

PRESS RELEASE FOR IMMEDIATE RELEASE

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EAGLE BANCORP, INC. ANNOUNCES RECORD NET INCOME FOR FIRST QUARTER 2021 OF \$43.5 MILLION OR \$1.36 PER SHARE TOTAL ASSETS CONTINUED TO EXCEED \$11 BILLION

BETHESDA, MD, Eagle Bancorp, Inc. (the "Company") (NASDAQ: EGBN), the parent company of EagleBank (the "Bank"), today announced record net income of \$43.5 million for the first quarter of 2021, as compared to \$23.1 million net income for the first quarter of 2020, an 88% increase. Net income per basic and diluted common share for the first quarter of 2021 was \$1.36 compared to \$0.70 for the first quarter of 2020, a 94% increase. The increase in earnings is largely due to the first quarter of 2021 including a reversal of the provision for credit losses and significant gain on sale of residential mortgages, whereas the first quarter of 2020 included provisions for credit losses at the beginning of the COVID-19 pandemic, as well as, mark-to-market losses related to a hedge position on mortgage operations.

First Quarter 2021 Highlights

• Income Statement

- Net income of \$43.5 million
- Total revenue of \$93.2 million (up 9.4% from a year ago)
- Reversal of allowance for credit losses of \$2.4 million
- Net interest margin of 2.98%
- Return on average assets ("ROAA") of 1.53%
- Return on average common equity ("ROACE") of 14.05%
- Return on average tangible common equity ("ROATCE") of 15.33%¹
- Efficiency ratio of 40.7%

• Balance Sheet

- Assets of \$11.1 billion
- Book value per share of \$39.45 (up 9.2% from a year ago)
- Tangible book value per share of \$36.16 (up 10.0% from a year ago)¹

¹ A reconciliation of non-GAAP financial measures to the nearest non-GAAP measure is provided in the tables that accompany this document.

- Total risk based capital ratio of 17.86%
- Annualized net charge-off ratio to average loans of 0.27%
- Nonperforming assets to total assets of 0.51%
- Allowance for credit losses to total loans of 1.36%

Susan G. Riel, President and Chief Executive Officer of Eagle Bancorp, Inc. commented, "We ended the first quarter of 2021 with record net income, continued strengthening in asset quality and a high level of capital. Earnings included a reversal to the allowance for credit losses as our outlook on the economy has improved, and another large gain on sale of residential mortgages from our residential mortgage division, which continues to generate strong results. For the quarter, we generated net income of \$43.5 million with an ROAA of 1.53%, ROACE of 14.05% and a ROATCE² of 15.33%."

"These earnings continue to demonstrate balanced financial performance including our ability to manage an efficient bank and we remain a leader among our peers with an efficiency ratio for the quarter of 40.7%. As an example of our expense management, during the quarter we relocated two branches with expiring leases to better locations nearby and consolidated two back-office locations, also with expiring leases, into a single new location, saving about \$460,000 annually in rental expenses."

"While loan demand remains challenged during the pandemic, our earnings continue to generate capital that we expect will enable us to hit the ground running when economic activity and business openings expand. We believe the Washington, D.C. area is one of the most resilient and strongest economies in the nation and we remain optimistic about the reopening of businesses, and the positive impact the government stimulus will have on the regional economy. At quarter end, our shareholders equity reached \$1.26 billion and our total risk-based capital was 17.86%. This gives us the ability to originate loans for large commercial projects, as well as a lot of runway to grow the loan portfolio when economic conditions improve and more opportunities arise."

"For our shareholders, at the end of the quarter our board increased the dividend to \$0.25 per share, our first increase since the dividend was re-instituted in the second quarter of 2019. We also authorized a new stock repurchase plan in December 2020."

"We once again thank all of our employees for their commitment and diligence in serving the needs of our clients and communities and following safe health practices. As we look toward summer with optimism, we remain focused on strong and balanced operating performance. We will continue to proactively manage any asset quality concerns while delivering best-in-class service to our customers. We will continue to exercise prudent oversight of expenses, while retaining an infrastructure that is competitive, supports our growth initiatives, and proactively enhances our risk management systems as we position ourselves for future growth."

² A reconciliation of non-GAAP financial measures to the nearest non-GAAP measure is provided in the tables that accompany this document.

Income Statement

- **Net interest income** was \$82.7 million in the first quarter of 2021, up from \$79.7 million in the first quarter of 2020. The increase of \$3.0 million was primarily from a 22% increase in average earning assets partially offset by a reduction in net interest margin.
- Net interest margin was 2.98% for the first quarter of 2021, as compared to 3.49% for the first quarter of 2020. The decrease in margin primarily reflects a lower rate environment, significantly higher cash balances from strong deposit inflows and lower rates on Paycheck Protection Program ("PPP") loans.
- **Pre-provision net revenue** ("PPNR")³ was \$55.3 million in the first quarter of 2021, up from \$47.9 million in the first quarter of 2020. As a percent of average assets, PPNR in the first quarter of 2021 was 1.95%, down from 2.04% in the first quarter of 2020. This decline was a result of a 15.4% increase in PPNR being outpaced by a 21.9% increase in average assets.

(\$ in thousands)	Three Months Ended				
		March 31, 2021		March 31, 2020	
Net interest income (GAAP)	\$	82,651	\$	79,744	
Non-interest income (GAAP)		10,587		5,470	
Non-interest expense (GAAP)		(37,987)		(37,347)	
Pre-provision net revenue (non-GAAP)	\$	55,251	\$	47,867	
				_	
Average Assets (GAAP)	\$	11,517,836	\$	9,447,663	
PPNR to Average Assets (non-GAAP)		1.95 %		2.04 %	

- **Provision for credit losses** resulted in a reversal of \$2.4 million in the first quarter of 2021, as compared to a provision of \$14.3 million for the first quarter 2020. The reversal was driven by the improved macroeconomic outlook, improvement of credits in the loan portfolio and a reduction in total loans.
- Net charge-offs were \$5.2 million in the first quarter of 2021 as compared to \$2.2 million in the first quarter of 2020. On an annualized basis, this was 0.27% of average loans (excluding loans held for sale) in the first quarter of 2021, as compared 0.12% in the first quarter of 2020. Charge-offs in the first quarter of 2021 were mostly a variety of commercial C&I credits, which included two restaurants, one commercial real estate credit for a hotel and two Small Business Administration ("SBA") credits.
- Noninterest income was \$10.6 million in the first quarter of 2021, as compared to \$5.5 million for the first quarter 2020, a 94% increase. The increase was primarily due to a substantially higher gain on the sale of loans of \$5.2 million and a \$911 thousand gain from the cancellation of an FHLB borrowing for the first quarter of 2021 as compared to \$0.9 million for the first quarter of 2020

³ A reconciliation of non-GAAP financial measures to the nearest non-GAAP measure is provided in the table below.

(which included \$2.6 million in hedge and mark-to-market losses). Residential mortgage loan locked commitments were \$303.3 million for the first quarter of 2021 as compared to \$422.2 million for the first quarter of 2020.

- **Noninterest expenses** were \$38.0 million for the first quarter of 2021 as compared to \$37.3 million for the first quarter 2020, a 2% increase. The major changes between the two quarters were as follows:
 - Salaries and employee benefits were up \$4.0 million as the number of employees increased, the incentive bonus accruals based on economic outlook were higher in the first quarter of 2021 (due to the gradual reopening of the economy) than in the first quarter of 2020 (due to the onset of the COVID-19 pandemic) and an increase in share based compensation awards and vesting in 2021.
 - Legal, accounting and professional fees were down \$4.0 million in the first quarter of 2021, as the first quarter of 2020 included elevated expenses from previously disclosed litigation.
 - FDIC expenses were up \$1.0 million off a higher deposit base.
- Efficiency ratio was 40.7% for the first quarter of 2021, an improvement from 43.8% for the first quarter of 2020. The improvement in the first quarter of 2021 over the first quarter of 2020 was from increases in noninterest income and net interest income, while non-interest expenses remained relatively flat.
- Effective income tax rate for the first quarter of 2021 was 25.1% as compared to 26.5% for the first quarter of 2020. The decrease was due primarily to an increase in Low Income Housing Tax Credits in the first quarter of 2021.

Balance Sheet

- **Total assets** at March 31, 2021 were \$11.1 billion, up less than 1% from the prior quarter-end and up 11.4% from a year ago. The increase in assets over assets from a year ago was primarily driven by deposit inflows in the second and third quarters of 2020.
- Total loans (excluding loans held for sale) were \$7.5 billion as of March 31, 2021, a decrease of 3.0% from the prior quarter end and a decrease of 4.0% from a year ago. If PPP loans were excluded, the balance was \$7.0 billion⁴ at March 31, 2021, a decrease of 4.7% from the prior quarter end and a decrease of 11.2% from a year ago. We have continued to focus on serving our current loan clients and maintaining credit quality, over expanding the loan portfolio at lower rates and less favorable terms.

⁴ A reconciliation of GAAP to non-GAAP financial measures is provided below.

(\$ in thousands)	N	March 31, 2021	December 31, 2020	M	Iarch 31, 2020
Total loans, excluding loans held for sale (GAAP)	\$	7,526,689	7,760,212		7,840,873
Less: PPP loans		(565,018)	(454,771)	\$	_
Total loans, excluding loans held for sale and PPP loans (Non-GAAP)	\$	6,961,671	\$ 7,305,441	\$	7,840,873

• Allowance for credit losses was 1.36% of gross loans, compared to 1.41% the prior quarter-end and 1.23% a year ago. Adjusted to exclude PPP loans, which are fully government guaranteed, the allowance for credit losses was 1.47%, compared to 1.50% the prior quarter end and 1.23% a year ago. The reduction in the allowance for credit losses in the first quarter of 2021, is due to a provision reversal of \$2.4 million and net charge-offs of \$5.2 million.

(\$ in thousands)	March 31, 2021		December 31, 2020		 March 31, 2020
Allowance for credit losses, adjusted					
Allowance for credit losses	\$	102,070	\$	109,579	\$ 96,336
Total loans (GAAP)	\$	7,526,689	\$	7,760,212	\$ 7,840,873
Less: PPP loans		(565,018)		(454,771)	
Total loans excluding PPP loans (non-GAAP)	\$	6,961,671	\$	7,305,441	\$ 7,840,873
Allowance for credit losses to total loans (GAAP)		1.36 %		1.41 %	1.23 %
Allowance for credit losses to total loans excluding PPP loans (non-GAAP)		1.47 %		1.50 %	1.23 %

- Investment portfolio had a balance of \$1.4 billion at March 31, 2021, up \$218 million or 18.9% from the prior quarter end and up \$510 million or 59.4% from a year ago. Investments made during the quarter were primarily 20 year, 2% agency mortgage backed securities and callable agency bonds. We continue to judiciously deploy excess liquidity in to the investment portfolio to achieve higher yields over cash alternatives.
- Total deposits were \$9.2 billion at March 31, 2021, up \$9.6 million or 0.1% from the prior quarter end, and up \$1.1 billion or 13.0% from a year ago. Deposit growth slowed in the first quarter of 2021 which allowed the Bank to reduce its excess liquidity as it deployed funds into the investment portfolio.
- Total shareholders' equity was \$1.26 billion at March 31, 2021, up \$19.9 million or 1.6% from the prior quarter end, and up \$98.1 million or 8.4% from a year ago. In the first quarter of 2021, the increases in stockholders equity were partially offset by common dividends declared of \$7.9 million and stock repurchases of \$62 thousand.

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⁵ A reconciliation of GAAP to non-GAAP financial measures is provided below.

- Book value per share was \$39.45, up 1.0% from the prior quarter end and up 9.2% from a year ago.
- Tangible book value per share was \$36.16⁶, up 1.2% from the prior quarter end and up 10.0% from a year ago.
- Capital ratios for the Company remain strong and substantially in excess of regulatory minimum requirements. Regulatory ratios based on risk based capital ratios continue to trend up, driven by strong earnings and declines in risk weighted assets, including relatively little change in outstanding loans. Tier 1 Capital which was adversely impacted by the increase in average assets, trended down.

	For the Company					
	March 31, 2021	December 31, 2020	March 31, 2020	Well Capitalized Minimum		
Regulatory Ratios						
Total Capital (to risk weighted assets)	17.86 %	17.04 %	15.44 %	10.00 %		
Tier 1 Capital (to risk weighted assets)	14.42 %	13.49 %	12.14 %	8.00 %		
Common Equity Tier 1 (to risk weighted assets)	14.42 %	13.49 %	12.14 %	6.50 %		
Tier 1 Capital (to average assets)	10.28 %	10.31 %	11.33 %	5.00 %		
Common Capital Ratios						
Common Equity Ratio	11.33 %	11.16 %	11.64 %	%		
Tangible Common Equity Ratio	10.48 %	10.31 %	10.70 %	<u> </u>		

Additional Commentary

- Stock repurchase plan: In December 2020, the Board of Directors approved a new stock repurchase plan of up to 1,588,848 shares, or approximately 5% of shares outstanding, which commenced January 1, 2021. In the first quarter of 2021, the Company completed repurchases of 1,466 shares for \$62,000 at an average cost of \$42.46 per share under the Stock Repurchase Plan.
- Increase in the dividend: On March 31, 2021, the Board of Directors declared a quarterly cash dividend of \$0.25 per common share payable on May 3, 2021 to shareholders of record on April 21, 2021. This was an increase over the prior quarterly dividend of \$0.22 per share that had been in place since the second quarter of 2019.
- **Deposit mix:** The Company continues to emphasize achieving core deposit growth. The mix of average noninterest deposits to average total deposits remained favorable at 32% in the first quarter of 2021, as compared to 29% in the first quarter of 2020. In the first quarter of 2021, CDs with a total balance of \$230.9 million with a weighted average rate of 1.69% matured. These CDs had weighted average term of 18 months at issuance.

⁶ A reconciliation of non-GAAP financial measures to the nearest non-GAAP measure is provided in the tables that accompany this document.

- Loans closed/payoffs: We continue to seek well structured new loan opportunities. Loan payoffs in the first quarter of 2021 continued at a level similar to the fourth quarter of 2020. With new loan closings down, total loan balances (excluding loans held for sale and PPP loans) fell \$344 million from the prior quarter end. Unfunded commitments declined to \$1.9 billion as of March 31, 2021 as compared to \$2.1 billion a year ago.
- Loan yields: In addition to the current sharply lower interest rate environment which continued from 2020, we have focused less on higher risk and higher yielding construction lending and more on strong commercial real estate credits secured by stabilized income producing properties.
 - The yield on the loan portfolio was 4.65% for the first quarter of 2021 as compared to 5.07% for the first quarter of 2020.
 - Loan yields, excluding lower yielding PPP loans, was 4.73%⁷ in the first quarter of 2021, as compared to 5.07% in the first quarter of 2020.

(\$ in thousands)	Three Months Ended								
	March 31, 2021			N)				
	Average Balance	Interest	Average Yield/Rate	Average Balance	Interest	Average Yield/Rate			
Loan Yields, Adjusted									
Loan yield(GAAP)	\$ 7,726,716	88,499	4.65 %	7,650,993	96,401	5.07 %			
PPP Loan yield (non-GAAP)	516,317	\$ 4,452	3.50 %	\$ —	\$ —	— %			
Loans yield, excluding PPP loans (non-GAAP)	7,210,399	84,047	4.73 %	7,650,993	96,401	5.07 %			

- Paycheck protection program: As a SBA preferred lender, the Bank actively participated in the PPP, and at March 31, 2021 had an outstanding balance of PPP loans of \$565.0 million. During the first quarter of 2021, PPP originations were \$192.7 million and the PPP loans balances forgiven were \$82.9 million.
- **COVID-19 loan deferrals:** At March 31, 2021, 58 notes were deferred with outstanding balances of \$143.4 million, which was 1.9% of total loans.
- **Industry segments impacted by COVID-19:** Industry segments which we believe may have heightened risk from the COVID-19 pandemic are as follows:

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⁷ A reconciliation of non-GAAP financial measures to the nearest non-GAAP measure is provided below.

(\$ in thousands)	March 31, 2021			
	Prin	ncipal Balance	% of Total Loans	
<u>Industry</u>				
Accommodation and Food Service	\$	807,237	10.7 %	
Retail Trade		85,878	1.1 %	
Commercial Real Estate exposure (not included above)				
Restaurant		42,386	0.6 %	
Hotel		26,255	0.3 %	
Retail		374,863	5.0 %	
Total	\$	1,336,619	17.8 %	

- **Nonperforming loans and assets:** On a linked quarter basis, both non-performing loans and assets decreased.
 - Nonperforming loans were \$52.3 million or 0.69% of total loans at March 31, 2021, down from \$60.9 million or 0.79% at the prior quarter end, and up from \$47.7 million or 0.61% of total loans a year ago.
 - Nonperforming assets were \$57.3 million or 0.51% of total assets at March 31, 2021, down from \$65.9 million or 0.59% at the prior quarter end, and up from \$56.0 million or 0.56% of total assets a year ago. At March 31, 2021, other real estate owned was \$5.0 million, unchanged from the prior quarter end.
- Legal update: As previously disclosed by the Company, on December 24, 2020, by stipulation of the parties, the United States District Court for the Southern District of New York stayed the putative class action lawsuit filed against the Company and certain of its officers, its current and former President and Chief Executive Officer, its current and former Chief Financial Officer and its former General Counsel on behalf of persons who purchased or otherwise acquired Company securities between March 2, 2015 and July 17, 2019 (the "class"), pending a non-binding mediation that had been scheduled for April 13, 2021.

Immediately following the non-binding mediation, the lead plaintiff, on behalf of the class, the Company and each of the other defendants continued a settlement dialogue and reached an agreement to settle the putative class action lawsuit, involving a total payment by the Company of \$7.5 million in exchange for the release of all of the defendants from all alleged claims in the class action suit, without any admission or concession of wrongdoing by the Company or the other defendants. The agreement remains subject to final documentation, court approval and other customary conditions. The Company expects that the full amount of a final settlement will be paid by the Company's insurance carriers under applicable insurance policies. There can be no assurance, however, that the agreement will be fully documented, receive court approval and/or meet all other conditions.

On January 25, 2021, the Company entered into a settlement agreement with respect to a previously disclosed shareholder demand letter, covering substantially the same subject matters as the disclosed civil securities class action litigation pending in the United States District Court for the Southern District of New York (SDNY). As required by DC Superior Court administrative procedures, shareholder's counsel first filed a derivative action complaint against the individual directors and officers named in the demand letter, and the Company as nominal Defendant before filing the executed stipulation of settlement accompanied by the shareholder's brief in support of their unopposed motion to approve the settlement. Court approval of the stipulation of settlement remains pending a hearing currently scheduled for May 12, 2021.

Although the Company believes the stipulation of settlement is in the best interests of the Company's shareholders, there can be no assurance that the stipulation of settlement will be approved by the court.

Additional financial information: The financial information that follows provides more detail on the Company's financial performance for the three months ended March 31, 2021 as compared to the three months ended March 31, 2020, as well as eight quarters of trend data. Persons wishing additional information should refer to the Company's annual report on Form 10-K for the year ended December 31, 2020, and other reports filed with the Securities and Exchange Commission (the "SEC").

About Eagle Bancorp: The Company is the holding company for EagleBank, which commenced operations in 1998. The Bank is headquartered in Bethesda, Maryland, and operates through twenty branch offices, located in Suburban Maryland, Washington, D.C. and Northern Virginia. The Company focuses on building relationships with businesses, professionals and individuals in its marketplace.

Conference call: Eagle Bancorp will host a conference call to discuss its first quarter 2021 financial results on Thursday, April 22, 2021 at 10:00 a.m. eastern time. The public is invited to listen to this conference call by dialing 1.877.303.6220, conference ID Code 1139926, or by accessing the call on the Company's website, www.EagleBankCorp.com. A replay of the conference call will be available on the Company's website through May 6, 2021.

Forward-looking statements: This press release contains forward-looking statements within the meaning of the Securities Exchange Act of 1934, as amended, including statements of goals, intentions, and expectations as to future trends, plans, events or results of Company operations and policies and regarding general economic conditions. In some cases, forward-looking statements can be identified by use of words such as "may," "will," "can," "anticipates," "believes," "expects," "plans," "estimates," "potential," "continue," "should," "could," "strive," "feel" and similar words or phrases. These statements are based upon current and anticipated economic conditions, nationally and in the Company's market (including the macroeconomic and other challenges and uncertainties resulting from the COVID-19 pandemic, including on our credit quality, asset and loan growth and broader business operations), interest rates and interest rate policy, competitive factors, and other conditions which by their nature, are not susceptible to accurate forecast and are subject to significant uncertainty. Because of these uncertainties and the assumptions on which this discussion and the forward-looking statements are based, actual future operations and results in

the future may differ materially from those indicated herein. For details on factors that could affect these expectations, see the risk factors and other cautionary language included in the Company's Annual Report on Form 10-K for the year ended December 31, 2020, and in other periodic and current reports filed with the SEC. Readers are cautioned against placing undue reliance on any such forward-looking statements. The Company's past results are not necessarily indicative of future performance, and nothing contained herein is meant to or should be considered and treated as earnings guidance of future quarters' performance projections. All information is as of the date of this press release. Any forward-looking statements made by or on behalf of the Company speak only as to the date they are made. Except to the extent required by applicable law or regulation, the Company undertakes no obligation to revise or update publicly any forward-looking statement for any reason.

Consolidated Financial Highlights (Unaudited)

(dollars in thousands, except per share data)

		Three Months Ended				
		March 31, 2021		March 31, 2020		
Income Statements:						
Total interest income	\$	94,194	\$	103,801		
Total interest expense		11,543		24,057		
Net interest income		82,651		79,744		
Provision for credit losses		(2,350)		14,310		
Provision for Unfunded Commitments		(442)		2,112		
Net interest income after provision for credit losses		85,443		63,322		
Noninterest income (before investment gain)		10,366		4,648		
Gain (loss) on sale of investment securities		221		822		
Total noninterest income		10,587		5,470		
Total noninterest expense		37,987		37,347		
Income before income tax expense		58,043		31,445		
Income tax expense		14,574		8,322		
Net income	\$	43,469	\$	23,123		
Per Share Data:						
Earnings per weighted average common share, basic	\$	1.36	\$	0.70		
Earnings per weighted average common share, diluted	\$	1.36	\$	0.70		
Weighted average common shares outstanding, basic		31,869,655		32,850,112		
Weighted average common shares outstanding, diluted		31,922,940		32,875,508		
Actual shares outstanding at period end		31,960,379		32,197,258		
Book value per common share at period end	\$	39.45	\$	36.11		
Tangible book value per common share at period end (1)	\$	36.16	\$	32.86		
Dividend per common share	\$	0.25	\$	0.22		
Performance Ratios (annualized):						
Return on average assets		1.53 %)	0.98 %		
Return on average common equity		14.05 %)	7.81 %		
Return on average tangible common equity		15.33 %		8.56 %		
Net interest margin		2.98 %		3.49 %		
Efficiency ratio (2)		40.74 %		43.83 %		
Other Ratios:						
Allowance for credit losses to total loans (3)		1.36 %		1.23 %		
Allowance for credit losses to total nonperforming loans		195.25 %		201.80 %		
Nonperforming loans to total loans (3)		0.69 %		0.61 %		
Nonperforming assets to total assets		0.51 %		0.56 %		
Net charge-offs (annualized) to average loans (3)		0.27 %		0.12 %		
Common equity to total assets		11.33 %		11.64 %		
Tier 1 capital (to average assets)		10.28 %		11.33 %		
Total capital (to risk weighted assets)		17.86 %		15.44 %		
Common equity tier 1 capital (to risk weighted assets)		14.42 %		12.14 %		
Tangible common equity ratio (1)		10.48 %		10.70 %		
Loan Balances - Period End (in thousands):		20.10 /		10.,0 /0		
Commercial and Industrial	\$	1,398,155	\$	1,773,478		
PPP loans	\$	565,018	\$			
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	Three Months Ended				
	March 31, 2021			March 31, 2020	
Commercial real estate - income producing	\$	3,430,077	\$	3,827,024	
Commercial real estate - owner occupied	\$	1,012,457	\$	971,634	
1-4 Family mortgage	\$	71,209	\$	104,558	
Construction - commercial and residential	\$	829,481	\$	969,166	
Construction - C&I (owner occupied)	\$	152,240	\$	114,138	
Home equity	\$	67,167	\$	78,228	
Other consumer	\$	885	\$	2,647	
Average Balances (in thousands):					
Total assets	\$	11,517,837	\$	9,447,663	
Total earning assets	\$	11,236,440	\$	9,176,174	
Total loans	\$	7,726,716	\$	7,650,993	
Total deposits	\$	9,601,249	\$	7,696,764	
Total borrowings	\$	573,750	\$	485,948	

(1) Tangible common equity to tangible assets (the "tangible common equity ratio"), tangible book value per common share, and the annualized return on average tangible common equity are non-GAAP financial measures derived from GAAP based amounts. The Company calculates the tangible common equity ratio by excluding the balance of intangible assets from common shareholders' equity and dividing by tangible assets. The Company calculates tangible book value per common share by dividing tangible common equity by common shares outstanding, as compared to book value per common share, which the Company calculates by dividing common shareholders' equity by common shares outstanding. The Company calculates the annualized return on average tangible common equity ratio by dividing net income available to common shareholders by average tangible common equity which is calculated by excluding the average balance of intangible assets from the average common shareholders' equity. The Company considers this information important to shareholders as tangible equity is a measure that is consistent with the calculation of capital for bank regulatory purposes, which excludes intangible assets from the calculation of risk based ratios and as such is useful for investors, regulators, management and others to evaluate capital adequacy and to compare against other financial institutions. The table below provides reconciliation of financial measures defined by GAAP with non-GAAP financial measures.

\$

1,254,780

\$

1,191,180

(2) Computed by dividing noninterest expense by the sum of net interest income and noninterest income. The efficiency ratio measures a bank's overhead as a percentage of its revenue.

(3) Excludes loans held for sale.

Total shareholders' equity

GAAP Reconciliation (Unaudited)

(dollars in thousands except per share data)

		Three Months Ended			
	M	Iarch 31, 2021	March 31, 2020		
Common shareholders' equity	\$	1,260,833	\$	1,162,777	
Less: Intangible assets		(105,179)		(104,695)	
Tangible common equity	\$	1,155,654	\$	1,058,082	
Book value per common share	\$	39.45	\$	36.11	
Less: Intangible book value per common share		(3.29)		(3.25)	
Tangible book value per common share	\$	36.16	\$	32.86	
Total assets	\$	11,127,864	\$	9,992,219	
Less: Intangible assets		(105,179)		(104,695)	
Tangible assets	\$	11,022,685	\$	9,887,524	
Tangible common equity ratio		10.48 %		10.70 %	
Average common shareholders' equity	\$	1,254,780	\$	1,191,180	
Less: Average intangible assets		(105,164)		(104,697)	
Average tangible common equity	\$	1,149,616	\$	1,086,483	
Net Income Available to Common Shareholders	\$	43,469	\$	23,123	
Annualized Return on Average Tangible Common Equity		15.33 %		8.56 %	

Consolidated Balance Sheets (Unaudited) (dollars in thousands, except per share data)

Assets		March 31, 2021	D	ecember 31, 2020	March 31, 2020
Cash and due from banks	\$	9,112	\$	8,435	\$ 7,177
Federal funds sold		25,785		28,200	28,277
Interest bearing deposits with banks and other short-term investments		1,708,374		1,752,420	904,160
Investment securities available for sale (amortized cost of \$1,365,139, \$1,129,057, and \$838,831, and allowance for credit losses of \$78, \$167, and \$0, as of March 31, 2021, December 31, 2020 and March 31, 2020, respectively)		1,369,107		1,151,083	858,916
Federal Reserve and Federal Home Loan Bank stock		33,978		40,104	39,988
Loans held for sale		142,196		88,205	60,036
Loans		7,526,689		7,760,212	7,840,873
Less allowance for credit losses		(102,070)		(109,579)	(96,336)
Loans, net		7,424,619		7,650,633	7,744,537
Premises and equipment, net		15,045		13,553	13,687
Operating lease right-of-use assets		30,707		25,237	25,655
Deferred income taxes		44,623		38,571	30,366
Bank owned life insurance		77,119		76,729	76,139
Intangible assets, net		105,179		105,114	104,695
Other real estate owned		4,987		4,987	8,237
Other assets		137,033		134,531	 90,349
Total Assets	\$	11,127,864	\$	11,117,802	\$ 9,992,219
Liabilities and Shareholders' Equity					
Deposits:					
Noninterest bearing demand	\$	2,594,334	\$	2,809,334	\$ 1,994,209
Interest bearing transaction		862,709		756,923	931,597
Savings and money market		4,875,840		4,645,186	3,950,495
Time, \$100,000 or more		513,998		546,173	608,355
Other time		351,963		431,587	656,912
Total deposits		9,198,844		9,189,203	8,141,568
Customer repurchase agreements		20,061		26,726	31,377
Other short-term borrowings		300,000		300,000	300,000
Long-term borrowings		218,175		268,077	267,784
Operating lease liabilities		33,338		28,022	28,242
Reserve for unfunded commitments		5,056		5,498	6,230
Other liabilities		91,557		59,384	54,240
Total liabilities		9,867,031		9,876,910	8,829,441
Shareholders' Equity					
Common stock, par value \$.01 per share; shares authorized 100,000,000, shares issued and outstanding 31,960,379, 31,779,663, and 32,197,258,		316		315	320
respectively Additional paid in capital		428,917		427,016	439,321
Retained earnings		833,598		798,061	710,072
Accumulated other comprehensive income (loss)		(1,998)		15,500	13,065
		1,260,833		1,240,892	1,162,778
Total Liabilities and Shareholders' Equity	\$	11,127,864	\$	11,117,802	\$ 9,992,219
Total Liabilities and Shareholders' Equity	Ф	11,12/,804	\$	11,117,802	\$ 7,772,219

Consolidated Statements of Income (Unaudited)

(dollars in thousands, except per share data)

(donars in thousands, except per share di	Three Months Ended				
Interest Income	March 31, 2021 March 31,				
Interest and fees on loans	\$ 89,238	\$ 96,755			
Interest and dividends on investment securities	4,395	5,427			
Interest on balances with other banks and short-term investments	553	1,559			
Interest on federal funds sold	8	60			
Total interest income	94,194	103,801			
Interest Expense					
Interest on deposits	7,899	20,546			
Interest on customer repurchase agreements	11	87			
Interest on other short-term borrowings	495	357			
Interest on long-term borrowings	3,138	3,067			
Total interest expense	11,543	24,057			
Net Interest Income	82,651	79,744			
Provision for Credit Losses	(2,350)	14,310			
Provision for Unfunded Commitments	(442)	2,112			
Net Interest Income After Provision For Credit Losses	85,443	63,322			
Noninterest Income					
Service charges on deposits	977	1,425			
Gain on sale of loans	5,178	944			
Gain (loss) on sale of investment securities	221	822			
Increase in the cash surrender value of bank owned life insurance	389	414			
Other income	3,822	1,865			
Total noninterest income	10,587	5,470			
Noninterest Expense					
Salaries and employee benefits	21,769	17,797			
Premises and equipment expenses	3,618	3,821			
Marketing and advertising	886	1,078			
Data processing	2,814	2,496			
Legal, accounting and professional fees	2,999	6,988			
FDIC insurance	2,428	1,424			
Other expenses	3,473	3,743			
Total noninterest expense	37,987	37,347			
Income Before Income Tax Expense	58,043	31,445			
Income Tax Expense	14,574	8,322			
Net Income	\$ 43,469	\$ 23,123			
Earnings Per Common Share					
Basic	\$ 1.36	\$ 0.70			
Diluted	\$ 1.36	\$ 0.70			

Consolidated Average Balances, Interest Yields And Rates (Unaudited)

(dollars in thousands)

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	Three Months Ended										
	M	larch 31, 202	1	March 31, 2020							
	Average Balance	Interest	Average Yield/Rate	Average Balance	Interest	Average Yield/Rate					
ASSETS											
Interest earning assets:											
Interest bearing deposits with other banks	\$ 2,103,679	\$ 553	0.11 %	\$ 588,148	\$ 1,559	1.07 %					
and other short-term investments				·							
Loans held for sale (1) Loans (1)(2)	104,784	739	2.82 %	38,749	354	3.65 %					
Investment securities available for sale (2)	7,726,716	88,499	4.65 %	7,650,993	96,401	5.07 %					
	1,268,952	4,395	1.40 %	867,666	5,427	2.52 %					
Federal funds sold	32,309	8	0.10 %	30,618	102.001	0.79 %					
Total interest earning assets	11,236,440	94,194	3.40 %	9,176,174	103,801	4.55 %					
Total noninterest earning assets	390,775			356,317							
Less: allowance for credit losses	109,379	<u>-</u>		84,828	•						
Total noninterest earning assets	281,396			271,489	•						
TOTAL ASSETS	\$11,517,836	=		\$ 9,447,663	=						
LIABILITIES AND											
Interest bearing liabilities:											
Interest bearing transaction	\$ 771,321	\$ 427	0.22 %	\$ 805,134	\$ 1,666	0.83 %					
Savings and money market	4,839,348	3,970	0.33 %	3,337,958	11,082	1.34 %					
Time deposits	921,208	3,503	1.54 %	1,287,310	7,798	2.44 %					
Total interest bearing deposits	6,531,877	7,900	0.49 %	5,430,402	20,546	1.52 %					
Customer repurchase agreements	20,615	11	0.22 %	30,008	87	1.17 %					
Other short-term borrowings	300,003	495	0.66 %	220,058	357	0.64 %					
Long-term borrowings	253,132	3,137	4.96 %	235,882	3,067	5.14 %					
Total interest bearing liabilities	7,105,627	11,543	0.66 %	5,916,350	24,057	1.64 %					
Noninterest bearing liabilities:											
Noninterest bearing demand	3,069,372			2,266,362							
Other liabilities	88,057			73,771							
Total noninterest bearing liabilities	3,157,429			2,340,133							
Shareholders' Equity	1,254,780			1,191,180							
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$11,517,836			\$ 9,447,663							
Net interest income		\$ 82.651			\$ 79.744						
Net interest spread			2.74 %			2.91 %					
Net interest margin			2.98 %			3.49 %					
Cost of funds			0.42 %			1.06 %					

⁽¹⁾ Loans placed on nonaccrual status are included in average balances. Net loan fees and late charges included in interest income on loans totaled \$7.8 million and \$4.3 million for the three months ended March 31, 2021 and March 31, 2020, respectively.

⁽²⁾ Interest and fees on loans and investments exclude tax equivalent adjustments.

Statements of Income and Highlights Quarterly Trends (Unaudited)

(dollars in thousands, except per share data)

		Three Months Ended														
		March 31,	I	December 31,		September 30,		June 30,		March 31,	I	December 31,	S	eptember 30,		June 30,
Income Statements:		2021		2020		2020		2020		2020		2019		2019		2019
Total interest income	\$	94,194	\$	94,680	\$	93,833	\$	97,672	\$	103,801	\$	107,183	\$	109,034	\$	108,279
Total interest expense		11,543		13,262		14,795		16,309		24,057		26,473		28,045		26,950
Net interest income		82,651		81.418		79,038		81,363		79,744		80,710		80,989		81.329
Provision for credit losses		(2,350)		4,917		6,607		19,737		14,310		2,945		3,186		3,600
Provision for unfunded commitments		(442)		406		(2,078)		940		2,112				_		_
Net interest income after provision for credit losses	_	85,443		76,095		74,509		60,686		63,322		77,765		77,803		77,729
Noninterest income (before investment gain (loss))		10,366		9,722		17,729		11,782	_	4,648		6,845	_	6,161		5,797
Gain (loss) on sale of investment securities		221		165		115		713		822		(111)		153		563
Total noninterest income		10.587		9,887		17,844		12,495	_	5,470		6,734	_	6,314		6,360
Salaries and employee benefits	_	21,769		20,151		19,388	_	17,104		17,797		19,360	_	19.095		17,743
Premises and equipment		3,618		3,301		5,125		3,468		3,821		3,380		3,503		3,652
Marketing and advertising		886		1,161		928		1,111		1,078		1,200		1,210		1,268
Other expenses		11,714		10,396		11,474		13,209		14,651		10,786		9,665		10,696
Total noninterest expense		37,987		35,009		36,915	_	34,892		37,347		34,726		33,473		33,359
Income before income tax expense		58,043	_	50,973		55,438		38,289		31,445		49,773		50,644		50,730
Income tax expense		14,574		12,081		14,092		9,433		8,322		14,317		14,149		13,487
Net income		43,469		38,892		41,346		28,856		23,123		35,456		36,495		37,243
Per Share Data:		15,105		20,072	_	11,510		20,050		20,120		22,120		30,175		37,213
Earnings per weighted average common share, basic	\$	1.36	\$	1.21	\$	1.28	\$	0.90	\$	0.70	\$	1.06	\$	1.07	\$	1.08
Earnings per weighted average common share, diluted	\$	1.36	\$	1.21	\$	1.28	\$	0.90	\$	0.70	\$	1.06	\$	1.07	\$	1.08
Weighted average common shares outstanding, basic		31,869,655		32,037,099		32,229,322		32,224,695		32,850,112		33,468,572		34,232,890		34,540,152
Weighted average common shares outstanding, diluted		31,922,940		32,075,175		32,250,885		32,240,825		32,875,508		33,498,681		34,255,889		34,565,253
Actual shares outstanding at period end		31,960,379		31,779,663		32,228,636		32,224,756		32,197,258		33,241,496		33,720,522		34,539,853
Book value per common share at period end	\$	39.45	\$	39.05	\$	37.96	\$	36.86	\$	36.11	\$	35.82	\$	35.13	\$	34.30
Tangible book value per common share at period end (1)	\$	36.16	\$	35.74	\$	34.70	\$	33.62	\$	32.86	\$	32.67	\$	32.02	\$	31.25
Dividend per common share	\$	0.25	\$	0.22	\$	0.22	\$	0.22	\$	0.22	\$	0.22	\$	0.22	\$	0.22
Performance Ratios (annualized):																
Return on average assets		1.53 %	·	1.39 %		1.57 %		1.12 %		0.98 %		1.49 %		1.62 %		1.74 %
Return on average common equity		14.05 %	,)	12.53 %		14.46 %		9.84 %		7.81 %		11.78 %		12.09 %		12.81 %
Return on average tangible common equity		15.33 %	5	13.69 %		15.93 %		10.80 %		8.56 %		12.91 %		13.25 %		14.08 %
Net interest margin		2.98 %		2.98 %		3.08 %		3.26 %		3.49 %		3.49 %		3.72 %		3.91 %
Efficiency ratio (2)		40.74 %	,)	38.34 %		38.10 %		37.18 %		43.83 %		39.71 %		38.34 %		38.04 %
Other Ratios:																
Allowance for credit losses to total loans (3)		1.36 %		1.41 %		1.40 %		1.36 %		1.23 %		0.98 %		0.98 %		0.98 %
Allowance for credit losses to total nonperforming loans		195.25 %		179.80 %		189.83 %		184.52 %		201.80 %		151.16 %		127.87 %		192.70 %
Nonperforming loans to total loans (3)		0.69 %		0.79 %		0.74 %		0.74 %		0.61 %		0.65 %		0.76 %		0.51 %
Nonperforming assets to total assets		0.51 %		0.59 %		0.62 %		0.69 %		0.56 %		0.56 %		0.66 %		0.45 %
Net charge-offs (annualized) to average loans (3)		0.27 %		0.28 %		0.26 %		0.36 %		0.12 %		0.16 %		0.08 %		0.08 %
Tier 1 capital (to average assets)		10.28 %		10.31 %		10.82 %		10.63 %		11.33 %		11.62 %		12.19 %		12.66 %
Total capital (to risk weighted assets)		17.86 %		17.04 %		16.72 %		16.33 %		15.44 %		16.20 %		16.08 %		16.36 %
Common equity tier 1 capital (to risk weighted assets)		14.42 %		13.49 %		13.19 %		12.79 %		12.14 %		12.87 %		12.76 %		12.87 %
Tangible common equity ratio (1)		10.48 %)	10.31 %		11.18 %		11.17 %		10.70 %		12.22 %		12.13 %		12.60 %
Average Balances (in thousands): Total assets	\$	11,517,836	\$	11,141,826	\$	10,473,595	\$	10,326,709	\$	9,447,663	\$	9,426,220	\$	8,923,406	\$	8,595,523
Total earning assets	\$	11,236,440	\$	10,872,259	\$	10,473,595	\$	10,326,709	\$	9,447,663	\$	9,426,220	\$	8,923,406	\$	8,328,323
Total loans	\$	7,726,716	\$	7,896,324	\$	7,910,260		8,015,751	\$, ,	\$	7,532,179	\$	7,492,816	\$	8,328,323 7,260,899
Total deposits	\$	7,726,716 9,601,249	\$	7,896,324 9,227,733	\$	7,910,260 8,591,912	\$ \$	8,015,751 8,482,718	\$	7,650,993 7,696,764	\$	7,532,179	\$	7,492,816	\$	6,893,981
Total deposits Total borrowings	\$	573,750	\$	596,307	\$	8,591,912 596,472	\$	598,463	\$	485,948	\$	449,432	\$	345,464	\$	470,214
Total shareholders' equity	\$ \$	1,254,780	\$	1,235,174	\$	1,211,145	\$	1,179,452	\$	1,191,180	\$	1,194,337	\$	1,197,513	\$	1,166,487
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⁽¹⁾ Tangible common equity to tangible assets (the "tangible common equity ratio") and tangible book value per common share are non-GAAP financial measures derived from GAAP based amounts. The Company calculates the tangible common equity ratio by excluding the balance of intangible assets from common shareholders' equity and dividing by tangible assets. The Company calculates tangible book value per common share by dividing tangible common equity by common shares outstanding, as compared to book value per common share, which the Company calculates by dividing common shareholders' equity by common shares outstanding. The Company considers this information important to shareholders as tangible equity is a measure that is consistent with the calculation of capital for bank regulatory purposes, which excludes intangible assets from the calculation of risk based ratios and as such is useful for investors, regulators, management and others to evaluate capital adequacy and to compare against other financial institutions.

⁽²⁾ Computed by dividing noninterest expense by the sum of net interest income and noninterest income.

⁽³⁾ Excludes loans held for sale.