\$	93,833	<u>\$</u>	97,672	<u>\$</u>	103.801
Total interest meome  Total interest expense	Ф	8,044	Ф	10,107	Ф	10,288	Ф	11,543	Ф	13,262	Ф	14,795	Ф	16,309	Ф	24,057
•		78.186		79.045	- —	84.632		82.651		81,418		79.038		81,363		79.744
Net interest income		,		,.		- ,		- ,		,				,		
Provision for credit losses		(6,412)		(8,203)		(3,856)		(2,350)		4,917		6,607		19,737 940		14,310
Provision for unfunded commitments		(632)	_	716		(761)		(442)		406	_	(2,078)				2,112
Net interest income after provision for credit losses		85,230		86,532		89,249		85,443		76,095		74,509		60,686		63,322
Noninterest income (before investment gain (loss))		9,668		6,780		10,607		10,366		9,722		17,729		11,782		4,648
Gain on sale of investment securities		906		1,519		318		221		165		115		713		822
Total noninterest income		10,574		8,299		10,925		10,587		9,887		17,844		12,495		5,470
Salaries and employee benefits		24,608		22,145		19,876		21,769		20,151		19,388		17,104		17,797
Premises and equipment		3,755		3,859		3,644		3,618		3,301		5,125		3,468		3,821
Marketing and advertising		1,286		1,013		980		886		1,161		928		1,111		1,078
Other expenses		9,660		9,358		10,994		11,714		10,396		11,474		13,209		14,651
Total noninterest expense		39,309		36,375		35,494		37,987		35,009		36,915		34,892		37,347
Income before income tax expense		56.495		58,456		64,680		58,043		50,973		55,438		38,289		31.445
Income tax expense		14,875		14,847		16,687		14,574		12,081		14,092		9,433		8,322
Net income		41.620		43,609		47.993		43,469		38.892		41.346		28,856		23,123
Per Share Data:		11,020		15,007		17,223		15,107		30,072		11,510		20,050		25,125
Earnings per weighted average common share, basic	\$	1.30	\$	1.36	\$	1.50	\$	1.36	S	1.21	\$	1.28	\$	0.90	\$	0.70
Earnings per weighted average common share, dasic	\$	1.30	\$	1.36	\$	1.50	\$	1.36	\$	1.21	\$	1.28	\$	0.90	\$	0.70
Weighted average common shares outstanding, basic	Þ	31,950	Ф	31,959	Ф	31,963	Ф	31,870	Þ	32,037	Ф	32,229	Ф	32,225	Ф	32,850
Weighted average common shares outstanding, daste		32.031		32,031		32,025		31,923		32,037		32,251		32,223		32,830
Actual shares outstanding at period end		31,950,092		31,947,458		31,961,573		31,960,379		31,779,663		32,228,636		32,224,756		32,197,258
Book value per common share at period end	\$	42.28	\$	41.68	\$	40.87	\$	39.45	\$	39.05	\$	37.96	\$	36.86	\$	36.11
Tangible book value per common share at period end (1)	\$	38.97	\$	38.39	\$	37.58	\$	36.16	\$	35.74	\$	34.70	\$	33.62	\$	32.86
Dividend per common share	\$	0.40	\$	0.40	\$	0.35	\$	0.25	\$	0.22	\$	0.22	\$	0.22	\$	0.22
Performance Ratios (annualized):	J	0.40	Ф	0.40	Ф	0.55	Φ	0.23	Ф	0.22	Ф	0.22	φ	0.22	Ф	0.22
Return on average assets		1.32 %		1.46 %		1.68 %		1.53 %		1.39 %		1.57 %		1.12 %		0.98 %
Return on average common equity		12.30 %		13.00 %		14.92 %		14.05 %		12.53 %		14.46 %		9.84 %		7.81 %
Return on average common equity		13.35 %		14.11 %		16.25 %		15.33 %		13.69 %		15.93 %		10.80 %		8.56 %
Net interest margin		2.55 %		2.73 %		3.04 %		2.98 %		2.98 %		3.08 %		3.26 %		3.49 %
Efficiency ratio (2)		44.29 %		41.65 %		37.14 %		40.74 %		38.34 %		38.10 %		37.18 %		43.83 %
Other Ratios:		77.27 /(		41.03 /	U	37.14 /(	,	40.74 /0	U	30.34 /0	,	36.10 /0		37.10 /(		45.65 /0
Allowance for credit losses to total loans (3)		1.06 %		1.21 %		1.28 %		1.36 %		1.41 %		1.40 %		1.36 %		1.23 %
Allowance for credit losses to total nonperforming loans		256.66 %		265.32 %		187.07 %		195.25 %		179.80 %		189.83 %		184.52 %		201.80 %
Nonperforming loans to total loans (3)		0.41 %		0.46 %		0.68 %		0.69 %		0.79 %		0.74 %		0.74 %		0.61 %
Nonperforming assets to total assets		0.41 /6		0.40 %		0.50 %		0.51 %		0.79 %		0.62 %		0.69 %		0.56 %
Net charge-offs (annualized) to average loans (3)		0.20 %		0.08 %		0.30 %		0.27 %		0.39 %		0.02 %		0.36 %		0.30 %
Tier 1 capital (to average assets)		10.19 %		10.58 %		10.65 %		10.28 %		10.31 %		10.82 %		10.63 %		11.33 %
Total capital (to risk weighted assets)		16.15 %		16.59 %		17.98 %		17.86 %		17.04 %		16.72 %		16.26 %		15.44 %
Common equity tier 1 capital (to risk weighted assets)		15.02 %		15.33 %		14.67 %		14.42 %		13.49 %		13.19 %		12.80 %		12.14 %
Tangible common equity ratio (1)		10.60 %		10.68 %		11.07 %		10.48 %		10.31 %		11.18 %		12.80 %		12.14 %
Average Balances (in thousands):		10.00 %		10.08 %	D	11.07 %	)	10.48 %	D	10.31 %	)	11.18 %		11.17 %		10.70 %
Total assets	\$	12.538.596	\$	11,826,326	\$	11.453.080	\$	11.517.836	\$	11.141.826	\$	10.473.595	\$	10.326.709	\$	9.447.663
Total earning assets	\$	12,538,596	\$	11,486,280	\$	11,453,080	\$	11,236,440	\$	10,872,259	\$	10,473,393	\$	10,326,709	\$	9,447,663
Total loans	\$ \$	6.890.414	\$	7,055,621	\$	7,382,238	\$	7,726,716	\$	7,896,324	\$	7,910,260	\$	8,015,751	\$	7,650,993
Total deposits	\$	10,670,206	\$	9,948,114	\$	9,530,909	\$	9,601,249	\$	9,227,733	\$	8,591,912	\$	8,482,718	\$	7,696,764
Total borrowings	\$	402,393	\$	9,948,114	\$	536,926	\$	573,750	\$	596,307	\$	596,472	\$	598,463	\$	485,948
	\$ \$	1,342,525	\$	1,331,022	\$	1,290,029	\$	1,254,780	\$ \$	1,235,174	\$ \$	1,211,145	\$	1,179,452	\$	1,191,180
Total shareholders' equity	Ф	1,342,323	Ф	1,331,022	Ф	1,290,029	Ф	1,234,780	Ф	1,233,174	Ф	1,211,143	Ф	1,179,432	Ф	1,191,100

<sup>(1)</sup> Tangible common equity to tangible assets (the "tangible common equity ratio") and tangible book value per common share are non-GAAP financial measures derived from GAAP based amounts. The Company calculates the tangible common equity ratio by excluding the balance of intangible assets from common shareholders' equity and dividing by tangible assets. The Company calculates tangible book value per common share by dividing tangible common equity by common shares outstanding, as compared to book value per common share, which the Company calculates by dividing common shareholders' equity by common shares outstanding. The Company considers this information important to shareholders as tangible equity is a measure that is consistent with the calculation of capital for bank regulatory purposes, which excludes intangible assets from the calculation of risk based ratios and as such is useful for investors, regulators, management and others to evaluate capital adequacy and to compare against other financial institutions.

<sup>(2)</sup> Computed by dividing noninterest expense by the sum of net interest income and noninterest income.

<sup>(3)</sup> Excludes loans held for sale.