

PRESS RELEASE FOR IMMEDIATE RELEASE

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EAGLE BANCORP, INC. ANNOUNCES ANOTHER QUARTER OF RECORD EARNINGS WITH THIRD QUARTER 2018 NET INCOME UP 30% OVER 2017 AND ASSETS EXCEEDING \$8.0 BILLION

BETHESDA, MD. Eagle Bancorp, Inc. (the "Company") (NASDAQ:EGBN), the parent company of EagleBank, today announced record quarterly net income of \$38.9 million for the three months ended September 30, 2018, a 30% increase over the \$29.9 million net income for the three months ended September 30, 2017. Net income per basic common share for the three months ended September 30, 2018 was \$1.14 compared to \$0.87 for the same period in 2017, a 31% increase. Net income per diluted common share for the three months ended September 30, 2018 was \$1.13 compared to \$0.87 for the same period in 2017, a 30% increase.

For the nine months ended September 30, 2018, the Company's net income was \$112.0 million, a 32% increase over the \$84.7 million net income for the same period in 2017. Net income per basic common share for the nine months ended September 30, 2018 was \$3.26 compared to \$2.48 for the same period in 2017, a 31% increase. Net income per diluted common share for the nine months ended September 30, 2018 was \$3.25 compared to \$2.47 for the same period in 2017, a 32% increase.

"We are very pleased to report a continued quarterly trend of both loan and deposit growth, together with increased total revenue, low levels of problem assets, favorable operating leverage and a very strong capital base" noted Ronald D. Paul, Chairman and Chief Executive Officer of Eagle Bancorp, Inc. Mr. Paul added that "period end loan growth in the quarter was 2.9%, and average loans were 12% higher in the third quarter 2018 as compared to the third quarter in 2017. Period end deposit growth was 1.7% in the third quarter and average deposits were 11% higher in the third quarter of 2018 as compared to the same period in 2017. Total revenue for the third quarter of 2018 increased 4% over the second quarter of 2018, was 10% higher for the third quarter of 2018 over 2017, and 10% higher for the first nine months of 2018 over the same period in 2017."

The net interest margin in the third quarter 2018 was 4.14% as compared to 4.15% in the second quarter 2018 and 4.14% for the third quarter in 2017. Mr. Paul added, "At a time when the net interest margin of banks is being challenged by a relatively flat yield curve and increasing cost of funds, the Company remains committed to maintaining efficiency and growing the loan portfolio with continuing attention to loan quality and risk reward balance sheet management measures. Further, an increase in the mix of average liquidity and average investments in the third quarter contributed to the one basis point decline in the net interest margin ("NIM") over the second quarter 2018.

Third quarter earnings resulted in an annualized return on average assets ("ROAA") of 1.93%, an annualized return on average common equity ("ROACE") of 14.85%, and an annualized return on average tangible common equity ("ROATCE") of 16.54%.

For the first nine months of 2018, total loans grew 7% over December 31, 2017, and average loans were 12% higher in the first nine months of 2018 as compared to the first nine months of 2017. At September 30, 2018, total deposits were 9% higher than deposits at December 31, 2017, while average deposits were 10% higher for the first nine months of 2018 compared with the first nine months of 2017.

Comparing asset yields and cost of funds in the third quarter in 2018 to the third quarter in 2017, loan yields were up 50 basis points (from 5.19% to 5.69%), yields on earning assets were up 47 basis points (from 4.74% to 5.21%) and the cost of funds was up 47 basis points (from 0.60% to 1.07%). The NIM was 4.14% for both quarters ending September 30, 2018 and 2017. Mr. Paul noted, "We believe that our net interest margin remains favorable to peer banks. Importantly, our funding costs, while up 11 basis points in the third quarter 2018 over the second quarter 2018, continue to benefit from the substantial average mix of noninterest deposits of 33.7% for the third quarter, versus 32.4% for the third quarter in 2017. Additionally, the significant portion of the loan portfolio being variable and adjustable rate in a rising rate environment tends to mitigate the effects of higher cost of funds. The Company's attention continues to be on all the factors that contribute to earnings per share growth, as opposed to dependence on any one factor."

Total revenue (net interest income plus noninterest income) for the third quarter of 2018 was \$86.9 million, 10% above the \$78.7 million of total revenue earned for the third quarter of 2017 and 4% higher than the \$83.8 million of revenue in the second quarter of 2018. For the nine month periods ended September 30, total revenue was \$251.8 million for 2018, as compared to \$228.4 million in 2017, a 10% increase.

The primary driver of the Company's revenue growth for the third quarter of 2018 as compared to the third quarter in 2017 was its net interest income growth of 13% (\$81.3 million versus \$71.9 million). Noninterest income (excluding investment gains) decreased by 17% in the third quarter of 2018 over 2017 (\$5.6 million versus \$6.8 million) due substantially to lower sales of residential mortgage loans and the resulting gains and lower revenue from the FHA Multifamily business unit.

The Company continues to benefit from strong asset quality as measures remained solid at September 30, 2018. For the third quarter of 2018, net credit losses (annualized) were 0.05% of average loans, as compared to 0.00% for the third quarter of 2017. At September 30, 2018, the Company's nonperforming loans amounted to \$15.1 million (0.22% of total loans) as compared to \$16.6 million (0.27% of total loans) at September 30, 2017 and \$13.2 million (0.21% of total loans) at December 31, 2017. Nonperforming assets amounted to \$16.5 million (0.20% of total assets) at September 30, 2018 compared to \$18.0 million (0.24% of total assets) at September 30, 2017 and \$14.6 million (0.20% of total assets) at December 31, 2017.

Management continues to remain attentive to any signs of deterioration in borrowers' financial conditions and is proactive in taking the appropriate steps to mitigate risk. Furthermore, the Company is diligent in placing loans on nonaccrual status when appropriate and believes, based on its loan portfolio risk analysis, that its allowance for credit losses, at 1.00% of total loans (excluding loans held for sale) at September 30, 2018, is adequate to absorb potential credit losses within the loan portfolio at that date. The allowance for credit losses was 1.03% at September 30, 2017 and 1.01% at December 31, 2017. The allowance for credit losses at September 30, 2018 represented 452% of nonperforming loans, as compared to 379% at September 30, 2017 and 489% at December 31, 2017.

"Productivity continued to be favorable in the third quarter," noted Mr. Paul. The efficiency ratio of 36.37% was achieved by managing the increase in noninterest expenses to 7% for the third quarter of 2018 versus the same quarter in 2017 as compared to a 10% increase in total revenue for same periods. In addition, the maintenance of a well located and limited branch network has significantly contributed to the Company's efficiency. As of June 30, 2018, average deposits per branch totaled \$319 million compared to \$135 million deposits per branch among our peers. The annualized ratio of noninterest expenses as a percentage of average assets was 1.58% in the third quarter of 2018 as compared to 1.66% in the third quarter of 2017. A well trained and knowledgeable staff, strict attention to personnel increases, a focus on process improvement including strong third party vendor relationships, and a continuing low level of problem assets, have been other major factors for improved operating leverage. Additionally, the Company continues to invest in IT systems and resources, including its online client services. Mr. Paul further noted, "Our goal is to improve operating performance without inhibiting growth or negatively impacting our ability to service our customers. We will continue to maintain strict oversight of expenses, while focusing our spending on advancing infrastructure that keeps us competitive and supports our growth initiatives while prudently managing risk."

Total assets at September 30, 2018 were \$8.06 billion, a 9% increase as compared to \$7.39 billion at September 30, 2017, and an 8% increase as compared to \$7.48 billion at December 31, 2017. Total loans (excluding loans held for sale) were \$6.84 billion at September 30, 2018, a 12% increase as compared to \$6.08 billion at September 30, 2017, and a 7% increase as compared to \$6.41 billion at December 31, 2017. Loans held for sale amounted to \$18.7 million at September 30, 2018 as compared to \$26.0 million at September 30, 2017, a 28% decrease, and \$25.1 million at December 31, 2017, a 25% decrease. The investment portfolio totaled \$722.7 million at September 30, 2018, a 30% increase from the \$556.0 million balance at September 30, 2017. As compared to December 31, 2017, the investment portfolio at September 30, 2018 increased by \$133.4 million or 23%.

Total deposits at September 30, 2018 were \$6.37 billion, compared to deposits of \$5.91 billion at September 30, 2017, an 8% increase, and deposits of \$5.85 billion at December 31, 2017, a 9% increase. Total borrowed funds (excluding customer repurchase agreements) were \$542.2 million at September 30, 2018, \$416.8 million at September 30, 2017, and \$541.9 million at December 31, 2017. We continue to work on expanding the breadth and depth of our existing relationships while we pursue building new relationships.

Total shareholders' equity at September 30, 2018 increased 14%, to \$1.06 billion, compared to \$934.0 million at September 30, 2017, and increased 12% from \$950.4 million at December 31, 2017. The Company's capital position remains substantially in excess of regulatory requirements for well capitalized status, with a total risk based capital ratio of 15.74% at September 30, 2018, as compared to 15.30% at September 30, 2017, and 15.02% at December 31, 2017. In addition, the tangible common equity ratio was 12.01% at September 30, 2018, compared to 11.35% at September 30, 2017 and 11.44% at December 31, 2017. Furthermore, Kroll Bond Rating Agency reaffirmed our BBB+ senior unsecured debt rating (A- at the Bank level) based on our strong capital position, continued robust earnings, best-in-class efficiency, and a history of solid credit quality.

Analysis of the three months ended September 30, 2018 compared to September 30, 2017

For the three months ended September 30, 2018, the Company reported an annualized ROAA of 1.93% as compared to 1.66% for the three months ended September 30, 2017. The annualized ROACE for the three months ended September 30, 2018 was 14.85% as compared to 12.86% for the three months ended September 30, 2017. The annualized ROATCE for the three months ended September 30, 2017. The annualized ROATCE for the three months ended September 30, 2018 was 16.54% as compared to 14.55% for the three months ended September 30, 2017.

Net interest income increased 13% for the three months ended September 30, 2018 over the same period in 2017 (\$81.3 million versus \$71.9 million), resulting from growth in average earning assets of 13%. The net interest margin was 4.14% for both the three months ended September 30, 2018 and 2017. The Company believes its current net interest margin remains favorable compared to peer banking companies and that its disciplined approach to managing the loan portfolio yield to 5.69% for the third quarter of 2018 as compared to 5.19% for the same period in 2017 has been a significant factor in its overall profitability.

The provision for credit losses was \$2.4 million for the three months ended September 30, 2018 as compared to \$1.9 million for the three months ended September 30, 2017. Net charge-offs of \$862 thousand in the third quarter of 2018 represented an annualized 0.05% of average loans, excluding loans held for sale, as compared to \$2 thousand, or an annualized 0.00% of average loans, excluding loans held for sale, in the third quarter of 2017. Net charge-offs in the third quarter of 2018 were attributable primarily to commercial loans (\$1.1 million) offset by a net recovery in commercial real estate loans (\$254 thousand).

Noninterest income for the three months ended September 30, 2018 decreased to \$5.6 million from \$6.8 million for the three months ended September 30, 2017, a 17% decrease, due substantially to lower gains on the sale of residential mortgage loans (\$1.4 million versus \$1.8 million) resulting from lower volume as compared to 2017, and minimal revenue associated with the origination, securitization, servicing, and sale of FHA Multifamily-Backed GNMA securities as compared to \$780 thousand during the third quarter of 2017. Residential mortgage loans closed were \$107 million for the third quarter of 2018 versus \$135 million for the same period in 2017.

The efficiency ratio, which measures the ratio of noninterest expense to total revenue, was 36.37% for the third quarter of 2018, as compared to 37.49% for the third quarter of 2017. Noninterest expenses totaled \$31.6 million for the three months ended September 30, 2018, as compared to \$29.5 million for the three months ended September 30, 2017, a 7% increase. Salaries and employee benefits increased \$252 thousand due to a larger staff and merit increases partially offset by lower incentive compensation accruals. Marketing and advertising costs increased \$459 thousand due primarily to print and digital advertising. Data processing expense increased by \$404 thousand due primarily to the costs of software and infrastructure investments. Legal, accounting and professional fees increased \$890 thousand due substantially to advisory services associated with enhancing our risk management systems including corporate governance as we approach \$10 billion in assets.

Analysis of the nine months ended September 30, 2018 compared to September 30, 2017

For the nine months ended September 30, 2018, the Company reported an annualized ROAA of 1.92% as compared to 1.63% for the nine months ended September 30, 2017. The annualized ROACE for the nine months ended September 30, 2018 was 14.92% as compared to 12.71% for the nine months ended September 30, 2017. The annualized ROATCE for the nine months ended September 30, 2018 was 16.70% as compared to 14.44% for the nine months ended September 30, 2017.

Net interest income increased 13% for the nine months ended September 30, 2018 over the same period in 2017 (\$235.3 million versus \$208.5 million), resulting from growth in average earning assets of 13%. The net interest margin was 4.15% for the nine months ended September 30, 2018 and 4.14% for the same period in 2017. The Company believes its current net interest margin remains favorable compared to peer banking companies and that its disciplined approach to managing the loan portfolio yield to 5.51% for the first nine months of 2018 (as compared to 5.15% for the same period in 2017) has been a significant factor in its overall profitability.

The provision for credit losses was \$6.1 million for the nine months ended September 30, 2018 as compared to \$4.9 million for the nine months ended September 30, 2017. The higher provisioning for the nine months ended September 30, 2018, as compared to the same period in 2017, is due primarily to higher net charge-offs. Net charge-offs of \$2.6 million for the nine months ended September 30, 2018 represented an annualized 0.05% of average loans, excluding loans held for sale, as compared to \$991 thousand, or an annualized 0.02% of average loans, excluding loans held for sale, in the first nine months of 2017. Net charge-offs in the first nine months of 2018 were attributable primarily to commercial loans (\$2.4 million).

Noninterest income for the nine months ended September 30, 2018 decreased to \$16.5 million from \$19.9 million for the nine months ended September 30, 2017, a 17% decrease, due substantially to lower gains on the sale of residential mortgage loans (\$4.3 million versus \$6.1 million) resulting from lower volume as compared to 2017, and minimal revenue associated with the origination, securitization, servicing, and sale of FHA Multifamily-Backed GNMA securities for the nine months ended September 30, 2018 versus \$1.5 million for the same period in 2017. Residential mortgage loans closed were \$334 million for the nine months ended September 30, 2018 versus \$473 million for the same period in 2017.

Noninterest expenses totaled \$95.0 million for the nine months ended September 30, 2018, as compared to \$88.7 million for the nine months ended September 30, 2017, a 7% increase. Cost increases for salaries and benefits for the nine months ended September 30, 2018 were \$1.4 million, due primarily to increased staff and merit increases. Marketing and advertising costs increased \$546 thousand due primarily to print and digital advertising. Data processing expense increased by \$1.1 million due primarily to the costs of software and infrastructure investments. Legal, accounting and professional fees increased \$3.7 million due substantially to both first and second quarter due diligence costs from independent consultants associated with the internet event late in 2017 as well as costs to enhance risk management systems, including corporate governance as we approach \$10 billion in assets. Other expenses decreased \$1.1 million for the nine months ended September 30, 2018 compared to the same period in 2017, due primarily to a \$361 thousand net loss on the sale of OREO in the first quarter of 2017 and a \$377 thousand decrease in costs associated with problem loans. For the first nine months of 2018, the efficiency ratio was 37.74% as compared to 38.86% for the same period in 2017.

The financial information which follows provides more detail on the Company's financial performance for the three and nine months ended September 30, 2018 as compared to the three and nine months ended September 30, 2017 as well as providing eight quarters of trend data. Persons wishing additional information should refer to the Company's Form 10-K for the year ended December 31, 2017 and other reports filed with the Securities and Exchange Commission (the "SEC").

About Eagle Bancorp: The Company is the holding company for EagleBank, which commenced operations in 1998. The Bank is headquartered in Bethesda, Maryland, and operates through twenty branch offices, located in Suburban Maryland, Washington, D.C. and Northern Virginia. The Company focuses on building relationships with businesses, professionals and individuals in its marketplace.

Conference Call: Eagle Bancorp will host a conference call to discuss its third quarter 2018 financial results on Thursday, October 18, 2018 at 10:00 a.m. eastern daylight time. The public is invited to listen to this conference call by dialing 1.877.303.6220, conference ID Code is 6596785, or by accessing the call on the Company's website, <u>www.EagleBankCorp.com</u>. A replay of the conference call will be available on the Company's website through November 1, 2018.

Forward-looking Statements: This press release contains forward-looking statements within the meaning of the Securities Exchange Act of 1934, as amended, including statements of goals, intentions, and expectations as to future trends, plans, events or results of Company operations and policies and regarding general economic conditions. In some cases, forward-looking statements can be identified by use of words such as "may," "will," "anticipates," "believes," "expects," "plans," "estimates," "potential," "continue," "should," and similar words or phrases. These statements are based upon current and anticipated economic conditions, nationally and in the Company's market, interest rates and interest rate policy, competitive factors, and other conditions which by their nature, are not susceptible to accurate forecast and are subject to significant uncertainty. Because of these uncertainties and the assumptions on which this discussion and the forward-looking statements are based, actual future operations and results in the future may differ materially from those indicated herein. For details on factors that could affect these expectations, see the risk factors and other cautionary language included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017 and in other periodic and current reports filed with the SEC. Readers are cautioned against placing undue reliance on any such forward-looking statements. The Company's past results are not necessarily indicative of future performance.

Consolidated Financial Highlights (Unaudited)

(dollars in thousands, except per share data)

(dollars in thousands, except per share data)	т	hree Months En	ded Ser	tember 30.	N	line Months End	led Sent	ember 30.
		2018		2017		2018	ieu sep	2017
Income Statements:								
Total interest income	\$	102,360	\$	82,370	\$	287,705	\$	237,508
Total interest expense Net interest income		21,069		<u>10,434</u> 71,936		52,424		28,980
Provision for credit losses		81,291 2,441		1,930		235,281 6,060		208,528 4,884
Net interest income after provision for credit losses		78,850		70,015		229,221		203,644
Noninterest income (before investment gains)		5,640		6,773		16,429		19,335
Gain on sale of investment securities		-		11		68		542
Total noninterest income		5,640		6,784		16,497		19,877
Total noninterest expense		31,614		29,516		95,024		88,749
Income before income tax expense		52,876		47,283		150,694		134,772
Income tax expense		13,928		17,409		38,735		50,109
Net income	\$	38,948	\$	29,874	\$	111,959	\$	84,663
<u>Per Share Data:</u>								
Earnings per weighted average common share, basic	\$	1.14	\$	0.87	\$	3.26	\$	2.48
Earnings per weighted average common share, diluted	\$	1.14	\$	0.87	\$	3.25	\$	2.40
Weighted average common shares outstanding, basic	Ψ	34,308,684	Ψ	34,173,893	ψ	34,291,929	Ψ	34,124,387
Weighted average common shares outstanding, duted		34,460,794		34,338,442		34,444,389		34,315,640
Actual shares outstanding at period end		34,308,473		34,174,009		34,308,473		34,174,009
Book value per common share at period end	\$	30.94	\$	27.33	\$	30.94	\$	27.33
Tangible book value per common share at period end (1)	\$	27.84	\$	24.19	\$	27.84	\$	24.19
Performance Ratios (annualized):								
Return on average assets		1.93%		1.66%		1.92%		1.63%
Return on average common equity		14.85%		12.86%		14.92%		12.71%
Return on average tangible common equity		16.54%		14.55%		16.70%		14.44%
Net interest margin		4.14%		4.14%		4.15%		4.14%
Efficiency ratio (2)		36.37%		37.49%		37.74%		38.86%
Other Ratios:								
Allowance for credit losses to total loans (3)		1.00%		1.03%		1.00%		1.03%
Allowance for credit losses to total nonperforming loans		452.28%		379.11%		452.28%		379.11%
Nonperforming loans to total loans (3)		0.22%		0.27%		0.22%		0.27%
Nonperforming assets to total assets		0.20%		0.24%		0.20%		0.24%
Net charge-offs (annualized) to average loans (3)		0.05%		0.00%		0.05%		0.02%
Common equity to total assets		13.18% 12.13%		12.63% 11.78%		13.18% 12.13%		12.63% 11.78%
Tier 1 capital (to average assets) Total capital (to risk weighted assets)		12.13%		11.78%		12.13%		11.78%
Common equity tier 1 capital (to risk weighted assets)		13.74%		13.30%		13.74%		13.30% 11.40%
Tangible common equity ratio (1)		12.11%		11.40%		12.11%		11.40%
		12.0170		11.5570		12.0170		11.5570
Loan Balances - Period End (in thousands): Commercial and Industrial	\$	1,493,577	\$	1,244,184	¢	1,493,577	\$	1,244,184
Commercial real estate - owner occupied	پ \$	863,162	\$ \$	749,580	\$ \$	863,162	\$	749,580
Commercial real estate - income producing	\$	3,189,910	\$	2,898,948	\$	3,189,910	\$	2,898,948
1-4 Family mortgage	\$	104,864	\$	109,460	\$	104,864	\$	109,460
Construction - commercial and residential	\$	1,047,591	\$	915,493	\$	1,047,591	\$	915,493
Construction - C&I (owner occupied)	\$	56,572	\$	55,828	\$	56,572	\$	55,828
Home equity	\$	86,525	\$	101,898	\$	86,525	\$	101,898
Other consumer	\$	2,471	\$	8,813	\$	2,471	\$	8,813
Average Balances (in thousands):								
Total assets	\$	8,023,535	\$	7,128,769	\$	7,805,089	\$	6,954,948
Total earning assets	\$	7,793,422	\$	6,897,613	\$	7,576,570	\$	6,722,664
Total loans	\$	6,646,264	\$	5,946,411	\$	6,550,754	\$	5,849,832
Total deposits	\$	6,485,144	\$	5,827,953	\$	6,273,975	\$	5,681,827
Total borrowings	\$	464,460	\$	344,959	\$	490,970	\$	346,174
Total shareholders' equity	\$	1,040,826	\$	921,493	\$	1,003,439	\$	890,817

- (1) Tangible common equity to tangible assets (the "tangible common equity ratio") and tangible book value per common share are non-GAAP financial measures derived from GAAP based amounts. The Company calculates the tangible common equity ratio by excluding the balance of intangible assets from common shareholders' equity and dividing by tangible assets. The Company calculates tangible book value per common share by dividing tangible common equity by common shares outstanding, as compared to book value per common share, which the Company calculates by dividing common shareholders' equity by common shares outstanding. The Company calculates return on average tangible common equity by dividing annualized year to date net income by tangible common equity. The Company considers this information important to shareholders as tangible equity is a measure that is consistent with the calculation of capital for bank regulatory purposes, which excludes intangible assets from the calculation of risk based ratios and as such is useful for investors, regulators, management and others to evaluate capital adequacy and to compare against other financial institutions. The table below provides a reconciliation of these non-GAAP financial measures with financial measures defined by GAAP.
- (2) Computed by dividing noninterest expense by the sum of net interest income and noninterest income.
- (3) Excludes loans held for sale.

GAAP Reconciliation (Unaudited)

(dollars in thousands except per share data)

	Three M	Months Ended	d Nine Months Ended		Twel	ve Months Ended	Three M	onths Ended	Nine Months Ended		
	Septem	September 30, 2018		nber 30, 2018	Dec	ember 31, 2017	Septemb	er 30, 2017	Septer	nber 30, 2017	
Common shareholders' equity			\$	1,061,651	\$	950,438			\$	933,982	
Less: Intangible assets				(106,481)		(107,212)				(107,150)	
Tangible common equity			\$	955,170	\$	843,226			\$	826,832	
Book value per common share			\$	30.94	\$	27.80			\$	27.33	
Less: Intangible book value per common share				(3.10)		(3.13)				(3.14)	
Tangible book value per common share			\$	27.84	\$	24.67			\$	24.19	
Total assets			\$	8,057,855	\$	7,479,029			\$	7,393,656	
Less: Intangible assets				(106,481)		(107,212)				(107,150)	
Tangible assets			\$	7,951,374	\$	7,371,817			\$	7,286,506	
Tangible common equity ratio				12.01%		11.44%				11.35%	
Average common shareholders' equity	\$	1,040,826	\$	1,003,439	\$	906,174	\$	921,493	\$	890,817	
Less: Average intangible assets		(106,629)		(106,949)		(107,117)		(107,010)		(107,105)	
Average tangible common equity	\$	934,197	\$	896,490	Ş	799,057	\$	814,483	\$	783,712	
Net Income Available to Common Shareholders	\$	38,949	\$	111,959	\$	100,232	\$	29,874	\$	84,663	
Average tangible common equity	\$	934,197	\$	896,490	\$	799,057	\$	814,483	\$	783,712	
Annualized Return on Average Tangible Common Equity (1)		16.54%		16.70%		12.54%		14.55%		14.44%	

Consolidated Balance Sheets (Unaudited)

(dollars in thousands, except per share data)

Assets	<u>Septer</u>	<u>nber 30, 2018</u>	Decem	er 31, 2017	<u>Septer</u>	nber 30, 2017
Cash and due from banks	\$	4,459	\$	7,445	\$	8,246
Federal funds sold		17,284		15,767		8,548
Interest bearing deposits with banks and other short-term investments		162,734		167,261		432,156
Investment securities available for sale, at fair value		722,674		589,268		556,026
Federal Reserve and Federal Home Loan Bank stock		37,257		36,324		30,980
Loans held for sale		18,728		25,096		25,980
Loans		6,844,672		6,411,528		6,084,204
Less allowance for credit losses		(68,189)		(64,758)		(62,967)
Loans, net		6,776,483		6,346,770		6,021,237
Premises and equipment, net		17,457		20,991		19,546
Deferred income taxes		35,196		28,770		45,432
Bank owned life insurance		73,007		60,947		61,238
Intangible assets, net		106,481		107,212		107,150
Other real estate owned		1,394		1,394		1,394
Other assets		84,701		71,784		75,723
Total Assets	\$	8,057,855	\$	7,479,029	\$	7,393,656
Liebilities and Shawahaldows' Equity						
Liabilities and Shareholders' Equity						
Deposits:	\$	2 057 996	\$	1 092 012	\$	1 9/2 157
Noninterest bearing demand	φ	2,057,886 459,455	φ	1,982,912 420,417	φ	1,843,157 429,247
Interest bearing transaction						
Savings and money market		2,573,258		2,621,146		2,818,871
Time, \$100,000 or more		758,152		515,682 212,827		482,325
Other time Total denosits		523,554		313,827		340,352
Total deposits		6,372,305		5,853,984		5,913,952
Customer repurchase agreements		36,446		76,561		73,569
Other short-term borrowings		325,000		325,000		200,000
Long-term borrowings		217,198		216,905		216,807
Other liabilities		45,255		56,141		55,346
Total liabilities		6,996,204		6,528,591		6,459,674
Shareholders' Equity						
Common stock, par value \$.01 per share; shares authorized 100,000,000, shares						
issued and outstanding 34,308,473, 34,185,163, and 34,174,009, respectively		341		340		340
Additional paid in capital		526,423		520,304		518,616
Retained earnings		544,177		431,544		415,975
Accumulated other comprehensive loss		(9,290)		(1,750)		(949)
Total Shareholders' Equity		1,061,651		950,438		933,982
Total Liabilities and Shareholders' Equity	\$	8,057,855	\$	7,479,029	\$	7,393,656

Consolidated Statements of Income (Unaudited)

(dollars in thousands, except per share data)

	Three	Months En	ded Sep	tember 30,	Nin	e Months End	ed Sept	l September 30,		
Interest Income	2	018	•	2017		2018	•	2017		
Interest and fees on loans	\$	95,570	\$	78,176	\$	270,924	\$	226,543		
Interest and dividends on investment securities		4,875		3,194		12,525		8,854		
Interest on balances with other banks and short-term investments		1,897		991		4,152		2,084		
Interest on federal funds sold		18		9		104		27		
Total interest income		102,360		82,370		287,705		237,508		
Interest Expense										
Interest on deposits		16,719		7,233		39,896		19,466		
Interest on customer repurchase agreements		54		58		166		136		
Interest on other short-term borrowings		1,317		164		3,425		441		
Interest on long-term borrowings		2,979		2,979		8,937		8,937		
Total interest expense		21,069		10,434		52,424		28,980		
Net Interest Income		81,291		71,936		235,281		208,528		
Provision for Credit Losses		2,441		1,921		6,060		4,884		
Net Interest Income After Provision For Credit Losses		78,850		70,015		229,221		203,644		
Noninterest Income										
Service charges on deposits		1,814		1,626		5,188		4,641		
Gain on sale of loans		1,434		2,173		4,632		6,740		
Gain on sale of investment securities		-		11		68		542		
Increase in the cash surrender value of bank owned life insurance		373		369		1,073		1,108		
Other income		2,019		2,605		5,536		6,846		
Total noninterest income		5,640		6,784		16,497		19,877		
Noninterest Expense										
Salaries and employee benefits		17,157		16,905		51,827		50,451		
Premises and equipment expenses		3,889		3,846		11,691		11,613		
Marketing and advertising		1,191		732		3,419		2,873		
Data processing		2,423		2,019		7,144		6,057		
Legal, accounting and professional fees		2,130		1,240		7,282		3,539		
FDIC insurance		933		929		2,559		2,063		
Other expenses		3,891		3,845		11,102		12,153		
Total noninterest expense		31,614		29,516		95,024		88,749		
Income Before Income Tax Expense		52,876		47,283		150,694		134,772		
Income Tax Expense		13,928		17,409		38,735		50,109		
Net Income	\$	38,948	\$	29,874	\$	111,959	\$	84,663		
Earnings Per Common Share										
Basic	\$	1.14	\$	0.87	\$	3.26	\$	2.48		
Diluted	\$	1.13	\$	0.87	\$	3.25	\$	2.47		

Consolidated Average Balances, Interest Yields And Rates (Unaudited)

(dollars in thousands)

				Th	ree Months E	nded Se	eptember 30,					
	2018					2017						
			T	4 4	Average			1		Average		
ASSEIS	Avera	age Balance	In	terest	Yield/Rate	Aver	age Balance	1	nterest	Yield/Rate		
Interest earning assets:												
Interest earling deposits with other banks and other short-term investments	¢	377,324	¢	1,897	1.99%	\$	331,194	¢	991	1.19%		
Loans held for sale (1)	Ψ	23,511	ψ	274	4.66%	Ψ	37,146	ψ	350	3.77%		
Loans (1) (2)		6,646,264		95,296	5.69%		5,946,411		77,826	5.19%		
Investment securities available for sale (2)		735,586		4,875	2.63%		576,423		3,194	2.20%		
Federal funds sold		10,737		18			6,439		9	0.55%		
Total interest earning assets		7,793,422		102,360	•		6,897,613		82,370	4.74%		
5				,	•							
Total noninterest earning assets		297,815					292,891					
Less: allowance for credit losses		67,702					61,735					
Total noninterest earning assets		230,113					231,156					
TO TAL ASSEIS	\$	8,023,535				\$	7,128,769					
LIABILITIES AND SHAREHO LDERS' EQUITY												
Interest bearing liabilities:												
Interest bearing transaction	\$	482,820	\$	973	0.80%	\$	406,923	\$	506	0.49%		
Savings and money market		2,596,010		9,636	1.47%		2,663,762		4,211	0.63%		
Time deposits		1,220,755		6,110	1.99%		866,595		2,516	1.15%		
Total interest bearing deposits		4,299,585		16,719	1.54%		3,937,280		7,233	0.73%		
Customer repurchase agreements		30,445		54	0.70%		73,345		58	0.31%		
Other short-term borrowings		216,851		1,317	2.38%		54,840		164	1.17%		
Long-term borrowings		217,164		2,979	5.37%		216,774		2,979	5.38%		
Total interest bearing liabilities		4,764,045		21,069	1.75%		4,282,239		10,434	0.97%		
Noninterest bearing liabilities:												
Noninterest bearing demand		2,185,559					1,890,673					
Other liabilities		33,105					34,364					
Total noninterest bearing liabilities		2,218,664					1,925,037					
Shareholders' Equity		1,040,826					921,493					
TO TAL LIABILITIES AND SHAREHO LDERS' EQ UITY	\$	8,023,535				\$	7,128,769					
Not internet in some			\$	81,291				\$	71,936			
Net interest income		:	ب	01,271			•	φ	/1,750	0.550		
Net interest spread					3.46%					3.77%		
Net interest margin					4.14%					4.14%		
Cost of funds					1.07%					0.60%		

(1) Loans placed on nonaccrual status are included in average balances. Net loan fees and late charges included in interest income on loans totaled \$5.0 million and \$4.7 million for the three months ended September 30, 2018 and 2017, respectively.

(2) Interest and fees on loans and investments exclude tax equivalent adjustments.

Consolidated Average Balances, Interest Yields and Rates (Unaudited)

(dollars in thousands)

				Ni	ine Months E	1ded Se	ptember 30,					
	2018 2017)17			
		Average Balance	Iı	iterest	Average Yield/Rate	Aver	age Balance	Interest		Average Yield/Rate		
ASSEIS												
Interest earning assets:												
Interest bearing deposits with other banks and other short-term investments	\$	321,266	\$	4,152	1.73%	\$	290,366	\$	2,084	0.96%		
Loans held for sale (1)		24,692		839	4.53%		34,925		1,020	3.89%		
Loans (1) (2)		6,550,754		270,085	5.51%		5,849,832		225,523	5.15%		
Investment securities available for sale (1)		664,798		12,525	2.52%		541,378		8,854	2.19%		
Federal funds sold		15,060		104	0.92%		6,163		27	0.59%		
Total interest earning assets		7,576,570		287,705	5.08%		6,722,664		237,508	4.72%		
Total noninterest earning assets		294,948					292,700					
Less: allowance for credit losses		66,429					60,416					
Total noninterest earning assets		228,519					232,284					
TO TAL ASSEIS	\$	7,805,089				\$	6,954,948					
LIABILITIES AND SHAREHOLDERS' EQUITY Interest bearing liabilities:												
Interest bearing transaction	\$	433,921	\$	2,252	0.69%	\$	366,521	\$	1,081	0.39%		
Savings and money market		2,670,578		23,846			2,677,777		12,171	0.61%		
Time deposits		1,078,608		13,798			795,884		6,214	1.04%		
Total interest bearing deposits		4,183,107		39,896	-		3,840,182		19,466	0.68%		
Customer repurchase agreements		45,504		166	0.49%		70,702		136	0.26%		
Other short-term borrowings		228,398		3,425	1.98%		58,797		441	0.99%		
Long-term borrowings		217,068		8,937	5.43%		216,675		8,937	5.44%		
Total interest bearing liabilities		4,674,077		52,424	1.50%		4,186,356		28,980	0.93%		
Noninterest bearing liabilities:												
Noninterest bearing demand		2,090,868					1,841,645					
Other liabilities		36,705					36,130					
Total noninterest bearing liabilities		2,127,573					1,877,775					
Shareholders' equity		1,003,439					890,817					
	¢					¢						
TO TAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	7,805,089				\$	6,954,948					
Net interest income			\$	235,281	_			\$	208,528			
Net interest spread		:			3.58%		:			3.79%		
Net interest margin					4.15%					4.14%		
Cost of funds					0.93%					0.58%		

(1) Loans placed on nonaccrual status are included in average balances. Net loan fees and late charges included in interest income on loans totaled \$14.9 million and \$12.9 million for the nine months ended September 30, 2018 and 2017, respectively.

(2) Interest and fees on loans and investments exclude tax equivalent adjustments.

Statements of Income and Highlights Quarterly Trends (Unaudited)

(dollars in thousands, except per share data)

		Three Months Ended														
	September 30, June 30,		0, June 30, March 31, December 31, September 30,						September 30, June 30,				March 31,	December 31,		
Income Statements:		2018		2018		2018		2017		2017		2017		2017		2016
Total interest income	\$	102,360	\$	96,296	\$	89,049	\$	86,526	\$	82,370	\$	79,344	\$	75,794	\$	75,795
Total interest expense		21,069		18,086		13,269		11,167		10,434		9,646		8,900		8,771
Net interest income		81,291		78,210		75,780		75,359		71,936		69,698		66,894		67,024
Provision for credit losses		2,441		1,650		1,969		4,087		1,921		1,566		1,397		2,112
Net interest income after provision for credit losses		78,850		76,560		73,811		71,272		70,015		68,132		65,497		64,912
Noninterest income (before investment gains)		5,640		5,527		5,262		9,496		6,773		6,997		5,565		6,943
Gain on sale of investment securities		-		26		42		-		11		26		505		71
Total noninterest income		5,640		5,553		5,304		9,496		6,784		7,023		6,070		7,014
Salaries and employee benefits		17,157		17,812		16,858		16,678		16,905		16,869		16,677		17,853
Premises and equipment		3,889		3,873		3,929		4,019		3,846		3,920		3,847		3,699
Marketing and advertising		1,191		1,291		937		1,222		732		1,247		894		944
Other expenses		9,377		9,313		9,397		7,884		8,033		7,965		7,814		7,284
Total noninterest expense		31,614		32,289		31,121		29,803		29,516		30,001		29,232		29,780
Income before income tax expense		52,876		49,824		47,994		50,965		47,283		45,154		42,335		42,146
Income tax expense		13,928		12,528		12,279		35,396		17,409		17,382		15,318		16,429
Net income		38,948		37,296		35,715		15,569		29,874		27,772		27,017		25,717
Per Share Data:																
Earnings per weighted average common share, basic	\$	1.14	\$	1.09	\$	1.04	\$	0.46	\$	0.87	\$	0.81	\$	0.79	\$	0.76
Earnings per weighted average common share, diluted	\$	1.14	\$	1.09	\$	1.04	\$	0.40	\$	0.87	ŝ	0.81	\$	0.79	s	0.75
Weighted average common shares outstanding, basic	φ	34,308,684	φ	34,305,693	φ	34,260,882	φ	34,179,793	φ	34,173,893	φ	34,128,598	φ	34,069,528	φ	33,650,963
Weighted average common shares outstanding, diluted		34,460,794		34,448,354		34,406,310		34,334,873		34,338,442		34,324,120		34,284,316		34,233,940
Actual shares outstanding at period end		34,308,473		34,305,071		34,303,056		34,185,163		34,174,009		34,169,924		34,110,056		34,023,850
Book value per common share at period end	\$	30.94	\$	29.82	\$	28.72	\$	27.80	\$	27.33	\$	26.42	\$	25.59	\$	24.77
Tangible book value per common share at period end (1)	\$	27.84	\$	26.71	\$	25.60	\$	24.67	\$	24.19	\$	23.28	\$	22.45	\$	21.61
Performance Ratios (annualized):																
Return on average assets		1.93%		1.92%		1.91%		0.82%		1.66%		1.60%		1.62%		1.46%
Return on average common equity		14.85%		14.93%		14.99%		6.49%		12.86%		12.51%		12.74%		12.26%
Return on average tangible common equity		16.54%		16.71%		16.86%		7.31%		14.55%		14.22%		14.56%		14.07%
Net interest margin		4.14%		4.15%		4.17%		4.13%		4.14%		4.16%		4.14%		3.95%
Efficiency ratio (2)		36.37%		38.55%		38.38%		35.12%		37.49%		39.10%		40.06%		40.22%
Other Ratios:																
Allowance for credit losses to total loans (3)		1.00%		1.00%		1.00%		1.01%		1.03%		1.02%		1.03%		1.04%
Allowance for credit losses to total nonperforming loans		452.28%		612.42%		491.56%		489.20%		379.11%		356.00%		416.91%		330.49%
Nonperforming loans to total loans (3)		0.22%		0.16%		0.20%		0.21%		0.27%		0.29%		0.25%		0.31%
Nonperforming assets to total assets		0.20%		0.16%		0.19%		0.20%		0.24%		0.26%		0.22%		0.30%
Net charge-offs (annualized) to average loans (3)		0.05%		0.05%		0.06%		0.15%		0.00%		0.02%		0.04%		-0.01%
Tier 1 capital (to average assets)		12.13%		11.97%		11.76%		11.45%		11.78%		11.61%		11.51%		10.72%
Total capital (to risk weighted assets)		15.74%		15.59%		15.32%		15.02%		15.30%		15.13%		14.97%		14.89%
Common equity tier 1 capital (to risk weighted assets)		12.11%		11.89%		11.57%		11.23%		11.40%		11.18%		10.97%		10.80%
Tangible common equity ratio (1)		12.01%		11.79%		11.57%		11.44%		11.35%		11.15%		10.97%		10.84%
Average Balances (in thousands):																
Total assets	\$	8,023,535	\$	7,789,564	\$	7,597,485	\$	7,487,624	\$	7,128,769	\$	6,959,994	\$	6,772,164	\$	6,984,492
Total earning assets	\$	7,793,422	\$	7,558,138	\$	7,373,535	\$	7,242,994	\$	6,897,613	\$	6,728,055	\$	6,538,377	\$	6,754,935
Total loans	\$	6,646,264	\$	6,569,931	\$	6,433,730	\$	6,207,505	\$	5,946,411	\$	5,895,174	\$	5,705,261	\$	5,591,790
Total deposits	\$	6,485,144	\$	6,269,126	\$	6,063,017	\$	6,101,727	\$	5,827,953	\$	5,660,119	\$	5,554,402	\$	5,796,516
Total borrowings	\$	464,460	\$	485,729	\$	523,369	\$	382,687	\$	344,959	\$	375,124	\$	318,143	\$	312,842
Total shareholders' equity	\$	1,040,826	\$	1,002,091	\$	966,585	\$	951,727	\$	921,493	\$	890,498	\$	859,779	\$	834,823

(1) Tangible common equity to tangible assets (the "tangible common equity ratio") and tangible book value per common share are non-GAAP financial measures derived from GAAP based amounts. The Company calculates the tangible common equity ratio by excluding the balance of intangible assets from common shareholders' equity and dividing by tangible assets. The Company calculates tangible book value per common share by dividing tangible common equity by common shares outstanding, as compared to book value per common share, which the Company calculates by dividing common shareholders' equity by common shares outstanding. The Company considers this information important to shareholders as tangible equity is a measure that is consistent with the calculation of capital for bank regulatory purposes, which excludes intangible assets from the calculation of risk based ratios and as such is useful for investors, regulators, management and others to evaluate capital adequacy and to compare against other financial institutions.

(2) Computed by dividing noninterest expense by the sum of net interest income and noninterest income.

(3) Excludes loans held for sale.