## 2022 REPORT TO SHAREHOLDERS

## **EAGLE BANCORP, INC.**

# **TO OUR SHAREHOLDERS**

#### Celebration

This summer, our Bank will be celebrating the 25th anniversary of its founding. A quarter century is an exciting milestone for us, and we are grateful to our customers, shareholders, and all members of our EagleBank team that built such a successful and respected institution within our community.

For the past 25 years, Eagle has soared over many milestones. Seven quarters after our launch, in the first quarter of 2000, we turned our first profit. Our streak continues as we began 2023 by recording our 92nd consecutive profitable quarter<sup>(1)</sup>. With assets topping \$11 billion, and offices in Maryland, Virginia and the District of Columbia, we are one of the largest community banks based in the Washington DC area, which remains one of the most attractive markets in the nation.

#### **Culture and Community**

A hallmark of Eagle is our **Relationships F-I-R-S-T** culture. This means we listen to what our customers say and remain **FLEXIBLE** with our "yes we can" solutions. We continue to build relationships that keep us INVOLVED with our clients. We take ownership of being RESPONSIVE to our clients' needs. And we build STRONG connections so that in uncertain times, we continue to be a TRUSTED partner.

As part of our relationships F-I-R-S-T culture, we continue to embrace diversity, equity and inclusion and we strive to do our part to make the world a better place to live, work and to conduct business.

- Our Diversity, Equity and Inclusion Council has successfully launched four employee resource groups and a mentorship program that formally pairs skilled, knowledgeable mentors with mentees who can learn from them through regular, ongoing interactions.
- Our EagleBank Foundation has provided over \$5 million to local charities and organizations since its founding. ٠
- Our Environmental, Social and Governance ("ESG") Task Force recently held its first meeting. The group will assist us in setting strategy with respect to ESG and work to maintain our commitment to ESG issues that concern all of us.
- Our commitment to affordability remains steadfast. Since the beginning of last year, we have announced financing for seven affordable housing projects and schools, with total aggregate financing of up to \$308 million.

All of these initiatives, and others, are extremely important to us and have the full commitment of our board and executive team.

#### Results

On behalf of the Board of Directors of Eagle Bancorp, we are pleased to present our 2022 financial results in this report and highlight several achievements. Even with the challenges posed by higher interest rates, inflation and a potential recession, this past year has been a success.

One notable milestone in mid-2022 was the settlement agreements resolving outstanding investigations with two of our regulators, which put an end to several years of litigation. While the settlement agreements set earnings back in the first half of 2022, those one-time costs are now behind us, and we are now able to close that chapter and renew our focus on taking the bank to new heights into our next quarter century.

Our 2022 financial results were down from the prior year, but if adjusted to remove one-time events related to the settlement agreements, were closer to pre-pandemic results. In 2022, returns on average tangible common equity and average assets were 11.97% and 1.20% respectively, and earnings per share was \$4.39. On an adjusted basis, earnings per share was \$4.95<sup>(2)</sup>.

For our shareholders, we continue to look to return cash through dividends. In the second guarter of 2022, we raised our guarterly dividend from \$0.40 to \$0.45 per share and declared total dividends of \$1.75 per share for the year. Based on our fourth quarter 2022 dividend, our annualized dividend is now \$1.80 per share, and based on the year-end closing stock price of \$44.07 per share, our dividend yield was 4.08%.

Additionally, we continue to utilize stock repurchases to support our stock's value. In the fourth quarter of 2022, we repurchased 738,300 shares with a total aggregate value of \$33.1 million. And for 2023, the board has adopted a new share repurchase program authorizing the repurchase of 1.6 million shares, or approximately 5% of outstanding shares.



#### Calling Bethesda home since 1998

#### **Core Strengths**

As we look at 2023, our core strengths give us the opportunity to overcome challenges in the market. Our balance sheet, equity base, asset quality and efficiency give us the foundation, resources, and confidence to continue to lend when other banks may pull back.

- and less than a quarter of our assets are in fixed rate securities.
- 10.2% of tangible assets  $^{(2)}$ . This is well above the median of publicly traded banks and thrifts of 7.7%  $^{(3)}$ .
- performing assets were just 0.08% of assets, and charge-offs for the year were 0.01% of average loans.
- expenses lower than others but still serve our clients who wish to visit a branch.

#### Gratitude

As our first quarter century comes to a close, we would like to thank our teammates for all their hard work. We also wish to express our gratitude to our customers, shareholders and partners in the community for putting your trust in Eagle.

Susan & Riel

Norman R. Pozez **Executive Chairman** of the Board

Susan G. Riel President **Chief Executive Officer** 

(1) From 1st quarter 2000 through 4th quarter 2022

(2) See non-GAAP reconciliation following the financial highlights. (3) Piper Sandler weekly publication, All Publicly-Traded U.S. Banks & amp; Thrifts, March 13, 2023

• Our balance sheet has been managed to limit the adverse impact of the risk of rising rates. Most of our loans are adjustable-rate loans

Our equity remains robust and provides us with financial flexibility. At year-end, tangible common equity was \$1.1 billion, which was

Our asset quality metrics are strong and indicative of our long history of conservative underwriting standards. At year-end, non-

• Our efficiency has been and continues to be among the best. With our branch light model, we continue to keep our noninterest

## **SIX-YEAR SUMMARY OF SELECTED FINANCIAL DATA**

Dollars in millions, except per share data

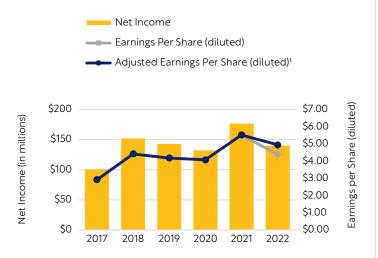
FOR THE YEAR OR YEAR ENDED DECEMBER 31

		FOR THE YEAR OR YEAR ENDED DECEMBER 31											
			<b>'22</b>		'21		<b>'20</b>		<b>'19</b>		'18		<b>'17</b>
	Net income	\$	140.9	\$	176.7	\$	132.2	\$	142.9	\$ 1	52.3	\$	100.2
PERFORMANCE	Return on average assets		1.20%		1.49%		1.28%		1.61%	1	.91%	1.41%	
R	Return on average tangible common equity		11.97%		14.73%	1	2.03%	13	3.40%	16.	.63%	1	2.54%
L. L	Net interest margin		2.93%		2.81%		3.19%	:	3.77%	4	.10%		4.15%
•	Efficiency ratio <sup>1</sup>		46.3%		40.9%		39.3%	2	10.0%	3	7.3%		37.8%
z	Diluted earnings	\$	4.39	\$	5.52	\$	4.09	\$	4.18	\$	4.42	\$	2.92
Р М	Adjusted diluted earnings	\$	4.95		-		-		-		-		-
PER COMMON SHARE	Cash dividends	\$	1.75	\$	1.40	\$	0.88	\$	0.66		-		-
	Tangible book value per share <sup>2</sup>	\$	35.86	\$	38.97	\$	35.74	\$	32.67	\$	29.17	\$	24.67
	Common shares outstanding (in millions)		31.3		32.0		31.8		33.2		34.4		34.2
<b>BALANCE SHEET</b>	Assets	\$	11,151	\$	11,847	\$	11,118	\$	8,989	\$8	,389	\$	7,479
	Loans		7,636		7,066		7,760		7,546	ć	5,991		6,412
	Allowance for loan losses		74		75		110		74		70		65
	Deposits		8,713		9,982		9,189		7,224	e	5,974		5,854
	Shareholders' equity		1,228		1,351		1,241		1,191		1,109		950
	Tangible common equity <sup>3</sup>		1,124		1,247		1,136		1,086	1	,003		843
_≿	Net charge-offs to average loans		0.01%		0.18%		0.26%		0.13%	0.	05%		0.06%
ASSET	Nonperforming assets to assets		0.08%		0.26%		0.59%	(	0.56%	0	.21%	0.20%	
άŊ	Allowance for credit losses to loans		0.97%		1.06%		1.41%	(	0.98%	1.	00%		1.01%
IAL	Common equity ratio		11.02%		11.40%		11.16%	1:	3.25%	13.	.22%		12.71%
CAPITAL	Tangible common equity ratio		10.18%		10.60%	1	10.31%	1	2.22%	12	2.11%		1.44%
	NON-GAAP RECONCILIATION												
	Book value per share	\$	39.18	\$	42.28	\$	39.05	\$	35.82		2.25	\$	27.80
	Less: Intangible book value		3.32		3.31		3.31		3.15		3.08		3.13
	Tangible book value per share <sup>2</sup>	\$	35.86	\$	38.97	\$	35.74	\$	32.67	\$	29.17	\$	24.67
	Shareholders' equity	\$	1,228	\$	1,351	\$	1,241	\$	1,191	\$ <sup>-</sup>	1,109	\$	950
NON-GAAP RECONCILIATION	Less: Intangible assets		104		104		104		105		106		107
	Tangible common equity <sup>3</sup>	\$	1,124	\$	1,247	\$	1,137	\$	1,086	\$1	,003	\$	843
	Assets	\$	11,151	\$	11,847	\$	11,118	\$	8,989	\$8	,389	\$	7,479
	Less: Intangible assets		104		104		105		105		106		107
	Tangible assets	\$	11,047	\$	11,743	\$	11,013	\$	8,884	\$8	,283	\$	7,372
	Average common shareholders' equity	\$	1,282	\$	1,305	\$	1,204	\$	1,172	\$1	,023	\$	906
	Less: Average intangible assets		104		104		104		105		107		107
	Average tangible common equity	\$	1,178	\$	1,201	\$	1,100	\$	1,067	\$	916	\$	799
	Net income per share (diluted)	\$	4.39		-		-		-		-		-
	Reversal: Accrual reduction <sup>4</sup>		(0.15)		-		-		-		-		-
	Reversal: Penalty and related <sup>5</sup>		0.71		-		-		-		-		-
	Adjusted net income per share (diluted)	\$	4.95		-		-		-		-		-

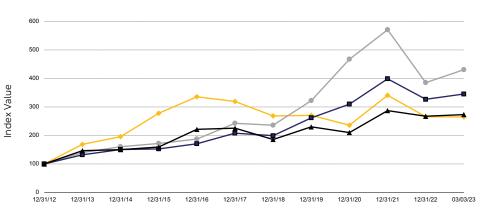
## **ASSETS & TANGIBLE BOOK VALUES**



## **NET INCOME & EPS (DILUTED)**



## **TOTAL SHAREHOLDER RETURN PERFORMANCE**



<sup>1</sup> See non-GAAP reconciliation on prior page.

1 Efficiency ratio, a non-GAAP financial measure, is computed by dividing non-interest expense by the sum of net interest income and non-interest income

Tangible book value per share, a non-GAAP financial measure, is defined as tangible common equity divided by common shares outstanding. Tangible common equity, a non-GAAP financial measure, is defined as shareholders' equity reduced by goodwill and other intangible assets.

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quarter of 2022.

<sup>4</sup> Reversal of accrual reduction for non-tax deductible expenses of \$5.0 million related to share-based compensation awards and deferred compensation for the Company's former CEO and Chairman, recorded in the first quarter of 2022. <sup>6</sup> Reversal of accrual for non-tax deductible expenses of \$22.9 million in connection with the Company's agreements in principal with the SEC and FRB to resolve the previously disclosed investigations with respect to the Company, recorded in the second

## **COMMON EQUITY & CAPITAL RATIOS**

----- Common Equity Ratio Common Equity ----- Tangible Common Equity Ratio<sup>1</sup>

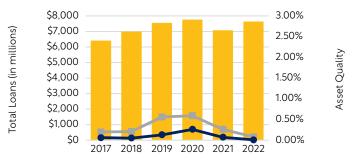


## **LOANS & ASSET QUALITY**



----- Non-Performing Assets to Total Assets

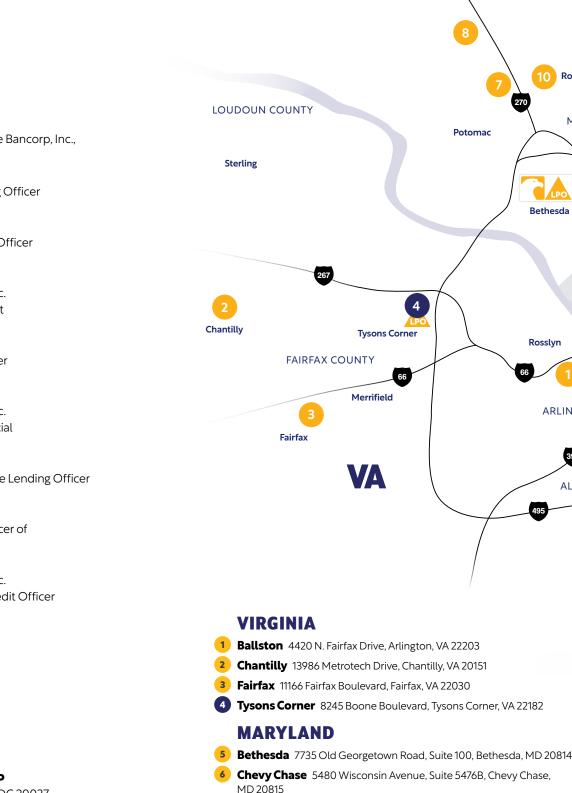
----- Net Charge-offs to Average Loans



## **COMPOUNDED ANNUAL GROWTH RATE**

	12/31/12 to 12/31/22	12/31/12 to 3/3/23
<ul> <li>Eagle Bancorp, Inc.</li> </ul>	10.3%	10.1%
<ul> <li>NASDAQ Composite Index</li> </ul>	14.4%	15.4%
S&P 500 Index	12.6%	13.0%
▲ KBW NASDAQ Regional Banking Index	10.3%	10.4%

Source: S&P Global Market Intelligence © 2023



- Park Potomac 12505 Park Potomac Avenue, Potomac, MD 20854
- 8 Shady Grove 9600 Blackwell Road, Rockville, MD 20850
- Silver Spring 8665-B Georgia Avenue, Silver Spring, MD 20910
- 10 Twinbrook 12300 Twinbrook Parkway, Suite 100, Rockville, MD 20852

## **BOARD OF DIRECTORS\***

#### Norman R. Pozez

Executive Chairman of Eagle Bancorp, Inc. Executive Chairman of EagleBank Chairman and Chief Executive Officer of Uniwest Companies

Matthew D. Brockwell Senior Vice President and Chief Financial Officer of the University of Oklahoma

Steven J. Freidkin Founder and Chief Executive Officer of Ntiva, Inc.

**Ernest D. Jarvis** Managing Principal of Jarvis Commercial Real Estate

Theresa G. LaPlaca Founder and President of TLP Leadership Advisory Services

A. Leslie Ludwig Co-Founder of L&L Advisors

Kathy A. Raffa, CPA Office Managing Partner of Marcum LLP's Washington, DC, Region

Susan G. Riel President and Chief Executive Officer of Eagle Bancorp, Inc. President and Chief Executive Officer of EagleBank

James A. Soltesz, P.E. \*\* President and Chief Executive Officer of Soltesz, Inc.

**Benjamin M. Soto, Esquire** President and Chief Executive Officer of Premium Title & Escrow, LLC

## **VIRTUAL ANNUAL MEETING**

Thursday, May 18, 2023, at 10:00 a.m. EDT See Proxy Statement for details on virtual meeting.

## **FORM 10-K**

The Company's Form 10-K may be obtained, free of charge, by contacting:

#### Jane E. Cornett

Vice President & Corporate Secretary, Eagle Bancorp, Inc. 7830 Old Georgetown Road, Bethesda, MD 20814 240.497.2041 | jcornett@EagleBankCorp.com

For more 2022 financial information about Eagle Bancorp, Inc., visit our Investor Relations page at www.EagleBankCorp.com.

## **STOCK EXCHANGE LISTING**

Common shares of Eagle Bancorp are traded on the Nasdag Capital Market under the symbol EGBN.

## **CORPORATE OFFICES**

7830 Old Georgetown Road, Bethesda, MD 20814 301.986.1800

## **INVESTOR RELATIONS**

#### David G. Danielson

7830 Old Georgetown Road, Bethesda, MD 20814 240.552.9534 | ddanielson@EagleBankCorp.com

## **EXECUTIVE MANAGEMENT**

#### Susan G. Riel \*\*\*

President and Chief Executive Officer of Eagle Bancorp, Inc., and EagleBank

#### Joseph L. Clarke

Executive Vice President and Chief Operating Officer of EagleBank

#### Charles D. Levingston, CPA \*\*\*

Executive Vice President and Chief Financial Officer of Eagle Bancorp, Inc., and EagleBank

#### Antonio F. Marquez \*\*\*

Executive Vice President of Eagle Bancorp, Inc. Senior Executive Vice President and President of Commercial Banking of EagleBank

#### Jay Namputhiripad

Executive Vice President and Chief Risk Officer of EagleBank

#### Lindsey S. Rheaume \*\*\*

Executive Vice President of Eagle Bancorp, Inc. **Executive Vice President and Chief Commercial** & Industrial Lending Officer of EagleBank

#### **Ryan Riel**

Executive Vice President and Chief Real Estate Lending Officer of EagleBank

#### Paul Saltzman, Esquire \*\*\* Executive Vice President and Chief Legal Officer of Eagle Bancorp, Inc., and EagleBank

Janice L. Williams, Esquire \*\*\*

Executive Vice President of Eagle Bancorp, Inc. Senior Executive Vice President and Chief Credit Officer

## **TRANSFER AGENT**

#### **Computershare Trust Company, NA By Regular Mail**

P.O. Box 43006, Providence, RI 02940-3078

By Overnight Delivery 150 Royall St., Suite 101, Canton, MA 02021 **By Phone** Toll Free 877.282.1168

## COUNSEL

**Cleary Gottlieb Steen & Hamilton LLP** 2112 Pennsylvania Avenue, NW, Washington, DC 20037 **Thompson Hine LLP** 

1919 M Street, NW, Suite 700, Washington, DC 20036

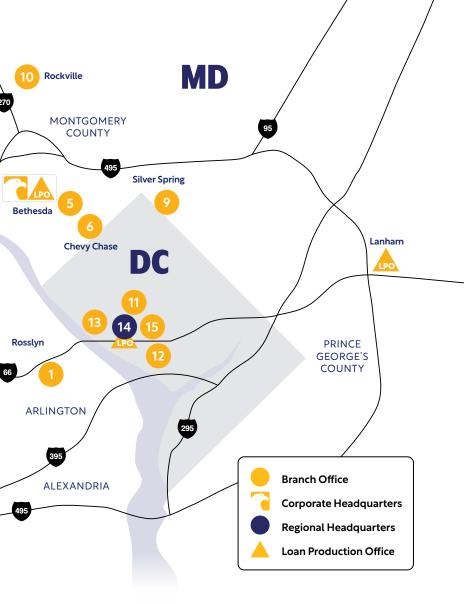
## **INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

**Crowe LLP** 1455 Pennsylvania Avenue, NW, Suite 700, Washington, DC 20004

\* Directors of Eagle Bancorp, Inc., and EagleBank

EagleBank: Member Federal Deposit Insurance Corporation, Equal Housing Lender, Member Federal Reserve System, Member Federal Home Loan Bank of Atlanta, Affirmative Action/Equal Opportunity Employer ©2023 Eagle Bancorp, Inc.

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## **WASHINGTON, DC**

11 Dupont Circle	2 1228 Connecticut Avenue, NW, Washington, DC 20036
12 Gallery Place	700 K Street, NW, Suite 60, Washington, DC 20001
13 Georgetown	3143 N Street, NW, Washington, DC 20007

- **K Street** 2001 K Street, NW, Washington, DC 20006
- **15** McPherson Square 1425 K Street, NW, Washington, DC 20005

## LOAN PRODUCTION OFFICES

7830 Old Georgetown Road, Bethesda, MD 20814 4550 Forbes Boulevard, Lanham, MD 20706 2001 K Street, NW, Suite 150, Washington, DC 20006 8245 Boone Boulevard, Suite 820, Tysons Corner, VA 22182

## **OTHER OFFICES**

**Corporate Headquarters** 7830 Old Georgetown Road, Bethesda, MD 20814 **Premier Banking** 2001 K Street, NW, Suite 150, Washington, DC 20006

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<sup>\*\*</sup> Lead Independent Director \*\*\* Executive Officer of Eagle Bancorp, Inc.

# **OUR MISSION**

We have a mission to be the most respected and profitable community bank. To do this, we put relationships first, to the delight of our customers, employees, and shareholders, and relentlessly deliver the most compelling service and value.

## RELATIONSHIPS F-I-R-S-T

#### **FLEXIBLE**

We begin our relationships based on our time-tested tradition of listening to each customer, collaborating with colleagues, and designing a comprehensive, creative solution that brings value to and appreciation from our customers. We enhance the relationship with empowered, "Yes, We Can" service and live up to our strong belief that formulas don't make good banking sense, relationships do. Being entrepreneurial—it is our differentiator.

#### **INVOLVED**

We build our relationships by developing a rapport that is based on partnership, mutual respect, and a desire to delight. We are unwavering in our commitment to the goals and growth of our customers, colleagues, and community through volunteerism. We believe that doing the little extras and staying involved with our customers demonstrate our difference.

#### RESPONSIVE

We shape our relationships by taking ownership for being ever-responsive, from beginning to end, day in and day out. We understand that reliable, accurate, and time-sensitive communication is fundamental to preserving reputation and relationships, internally and externally.

#### STRONG

We strengthen our relationships each time we are called upon for our expertise and know-how. We are committed to enhancing our professional knowledge in order to remain credible, current, and strong partners with our customers, colleagues, and community. Our history of sustaining a well-capitalized and profitable position emphasizes our strength and reinforces our relationships. We believe that diversity of talent equals diversity of thought, and only serves to strengthen our role as community builders.

#### TRUSTED

We uphold our relationships with honesty, openness, and reliability. Our actions reflect our values, and underscore our commitment to a diverse and inclusive environment. We can be counted on to do "the right thing." We understand that underlying a sound, long-lasting relationship is the essential element of trust. Trust can be lost in a moment, so we are vigilant in our actions and words.



EAGLEBANKCORP.COM