



**2021 REPORT TO SHAREHOLDERS** 

# TO OUR SHAREHOLDERS

On behalf of the Board of Directors of Eagle Bancorp, we are pleased to present our 2021 financial results and highlight several achievements. This past year was one of our most successful, thanks to the hard work of more than 500 dedicated and talented individuals across the company. Even with the challenges posed by two years of operating during a global pandemic, our team members focused on creating value for our shareholders, clients, colleagues, partners and our greater community.

In 2021, we achieved several milestones for our shareholders, including record annual earnings and a record level of year-end assets. For the year, our earnings were \$177 million, or \$5.52 per diluted share, and at year-end, our assets were \$11.8 billion.

We raised our dividend three times during the year, and we returned to our shareholders almost \$40 million, or \$1.40 per share, via dividends. Based on our fourth quarter dividend, our annualized dividend would amount to \$1.60 per share, and based on an average closing stock price of \$57.88 per share in the fourth quarter of 2021, our dividend yield was 2.8%.

It was also through our team members' hard work that we were able to assist our clients in providing access to the SBA's Paycheck Protection Program (PPP). Over the life of the program, EagleBank originated 2,381 PPP loans to businesses within our community with a total value of \$720 million. Today, as the program winds down, we will continue to assist with the loan forgiveness process, and work with our clients to meet their ongoing credit needs.

Our record earnings enabled us to continue to bolster equity, equity ratios, and both book and tangible book values. At year-end 2021, equity was \$1.35 billion, up \$110 million from the prior year-end, and common equity was 11.40% of assets, up 24 basis points, from the prior year-end. At year-end 2021, book value increased 8.3% from the prior year-end and tangible book value was up 9.0%.

Our strength in equity gives us the resources to continue to lend. We see tremendous opportunity being based in the Washington, DC metropolitan area, one of the nation's premier markets as businesses reopen, workers return to work and consumer activity increases. With a legal lending limit of more than \$200 million, we can work with any business in the market. Our CRE, C&I and FHA lending teams remain committed to serving the needs of our commercial clients every day, and our residential mortgage division continues to help local homeowners and homebuyers achieve their dreams.

Our strength also extends to asset quality, which continued to improve during the year. This is a testament not only to the quality of our lending and underwriting teams, but to the resiliency of our clients. Net charge-offs to average loans were 0.18% in 2021, down 8 basis points from the prior year, and the allowance for credit losses to loans was 1.06%, down 35 basis points from the prior year-end.

Another area contributing to earnings, and in which we continue to lead our peers, is efficiency. EagleBank remains disciplined on costs, and benefits from our long-held commitment to a "branch light" strategy. In 2021, as part of our continued effort to reduce expenses, we closed three branches with expiring leases, reducing our branch count to 17, and redeemed subordinated debt of \$150 million, saving \$7.5 million in interest expenses. For the year, our efficiency ratio was 40.9% and our average deposits per branch were \$587 million.



As we progress in 2022, we will continue our focus on diversity, equity and inclusion. We truly believe that diversity of talent equals diversity of thought, and we invest in partnerships that help us find that talent and better serve our diverse community. Our Diversity, Equity and Inclusion Council (DEIC) has been holding company wide meetings and recently launched our employee resource group (ERG) program to foster a more diverse and inclusive workplace, and a mentorship program that formally pairs skilled, knowledgeable mentors with mentees who can learn from them through regular, ongoing interaction. These initiatives are extremely important to the continued success of EagleBank and have the full support of both the senior staff and the Board. At the Board level, we have a diverse group that includes four women and two men who identify as minorities.

In closing, we want to thank our teammates for all the hard work over the past two years in a difficult environment. Throughout the pandemic our team has adapted to new ways of doing business, listened to our clients, found ways to meet their needs, used our resources effectively and deepened connections - in short, we put Relationships **F-I-R-S-T.** 

#### Flexible - Involved - Responsive - Strong - Trusted

We also want to thank all our shareholders and stakeholders for joining us on our journey forward.

Susan & Riel

Norman R. Pozez **Executive Chairman** 

of the Board

Susan G. Riel President and Chief Executive Officer

## **SIX-YEAR SUMMARY OF SELECTED FINANCIAL DATA**

Dollars in millions, except per share data

#### FOR THE YEAR OR YEAR ENDED DECEMBER 31

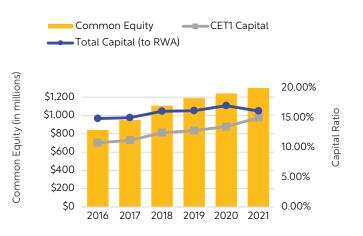
			FOR THE YEAR OR YEAR ENDED DECEMBER 31				
		<b>'21</b>	<b>'20</b>	'19	'18	<b>'17</b>	'16
PERFORMANCE	Net income	\$ 176.7	\$ 132.2	\$ 142.9	\$ 152.3	\$ 100.2	\$ 97.7
	Return on average assets	1.49%	1.28%	1.61%	1.91%	1.41%	1.52%
	Return on average tangible common equity	14.73%	12.03%	13.40%	16.63%	12.54%	14.19%
	Net interest margin	2.81%	3.19%	3.77%	4.10%	4.15%	4.16%
	Efficiency ratio <sup>1</sup>	40.9%	39.3%	40.0%	37.3%	37.8%	40.3%
PER COMMON SHARE	Diluted earnings	\$ 5.52	\$ 4.09	\$ 4.18	\$ 4.42	\$ 2.92	\$ 2.86
	Cash dividends	\$ 1.40	\$ 0.88	\$ 0.66	-	-	-
	Tangible book value per share <sup>2</sup>	\$ 38.97	\$ 35.74	\$ 32.67	\$ 29.17	\$ 24.67	\$ 21.61
	Common shares outstanding (in millions)	32.0	31.8	33.2	34.4	34.2	34.0
BALANCE SHEET	Assets	\$ 11,847	\$ 11,118	\$ 8,989	\$ 8,389	\$ 7,479	\$ 6,890
	Loans (excluding held for sale)	7,066	7,760	7,546	6,991	6,412	5,678
	Allowance for loan losses	75	110	74	70	65	59
	Deposits	9,982	9,189	7,224	6,974	5,854	5,716
	Shareholders' equity	1,351	1,241	1,191	1,109	950	843
	Tangible common equity <sup>3</sup>	1,245	1,136	1,086	1,003	843	743
ASSET	Net charge-offs to average loans	0.18%	0.26%	0.13%	0.05%	0.06%	0.09%
	Nonperforming assets to assets	0.26%	0.59%	0.56%	0.21%	0.20%	0.30%
	Allowance for credit losses to loans	1.06%	1.41%	0.98%	1.00%	1.01%	1.04%
	CET1 capital (to risk weighted assets)	15.02%	13.49%	12.87%	12.49%	11.23%	10.80%
4	Total capital (to risk weighted assets)	16.15%	17.04%	16.20%	16.08%	15.02%	14.89%
CAPITAL	Tier 1 capital (to average assets)	10.19%	10.31%	11.62%	12.10%	11.45%	10.72%
	Tangible common equity ratio	10.60%	10.31%	12.22%	12.11%	11.44%	10.84%
NOIL	Book value per share	\$ 42.28	\$ 39.05	\$ 35.82	\$ 32.25	\$ 27.80	\$ 24.77
	Less: Intangible book value	3.31	3.31	3.15	3.08	3.13	3.16
	Tangible book value per share <sup>2</sup>	\$ 38.97	\$ 35.74	\$ 32.67	\$ 29.17	\$ 24.67	\$ 21.61
	Shareholders' equity	\$ 1,351	\$ 1,241	\$ 1,191	\$ 1,109	\$ 950	\$ 843
4	Less: Intangible assets, net	106	105	105	106	107	107
NON-GAAP RECONCILIATION	Tangible common equity <sup>3</sup>	\$ 1,245	\$ 1,136	\$ 1,086	\$ 1,003	\$ 843	\$ 735
	Assets	\$ 11,847	\$ 11,118	\$ 8,989	\$ 8.389	\$ 7,479	\$ 6,890
AA	Less: Intangible assets	105	105	105	106	107	107
O-NON	Tangible Assets <sup>4</sup>	\$ 11,742	\$ 11,013	\$ 8,884	\$ 8,283	\$ 7,372	\$ 6,783
	Average common shareholders' equity	\$ 1,305	\$ 1,204	\$ 1,172	\$ 1,023	\$ 906	\$ 796
	Less: Average intangible assets	105	105	105	107	107	107
	Average tangible common equity <sup>5</sup>	\$ 1,200	\$ 1,099	\$ 1,067	\$ 916	\$ 799	\$ 689

<sup>&</sup>lt;sup>1</sup> Efficiency ratio, a non-GAAP financial measure, is computed by dividing noninterest expense by the sum of net interest income and noninterest income.

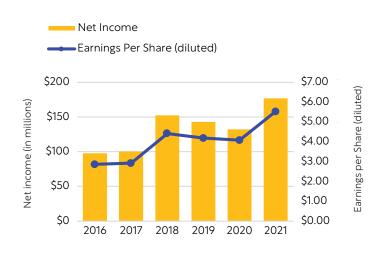
## **ASSETS & TANGIBLE BOOK VALUES**



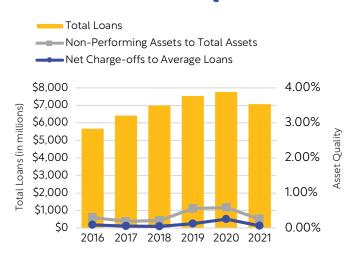
## **COMMON EQUITY & CAPITAL RATIOS**



## **NET INCOME & EPS (DILUTED)**



## **LOANS & ASSET QUALITY**



## **TOTAL SHAREHOLDER RETURN PERFORMANCE**

# 700 600 500 400 300 200 12/31/11 12/31/12 12/31/13 12/31/14 12/31/15 12/31/16 12/31/17 12/31/18 12/31/19 12/31/20 12/31/21 03/11/22

# COMPOUNDED ANNUAL GROWTH RATE



Source: S&P Global Market Intelligence © 2022

 $<sup>^2</sup>$  Tangible book value per share, a non-GAAP financial measure, is defined as tangible common equity divided by common shares outstanding.  $^3$  Tangible common equity, a non-GAAP financial measure, is defined as shareholders' equity reduced by goodwill and other intangible assets.

<sup>&</sup>lt;sup>a</sup> Tangible common equity, a non-GAAP financial measure, is defined as shareholders' equity reduced by goodwill and other: <sup>a</sup> Tangible assets, a non-GAAP financial measure, is defined as assets reduced as intangible assets.

SAverage tangible common equity, a non-GAAP financial measure, is defined as average common shareholders' equity reduced by average intangible assets.

¹ Tangible book value per share, a non-GAAP financial measure, is defined as tangible common equity divided by common shares outstanding. See non-GAAP reconciliation on prior page.

## **BOARD OF DIRECTORS\***

#### Norman R. Pozez

Executive Chairman of Eagle Bancorp, Inc.

Executive Chairman of EagleBank

Chairman and Chief Executive Officer of Uniwest Companies

#### Matthew D. Brockwell

Senior Vice President and Chief Financial Officer of the University of Oklahoma

## **Steven Freidkin**

Founder and Chief Executive Officer of Ntiva, Inc.

#### **Ernest Drew Jarvis**

Managing Principal of Jarvis Commercial Real Estate

#### Theresa G. LaPlaca

Founder and President TLP Leadership Advisory Services

## **Leslie Ludwig**

Co-Founder of L&L Advisors

## Kathy A. Raffa, CPA

Office Managing Partner of Marcum LLP's Washington, DC. Region

#### Susan G. Riel

President and Chief Executive Officer of Eagle Bancorp, Inc. President and Chief Executive Officer of EagleBank

## James A. Soltesz, P.E. \*\*

President and Chief Executive Officer of Soltesz. Inc.

## Benjamin M. Soto, Esquire

President and Chief Executive Officer of Premium Title & Escrow, LLC

## **VIRTUAL ANNUAL MEETING**

Thursday, May 19, 2022, at 10:00 a.m. EDT See Proxy Statement for details on virtual meeting.

## **FORM 10-K**

The Company's Form 10-K may be obtained, free of charge, by contacting:

## Jane E. Cornett

Vice President & Corporate Secretary, Eagle Bancorp, Inc. 7830 Old Georgetown Road, Bethesda, MD 20814 240.497.2041 jcornett@EagleBankCorp.com

For more 2021 financial information about Eagle Bancorp, Inc., visit our Investor Relations page at www.EagleBankCorp.com.

## STOCK EXCHANGE LISTING

Common shares of Eagle Bancorp are traded on the Nasdag Capital Market under the symbol EGBN.

## **CORPORATE OFFICES**

7830 Old Georgetown Road, Bethesda, MD 20814 301.986.1800

## **INVESTOR RELATIONS**

#### David G. Danielson

7830 Old Georgetown Road, Bethesda, MD 20814 240.552.9534 ddanielson@EagleBankCorp.com

## **EXECUTIVE MANAGEMENT**

#### Susan G. Riel \*\*\*

President and Chief Executive Officer of Eagle Bancorp, Inc., and EagleBank

## Joseph L. Clarke

**Executive Vice President and Chief Operating Officer** of EagleBank

## Jeff Curry \*\*\*

Executive Vice President of Eagle Bancorp, Inc. Executive Vice President & Chief Risk Officer of EagleBank

## Charles D. Levingston. CPA \*\*\*

Executive Vice President and Chief Financial Officer of Eagle Bancorp, Inc., and EagleBank

## Antonio F. Marquez \*\*\*

Executive Vice President of Eagle Bancorp, Inc. Senior Executive Vice President and President of Commercial Banking of EagleBank

## Lindsey S. Rheaume \*\*\*

Executive Vice President of Eagle Bancorp, Inc. **Executive Vice President and Chief Commercial** & Industrial Lending Officer of EagleBank

## **Ryan Riel**

Executive Vice President and Chief Real Estate Lending Officer of EagleBank

## Paul Saltzman, Esquire \*\*\*

Executive Vice President and Chief Legal Officer of Eagle Bancorp. Inc., and EagleBank

#### Janice L. Williams, Esquire \*\*\*

Executive Vice President of Eagle Bancorp, Inc. Senior Executive Vice President and Chief Credit Officer of EagleBank

## TRANSFER AGENT

## Computershare Trust Company, NA By Regular Mail

P.O. Box 505000, Louisville, KY 40233-5000

## **By Overnight Delivery**

462 South 4th Street, Suite 1600, Louisville, KY 40202

## **By Phone Toll Free**

877.282.1168

## COUNSEL

#### **Cleary Gottlieb Steen & Hamilton LLP**

2112 Pennsylvania Avenue, NW, Washington, DC 20037

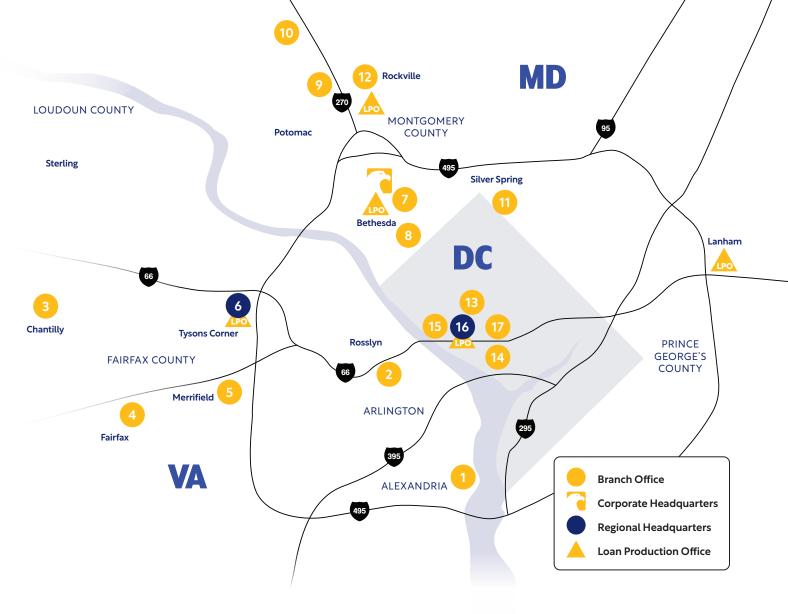
## INDEPENDENT REGISTERED **PUBLIC ACCOUNTING FIRM**

## **Crowe LLP**

1455 Pennsylvania Avenue, NW, Suite 700, Washington, DC 20004

- \* Directors of Eagle Bancorp, Inc. and EagleBank
- \*\*\* Executive Officer of Eagle Bancorp, Inc.

EagleBank: Member Federal Deposit Insurance Corporation, Equal Housing Lender, Member Federal Reserve System, Member Federal Home Loan Bank of Atlanta, Affirmative Action/Equal Opportunity Employer ©2022 Eagle Bancorp, Inc.



## **VIRGINIA**

- Alexandria 277 S. Washington Street, Alexandria, VA 22314
- Ballston 4420 N. Fairfax Drive, Arlington, VA 22203
- Chantilly 13986 Metrotech Drive, Chantilly, VA 20151
- Fairfax 11166 Fairfax Boulevard, Fairfax, VA 22030
- Merrifield 2905 District Avenue, Suite 190, Fairfax, VA 22031
- **Tysons Corner** 8245 Boone Boulevard, Tysons Corner, VA 22182

## **MARYLAND**

- 7 Bethesda 7735 Old Georgetown Road, Suite 100, Bethesda, MD 20814
- Chevy Chase 5480 Wisconsin Avenue, Suite 5476B, Chevy Chase,
- Park Potomac 12505 Park Potomac Avenue. Potomac. MD 20854
- **Shady Grove** 9600 Blackwell Road, Rockville, MD 20850
- **Silver Spring** 8665-B Georgia Avenue, Silver Spring, MD 20910
- 12) **Twinbrook** 12300 Twinbrook Parkway, Suite 100, Rockville, MD 20852

## **WASHINGTON, DC**

- 13 **Dupont Circle** 1228 Connecticut Avenue, NW, Washington, DC 20036
- Gallery Place 700 K Street, NW, Suite 60, Washington, DC 20001
- Georgetown 3143 N Street, NW, Washington, DC 20007
- 16 K Street 2001 K Street, NW, Washington, DC 20006
- **McPherson Square** 1425 K Street, NW, Washington, DC 20005

## LOAN PRODUCTION OFFICES

7830 Old Georgetown Road, Bethesda, MD 20814

4550 Forbes Boulevard, Lanham, MD 20706

2001 K Street, NW, Suite 150, Washington, DC 20006 8245 Boone Boulevard, Suite 820, Tysons Corner, VA 22182

6010 Executive Boulevard, Suite 300, Rockville, MD 20852

## **OTHER OFFICES**

## **Premier Banking**

2001 K Street, NW, Suite 150, Washington, DC 20006

#### **Eagle Insurance Services, LLC**

7830 Old Georgetown Road, Bethesda, MD 20814

## **Investment Advisory Services**

7830 Old Georgetown Road, Bethesda, MD 20814

# **OUR MISSION**

We have a mission to be the most respected and profitable community bank. To do this, we put relationships first, to the delight of our customers, employees, and shareholders, and relentlessly deliver the most compelling service and value.

## **RELATIONSHIPS FIRST**

### **FLEXIBLE**

We begin our relationships based on our time-tested tradition of listening to each customer, collaborating with colleagues, and designing a comprehensive, creative solution that brings value to and appreciation from our customers. We enhance the relationship with empowered, "Yes, We Can" service and live up to our strong belief that formulas don't make good banking sense, relationships do. Being entrepreneurial—it is our differentiator.

#### **INVOLVED**

We build our relationships by developing a rapport that is based on partnership, mutual respect, and a desire to delight. We are unwavering in our commitment to the goals and growth of our customers, colleagues, and community through volunteerism. We believe that doing the little extras and staying involved with our customers demonstrates our difference.

## **RESPONSIVE**

We shape our relationships by taking ownership for being ever-responsive, from beginning to end, day in and day out. We understand that reliable, accurate, and time-sensitive communication is fundamental to preserving reputation and relationships, internally and externally.

## **STRONG**

We strengthen our relationships each time we are called upon for our expertise and know-how. We are committed to enhancing our professional knowledge in order to remain credible, current, and strong partners with our customers, colleagues, and community. Our history of sustaining a well-capitalized and profitable position emphasizes our strength and reinforces our relationships. We believe that diversity of talent equals diversity of thought, and only serves to strengthen our role as community builders.

## **TRUSTED**

We uphold our relationships with honesty, openness and reliability. Our actions reflect our values, and underscore our commitment to a diverse and inclusive environment. We can be counted on to do "the right thing." We understand that underlying a sound, long-lasting relationship is the essential element of trust. Trust can be lost in a moment, so we are vigilant in our actions and words.

